

# PACIFIC MARITIME ASSOCIATION





A vessel docked at Long Beach Container Terminal at the Port of Long Beach.



#### **Pacific Maritime Association**

PACIFIC MARITIME ASSOCIATION

2022
ANNUAL REPORT

#### On the Cover

The Pasha Hawaii MV George III is celebrated as it crosses under the Golden Gate Bridge in San Francisco, completing its inaugural call to the Oakland Seaport. The 774-foot vessel is the first LNG-powered containership to call the Bay Area. The principal business of the Pacific Maritime Association (PMA) is to negotiate and administer maritime labor agreements with the International Longshore and Warehouse Union (ILWU).

The membership of the PMA consists of domestic carriers, international carriers and stevedores that operate in California, Oregon and Washington.

The labor agreements the PMA negotiates on behalf of its members cover wages, employee benefits and conditions of employment for workers employed at longshore, marine clerk and walking boss/foreman jobs.

The Association processes weekly payrolls for workers and collects assessments on payroll hours and revenue cargo to fund employee benefits plans provided for by the ILWU-PMA labor agreements.

#### **PMA Mission**

To provide industry leadership to our member companies through innovative integrated labor relations, human resources and administrative services.

#### **PMA Bylaws**

"Any firm, person, association or corporation engaged in the business of carrying cargo by water to or from any port on the Pacific Coast of the United States, or any agent of any such firm, person, association or corporation, and any firm, person, association or corporation employing longshoremen or other shoreside employees in operations at docks or marine terminals or container freight stations (CFS) at any such port or within the Port Area CFS zone of any such port, and any association or corporations composed of employers of such longshoremen or other shoreside employees shall be eligible for membership in this corporation..."

#### **Annual Report**

This award-winning report is written for the industry, its workforce, journalists and policy makers; it is typically published in the spring each year. Archives are available online at www.pmanet.org.

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Eastbound trains prepare to depart at TTI on-dock rail operations at the Port of Long Beach.





# Maritime trade and the broader supply chain have confronted extraordinary challenges in recent years.

The record-high container traffic during the COVID-19 pandemic gave way to dramatic declines in 2022, when cargo volume reached pre-pandemic lows in the second half of the year.

Wide fluctuations in traffic raise three core issues for the future of West Coast ports: 1) capacity constraints of marine terminals; 2) the acceleration of cargo diversion to East Coast and Gulf Coast ports; and 3) the lack of synchronization among all facets of the supply chain.

With volumes projected to grow, these challenges add urgency to the need for West Coast ports to expand throughput. In large part, that means enhancing efficiency and productivity through automation, particularly at the Ports of Los Angeles and Long Beach.

Growth in throughput, paid hours, and jobs in recent years shows the substantial investment in new technologies has paid off. This modernization push needs to extend to more port terminals and throughout the supply chain.

We are also cognizant that dependable labor peace is fundamental to the West Coast ports' long-term economic health. Negotiations for a new coastwise contract began in May 2022, with the prior contract expiring last July. The leadership of PMA and the ILWU had the opportunity to meet privately with President Biden and Labor Secretary Walsh to discuss the status of the talks during a June visit to the Port of Los Angeles.

These protracted talks have adversely impacted volumes and cost us market share, as importers increasingly bypass the West Coast in favor of East Coast and Gulf Coast alternatives. The data in this annual report highlights a particularly unfortunate consequence of the cargo diversion: reduced work opportunities for ILWU members.

I remain optimistic about the future of West Coast ports. We are the primary gateway for trade with Asia. We have outstanding infrastructure, a world-class workforce, and the ability to lead the way on terminal efficiency.

By building on our track record, we can surmount the challenges to strengthen port terminal operations, add reliability to the supply chain, and continue to deliver broad economic and social value to West Coast communities and beyond.

Sincerely,

James C. McKenna

President and CEO





# PMA MEMBERSHIP & BOARD OF DIRECTORS



# **MEMBERSHIP**

American President Lines, LLC
APM Terminals Pacific LLC
APS Stevedoring, LLC
Benicia Port Terminal Company
Ceres Terminals Incorporated
CMA CGM (America) LLC
Coast Maritime Services
Consolidated Stevedoring Company LLC
COSCO SHIPPING Lines
(North America) Inc.

Crescent City Marine Ways &
Drydock Company, Inc.

Evergreen Marine Corp. (Taiwan) Ltd.

Everport Terminal Services, Inc.

Fenix Marine Services, Ltd.

Hamburg Sud North America, Inc.

Hapag Lloyd AG

Harbor Industrial Services Corporation

HMM Company Limited

Husky Terminal & Stevedoring, LLC

Innovative Terminal Services Inc.

International Transportation Service, Inc.

Jones Stevedoring Company

"K" Line America, Inc.

Kinder Morgan Bulk Terminals LLC

LBCT LLC

Maersk, Inc.
Main Lines Inc.
Marine Terminals Corporation
Marine Terminals Corporation –
Columbia River
Marine Terminals Corporation
of Los Angeles
Marine Terminals Corporation –
Puget Sound
Marko Industries, Inc.
Matson Navigation Company, Inc.
Mediterranean Shipping Company
Metro Cruise Services LLC

Metropolitan Stevedore Company

NYK Line Ocean Network Express (North America) Inc.

Mitsui O.S.K. Lines, Ltd.

Ocean Terminal Services, Inc. OOCL (USA) Inc.

Oregon Chip Terminal Inc.
Pacific Crane Maintenance
Company, LLC

Pacific Northwest Auto Terminals, LLC
Pacific Ro-Ro Stevedoring, LLC
Pacific Terminal Service Company, LLC
Pasha Hawaii Holdings, LLC

Pasha Stevedoring & Terminals L.P. Portland Lines Bureau Port Maintenance Group (PMG), Inc. Port Service Group, LLC Reliable Line Service Sea Star Stevedore Company **SM Line Corporation** SSA Marine, Inc. SSA Terminals, LLC Tacoma Line Handling Company TESI, LLC Total Terminals International, LLC TransPacific Maintenance Company, LLC Transpac Terminal Services, LLC TraPac, LLC Wallenius Wilhelmsen Logistics Washington United Terminals Watermark Terminal Solutions, LLC West Coast Crane Services, LLC

Yangming Marine Transport Corporation Yusen Terminals, LLC Zim American Integrated Shipping Services Company, Inc.

West Coast Terminal and Stevedore, Inc.

Y, A, N, G, M, I, N, G

The Yang Ming Uniformity sails past the landmark Angels Gate Lighthouse at the Port of Los Angeles.

#### **BOARD OF DIRECTORS**





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(America) Corp.
International Carrier Class



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W. Patrick Burgoyne of Chief Operating Officer North America
CMA CGM (America) LLC International Carrier Class



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Thomas Engel Senior Vice President Hapag-Lloyd (America) LLC International Carrier Class



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Domestic Carrier Class



Al Gebhardt #
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Joseph Gregorio, Sr.
Chairman and CEO
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Maintenance Co., LLC
Stevedore/Non-Carrier Class



Paul Nazzaro †
Executive Vice President
COSCO SHIPPING
Lines (North America)



Chris Parvin
Executive Vice President
Mediterranean Shipping
Company (USA)
International Carrier Class



George Pasha, IV †
President and CEO
Pasha Hawaii
Domestic Carrier Class

\*Assessment Committee Member

†Audit Committee Member

\*Compensation Committee Member

#### FINANCE COMMITTEE

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Finance Manager - Container Division
SSA Marine, Inc.

Robert Haddad Senior Vice President and Chief Financial Officer CMA CGM (America) LLC Porter Travis
Chief Financial Officer
Pacific Crane
Maintenance Company

#### COAST STEERING COMMITTEE



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Jeremy Bridges Vice President, Labor Relations CMA CGM (America) LLC



Frank Chao Senior Vice President Yang Ming (America) Corp.



Darrin DelConte
Chief Commercial Officer
Pacific Crane
Maintenance Company



Sal Ferrigno Vice President SSA Terminals, LLC



Justin French
Director of Operations
Total Terminals
International, LLC



Capt. Syed Khoda
Vice President,
Operations, the Americas
OOCL (USA) Inc.



Rich Kinney Senior Vice President, Network Operations Matson Navigation Company, Inc.



Ron Neal
President
Everport Terminal
Services, Inc.



Kurt Sulzbach Chief Labor Relations Officer APM Terminals Pacific, LLC



David VanWaardenburg
Vice President, Maritime Operations
Pasha Stevedoring
& Terminals L.P.

#### STEERING COMMITTEES

#### AREA SUB-STEERING COMMITTEES

#### Southern California Area



Chairman: Jeff O'Donnell Fenix Marine Services, Ltd.



John Beghin LBCT LLC



Daniel Bergman TraPac, LLC



Tracy Burdine Yusen Terminals, LLC



Denis Delgado Everport Terminal Services, Inc.



Randy Galosic SSA Terminals, LLC



Steve Naumovski APM Terminals Pacific LLC



Mike Outland Pacific Crane Maintenance Company, LLC



Jeremy Roberts International Transportation Service, Inc.



Dan Rowlands
Pasha Stevedoring
& Terminals L.P.



Todd Stockham Total Terminals International, LLC



Laurie Wurzer

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Michael Andrews Everport Terminal Services, Inc.



Nick Gonzalez
Pacific Crane
Maintenance
Company, LLC



Michael Johnson Metropolitan Stevedore Company



Jaime Villanueva TraPac, LLC

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Chairman: Ben Thamert APS Stevedoring,



Jeff Bean SSA Marine, Inc.



Keith Flagg Jones Stevedoring Company



Mike Fudurich Harbor Industrial Services Corporation



Noa Lidstone Kinder Morgan Bulk Terminals LLC

# Pacific Northwest: Washington and Puget Sound Area



Chairman: Clayton R. Jones, III Jones Stevedoring Company



Eli Bohm Husky Terminal & Stevedoring, LLC



Jason Bunch Pacific Crane Maintenance Company, LLC



Kerry Chiu Everport Terminal Services, Inc.



Alec Coleman Washington United Terminals

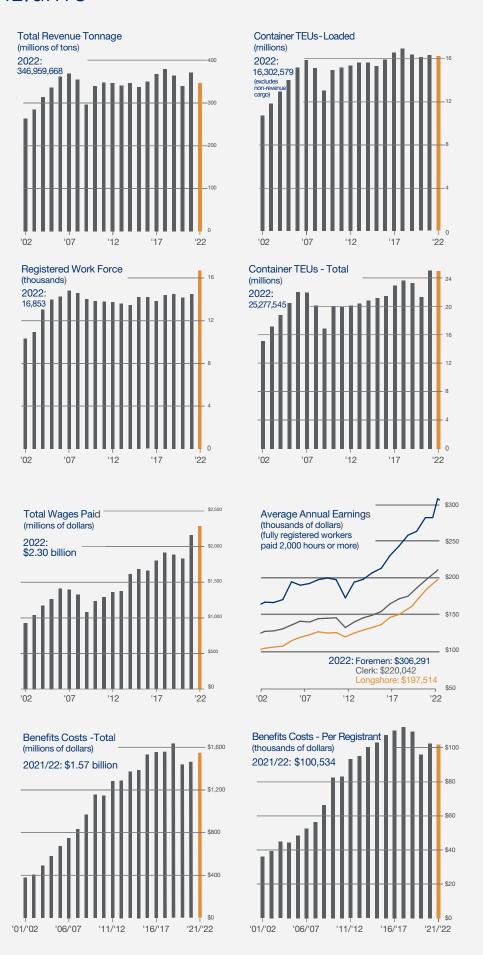


Adam Patalano SSA Marine, Inc.





#### 2022 HIGHLIGHTS



# THE COAST

n 2022, wide swings in cargo volumes on the West Coast underscored many of the challenges our ports face. We were greeted in the New Year with record volumes and, at our largest ports, historic backups due to supply chain congestion, while in the second half of the year, those same ports experienced a significant drop in container traffic.

Market share declines for discretionary cargo continued to be a topic of great importance in 2022, extending a years-long drop due to a number of factors that are explored further in the pages ahead. Chief among these factors are further investments by Gulf Coast and Atlantic Coast ports to handle larger vessels, as well as inland infrastructure to transport containers to strategic Midwest hubs.

Without doubt, the uncertainty surrounding the outcome of negotiations between PMA and the ILWU for a new Pacific Coast labor contract contributed to the diversion of cargo by importers. Negotiations kicked off in San Francisco in May, and as this annual report was being finalized, a new agreement had not been reached.

PMA continues to embrace the principles shared at the beginning of negotiations. These include commitments to engage in good-faith talks without work disruptions, to prioritize safety and training, and to retain the right to modernize port terminals to handle projected cargo growth and meet increasingly stringent environmental regulations.

Even with the challenges we confronted in 2022, there were many positive developments up and down the Coast. The cruise industry experienced growth in strategic markets, while investments in terminal cranes, a new training center in Southern California, and growth in the number of ILWU registrants helped meet the early 2022 surge in volume while also preparing the Coast for future cargo demand.

West Coast ports continue to have the potential to win back market share and serve as a model for the nation. We have proven our resiliency through unprecedented challenges related to the pandemic, and will continue do so in the months and years to come.

Please read on.

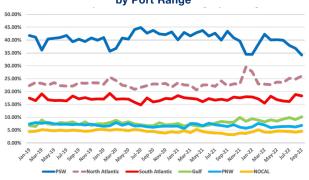
The Maersk Essex at work at APM Terminals at the Port of Los Angeles.



# STAKES ARE HIGH TO REVERSE DRAMATIC MARKET DECLINES AT WEST COAST PORTS

Despite record volumes of cargo from Asia that carried over from 2021 through the first half of 2022, the 20-year decline in the West Coast's market share of containerized cargo accelerated, according to new research by maritime economist John Martin, PhD, and commissioned by PMA.

#### Share of Imported Asian Containerized Cargo by Port Range



Source: John C. Martin Associates, LLC.

The unprecedented cargo surge during the COVID-19 pandemic contributed to a once-in-a-generation backup at the nation's largest port complex in Southern California, the result of a historic collapse of virtually every element in the nation's logistics supply chain. At one point in January 2022, 109 vessels were waiting for a berth at the Ports of Los Angeles and Long Beach.

The system-wide supply chain disruption that caused this backup opened the door to accelerated cargo diversion to competing Atlantic and Gulf Coast ports. In the third quarter of 2022, market share losses at the San Pedro Bay ports mounted, according to Dr. Martin's report.

Discretionary cargo – cargo bound for inland states, especially east of the Rocky Mountains – is the most susceptible to diversion from the West Coast. "It is difficult to win back lost market share of discretionary cargo," Dr. Martin has said.

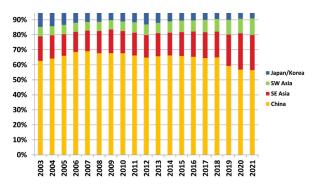
#### 20 Years of Market Share Declines

The market share challenges for the West Coast have been years in the making. Over the past two decades, Atlantic and Gulf Coast ports have invested billions of dollars in channel and harbor deepening projects as well as intermodal rail projects to accommodate cargo movement to regional distribution centers. To cite just one example, the Port of New York and New Jersey spent approximately \$1.6 billion to raise the Bayonne Bridge by 64 feet to allow access for larger container ships.

East Coast and Gulf Coast ports enjoy other advantages, according to Dr. Martin's report. They can offer less expensive delivery of Asian cargo to Midwestern states – a longtime destination for West Coast ports.

He also cites a shift of key U.S. importers away from China into Southeast Asia, which makes the Suez Canal a preferred trade lane to Atlantic and Gulf Coast ports.

#### Supply Sources of U.S. Containerized Imports



Source: USA Trade OnLine

Additionally, the growth of e-commerce has created strong demand for port-adjacent distribution centers located near major population centers, which are growing rapidly in the Northeast and Southeast U.S.



# Reversing the Trend is Vital to Local Economies

While the market share losses are significant, the West Coast is still projected to see volume increases in coming years and decades. It is vital for the West Coast to position itself to welcome this additional business, handle future volumes, and compete effectively for discretionary cargo originating in Asia.

The health of regional and state economies will depend on the ability of West Coast ports to stem this market share erosion. Using the most recent full-year data, Dr. Martin estimates that in 2021, discretionary cargo handled at the Ports of Los Angeles and Long Beach supported 56,022 jobs, \$19.3 billion of direct business revenue to local service providers, and \$942.9 million of state and local taxes that support vital public services.

More broadly, marine cargo and vessel activity at the Ports of Los Angeles and Long Beach are a significant jobs generator throughout California. Southern California ports directly generate 95,957 jobs in the Golden State, including truckers, warehouse and distribution center employees, and railroad workers.

Direct Jobs Generated in California by Cargo and Vessel Activity at the San Pedro Bay Port Complex, 2021

JOB CATEGORY	ALL PORT FACILITIES
Rail Industry	3,659
Trucking Industry	38,313
Terminal Operations	7,510
ILWU	9,527
Pilots/Tugs	236
Maritime Services	5,108
Freight Forwarders	5,324
Distribution Center/Warehouse/Transload	24,472
Government/Insurance/Banking/Legal	1,808
TOTAL	95,957

<sup>\*</sup>Includes Steamship Agents, Chandlers, Surveyors, Marine Construction Source: John C. Martin Associates, LLC

# **Expanding Capacity Through Modernization and Automation**

A fundamental strategy for the San Pedro Bay ports, in particular, is the expansion of terminal capacity to efficiently address future volumes, according to Dr. Martin. This is best achieved through densification and modernization. "Without densification through automation, these ports' market share losses could grow even more," Dr. Martin has said.

This conclusion aligns with another study commissioned by PMA that underscores the importance of automation. Dr. Michael Nacht, a professor of public policy at UC Berkeley and former Assistant U.S. Secretary of Defense, found that terminal automation in Southern California helped relieve the severe pandemic-era supply chain congestion, while generating work for longshoremen faster than conventional terminals and providing measurable environmental benefits.

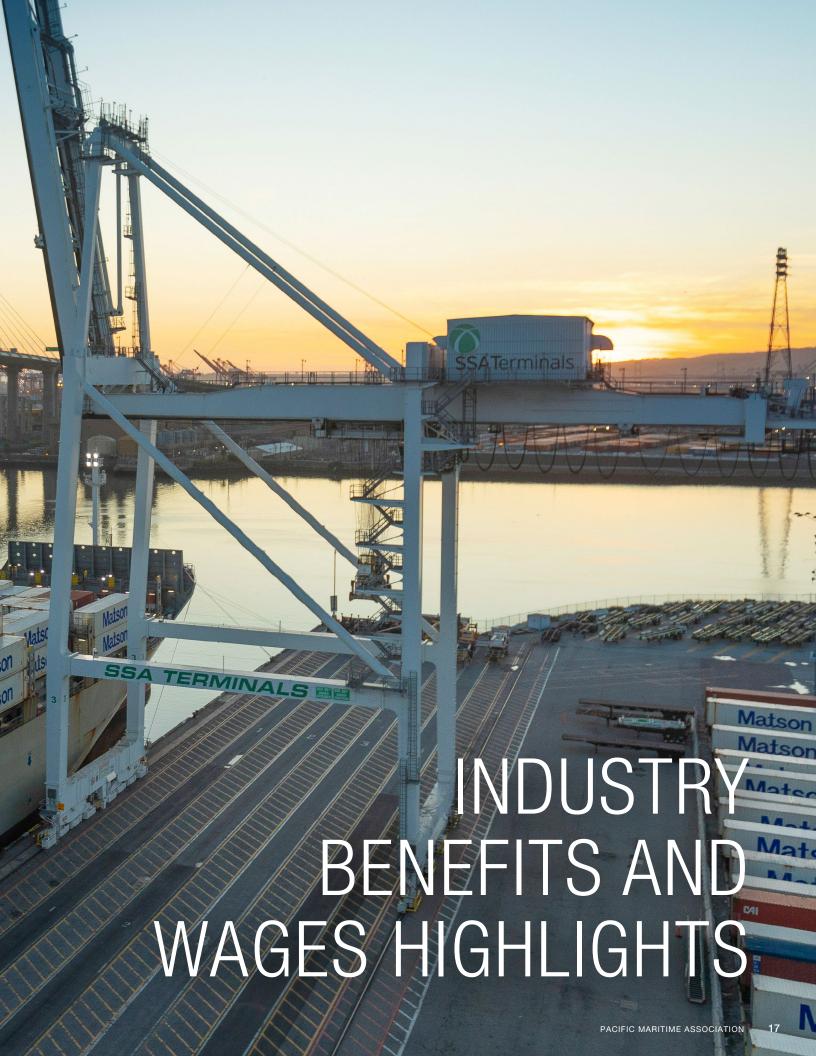
"Automation is offering early proof of a win-win strategy: work gains for ILWU members and productivity and efficiency gains that will drive up growth, drive down cargo-handling costs, and help restore the San Pedro Bay ports' competitive advantage," Dr. Nacht wrote.

Ultimately, expanding terminal capacity and reducing dwell times is vital to maintain competitiveness and boost confidence among shippers, Dr. Martin found. "The competitive landscape is real, so constant investment in terminal efficiencies at West Coast ports is necessary in light of the limited availability of land for terminal footprint expansion," he said.

It is difficult to win back lost market share of discretionary cargo.

John Martin, PhD





# WORLD-CLASS BENEFITS AND WAGES FOR ILWU MEMBERS

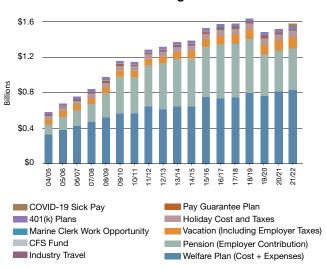
The ILWU benefits package includes:

- Comprehensive healthcare coverage with no premiums for both actives and retirees: 100% in-network medical coverage, prescription drug coverage with a \$1 copay, vision, dental, alcohol and substance use disorder treatment and life insurance;
- A pension plan up to \$95,460 annually and a 401(k) savings plan with employer contributions;
- Disability benefits covering up to \$1,250 per week for up to 52 weeks;
- Up to 6 weeks paid vacation per year;
- 15 holidays (including 13 paid holidays) per year; and
- Guaranteed pay for up to 40 hours of work per week.

#### Stabilizing Overall Benefit Costs

Over the past decade, benefit costs have increased from approximately \$95,000 per active registrant to a high of \$113,604 in 2017/2018. Due to strong fiscal management, those costs have declined to a level of \$100,534 in 2022. For 2022, the overall benefit costs totaled nearly \$1.6 billion.

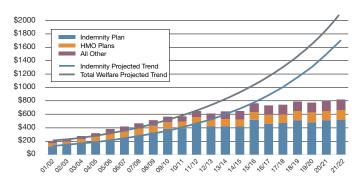
# Total Benefits Cost 2004/05 through 2021/22



# Flattening the Curve on Total Welfare Costs

Total welfare costs have remained below the projected trend each year, with the curve flattening out due to many factors, including intensive focus on management and oversight to reduce fraud and abuse.

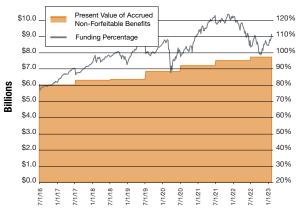
## ILWU-PMA Actual vs. Projected Total Welfare Costs (Millions)



#### **Fully Funded Pension Plan**

The industry pension plan – the ILWU-PMA Pension Plan – is world-class, and has seen major upgrades since the seminal technology agreement of 2002. Since 2014, asset growth outpaced liabilities and funding percentage improved from 70% to over 100%, even with a nearly 20% increase in benefit levels. The 2022 maximum yearly benefit is \$95,460. At the end of calendar year 2022, the Plan paid \$37.4 million per month to 9,174 benefit recipients. As of 2019, the Pension Plan became fully funded. The Plan is non-contributory for the participants and is completely funded by employer contributions. Refer to pg. 41 for more information.

# ILWU-PMA Pension Plan Funding Percentage & Contribution



#### **Healthcare Benefits**

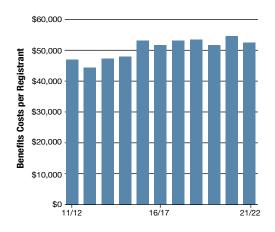
The healthcare plan - the ILWU-PMA Welfare Plan – is among the most generous in America. In the 2022 fiscal year, the healthcare cost per ILWU registrant was \$52,848. In July, David L. Crawford, PhD, evaluated ILWU healthcare benefits, concluding that these benefits "... are substantially more generous than the average benefits provided to all groups of workers reported by the U.S. Bureau of Labor Statistics." His study also found that the ILWU healthcare benefits are extraordinary among a large majority of American workers who contribute to their health coverage. Crawford's findings are consistent with a survey of collectively-bargained health plans conducted by the nonpartisan research organization NORC at the University of Chicago. That survey found that the average monthly premium paid by workers covered by collectively bargained health plans was \$658 for single coverage, and \$1,632 for family coverage.

# PMA Offers Sick Pay Benefits Related to COVID-19

PMA and the ILWU agreed to sick pay and workplace exclusion plans that addressed the requirements of the Families First Coronavirus Response Act (FFCRA) and subsequent state and local legislation. This sick pay benefit allowed individuals to be paid for time off related to COVID symptoms, or family care related to COVID. Since its inception, PMA has paid \$44 million to individuals who had been exposed to COVID and were excluded from the workplace.

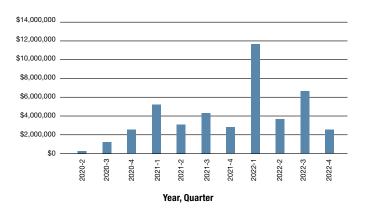
# ILWU-PMA Welfare Plan Benefits Costs Per Active Registrant

Fiscal Years 2012-2022



Total Welfare Plan benefits costs—for the active registered work force and dependents and for retirees and covered dependents—for each fiscal year are divided by the count of active registrants at the end of the previous payroll year (midpoint of the fiscal year). For example, costs for 2021/2022 are divided by the count of active registrants at the end of 2021.

#### **COVID-19 Payments by Claim Date**



#### How does \$46.23 add up to **\$211,000** a year?

A review of annual earnings, found on pg. 61, shows that full-time registered workers (those paid 2,000 hours or more) earned, on average in 2022, over \$211,000 per year. For longshore registrants, the average was \$197,514. For clerks, it was \$220,042. And for foremen, it was \$306,291. Unlike most workers, the wages earned by ILWU members are not solely determined by the basic longshore rate of \$46.23 per hour.

More than 80 percent of all work includes skill bonuses ranging from \$2.40 to \$5.80 per hour. Evening and nighttime work – which totals nearly 39 percent of all hours paid – is paid at rates of \$61 to \$83 per hour, not including overtime. Overtime work, including weekends and holidays, is paid at rates of \$69 to \$93 per hour and accounts for 36 percent of all hours paid. The effective average rate for all hours paid is more than \$64 per hour. Refer to pg. 62 for more information.





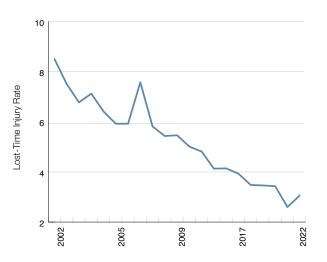
# SAFETY AND TRAINING ON THE WATERFRONT

Safety and training measures shifted in 2022 to meet the changing needs of the industry. PMA, its members, and the ILWU joined forces to prioritize essential training and to rise to the enormous challenges of the moment.

# **Lost Time Injury Rate Compared to Man-Hours**

Injuries on docks increased in 2022 following several years of reduced incidents. The year saw 79 more Lost Time injuries than in 2021, while total hours worked coastwide fell by 208,000. The coastwide Lost Time Injury Rate (LTIR) was 3.06 in 2022, up from 2.60 the prior year. For registered longshore workers, the LTIR increased while foremen and clerks saw a decrease in injuries.

#### 20 Years of Progress



#### **Online Training Gets a New Platform**

The General Safety Training (GST) Program is now being offered by one of Silicon Valley's top Learning Management Systems as part of the ongoing work by PMA and the ILWU to provide a state-of-the-art learning experience to workers required to complete recurring GST training. The new platform is easier to navigate, resulting in an improved user learning experience for ILWU members. The online alternative

to GST is in its third year of a pilot study. Each year, about 8,000 workers are required to complete GST training coastwide.

#### **MACOSH**

The Maritime Advisory Committee on Occupational Safety and Health (MACOSH), including representatives from West Coast employers and the ILWU, met regularly in 2022 to consider ways to make the waterfront safer. The MACOSH longshore workgroup was represented by David Turner of Yusen Terminals and Mike Podue of the ILWU. The committee developed products for industry-wide distribution to raise awareness about injury prevention for challenges mechanics face on the job.

#### **PCMSC Committee**

The Joint Coast Safety Committee worked to update the Pacific Coast Marine Safety Code during contract negotiations. Each contract cycle, the Code is updated to meet current safety needs by meeting face-to-face, jointly in San Francisco at the ILWU and PMA Headquarters offices. While there is still work to be done to wrap up this cycle's efforts, the Joint Committee has reviewed numerous issues regarding ways to improve safety on the waterfront. This will be the 12th update to the PCMSC code book since 1929.

#### **Safety Helmet and Vest Update**

There will be a new safety helmet and a new safety vest provided by PMA moving forward. The Joint Coast Safety Committee discussed the need for a hardhat that was better suited for lashing. A pilot program tested different helmet designs, and it was agreed that an updated version of the hardhat provided better visibility while looking up, and a better,



The ONE Triton berthed at Yusen Terminals at the Port of Los Angeles.

more comfortable chin strap would help reduce injuries. Safety vests moving forward will include an attachment to affix a radio microphone to the chest to put the microphone in a more readily-accessible position for use in operations.



A worker displaying the new safety helmet and safety vest provided by PMA.

#### **Safety Flyers**

The dangers of working around open access covers on container ships was a major topic of discussion this year in safety meetings. Each year, workers are injured by falling through open access covers. A Safety Tip flyer highlighting the danger of open access covers and outlining injury prevention methods was developed and distributed to every worker on the Coast. An awareness campaign to address this hazard will continue.



A Safety Tip bulletin highlighting the danger of open access covers.





## Regional Report:

# SOUTHERN CALIFORNIA

In 2022, the San Pedro Bay Port Complex experienced dramatic ebbs and flows. Starting the year, the ports of Los Angeles and Long Beach had a record backlog of 109 vessels, followed by the official clearing of the backlog in November, with a precipitous drop in cargo volumes during the final quarter of the year. All the while, PMA continued its efforts to adapt to the global changes impacting the ports, stabilize operations, and prepare for the future. The year also featured a visit by President Joe Biden - the first by a sitting American president to the Southern California port complex in more than 25 years.

#### **Southern California Clears Record 109 Vessel Backlog**

Last year's PMA annual report cover featured a dramatic aerial photo of vessels anchored outside of the Ports of Los Angeles and Long Beach. The backlog, which started during the pandemic-era cargo surge in October 2020, grew to a total of 109 vessels in January 2022. Due to a number of factors, including great work by ILWU members, new queuing procedures for vessels, a labor allocation process implemented by PMA, reduced dwell times, and declining cargo volumes, the backlog was deemed over in November 2022.

APL's President Eisenhower docked at the Port of Los Angeles.



"After 25 months, and with concurrence of the Ports of Los Angeles and Long Beach, the Pacific Maritime Association (PMA), and the Pacific Merchant Shipping Association (PMSA), the containership backup for the ports of Los Angeles and Long Beach has ended," announced Captain Kip Louttit, Executive Director of the Marine Exchange of Southern California.

# 1,206 Class B Longshoremen Registered in 2022

To help address the demands of record cargo entering the Ports of Los Angeles and Long Beach in early 2022, PMA promoted 1,206 casual workers and registered them as Class "B" longshore members, helping the ports efficiently address the



Operations at Fenix Marine Services Container Terminal at the Port of Los Angeles.

#### 2022 | THE YEAR IN REVIEW

unprecedented cargo volumes that had caused supply chain challenges and vessel backups (see story above). This is nearly double the number of registrants added in 2021. In addition, PMA promoted 75 ILWU members to foremen and 100 members to clerk status.

# New Senior Area Managing Director Named for Southern California

Veteran maritime executive Sean Marron was tapped to serve as PMA's Senior Area Managing Director for Southern California. Marron joined PMA after nearly 30 years with PMA member Yusen Terminals (YTI). While at YTI, Marron served as a representative on all labor relations matters impacting the Southern California region. He also held the top position in Operations. He has substantial familiarity with PMA, having served in many roles, including Chairman of the PMA's Southern California Area Steering Committee, member of the Coast Steering Committee, and member of the 2014 PMA Coast Contract Bargaining Committee.

#### **PMA Training Center Breaks Ground**

PMA joined with Los Angeles Mayor Eric Garcetti, Port of Los Angeles Executive Director Gene Seroka, ILWU leaders, and other city officials to officially break ground in February on a 20,000 square foot training facility located on Pier 400 in the Port of Los Angeles. PMA built the new training center following city approval of the project. The center is designed to provide crucial job training skills to longshore workers throughout the region. The \$11.5 million investment by PMA will enable the training of an estimated 900 workers over a 10-year period. This delivers on an agreement reached in 2019 between PMA and the ILWU on reskill and upskill training to help union members prepare for the terminal jobs of the future. This includes training to maintain and repair automated equipment at port terminals in Southern California.

# President Biden, Secretary Walsh Visit Port of Los Angeles

President Biden and leading administration officials visited the Port of Los Angeles in June, underscoring the vital, national economic importance of the San Pedro Bay Port Complex. PMA senior management and ILWU officers met with President Biden and Secretary of Labor Marty Walsh, discussing the critical importance of reaching a fair contract between PMA and the ILWU without disruption to the flow of cargo. Secretary Walsh has visited several West Coast ports to highlight the critical role these ports play in the nation's supply chain.



Officials break ground at the new PMA Training Center.



President Biden delivers remarks at the Port of Los Angeles.

### Regional Report:

# NORTHERN CALIFORNIA

Like other regions on the coast, Northern California managed a wide swing in volumes and business. While container volumes fell in the second half of the year, the cruise business grew to new heights. New investments in port infrastructure helped prepare the region to meet sustainability goals and build important new capacity for the years ahead.

# New Zero-Emission Terminal Equipment Debuts at Port of Oakland

Delivering on its renewable ambitions, the Port of Oakland debuted two cutting-edge, all-electric, zeroemission top picks funded through a grant by the State of California Zero- And Near-Zero-Emission Freight Facilities program. The port matched the state grant funding, investing \$2 million in electrical infrastructure that provides the source of electricity to recharge the top picks. The Port of Oakland also received a \$36.6 million federal grant, secured in October, to help offset the costs of building out more electrical infrastructure that is designed to support more investments in zero-emission terminal equipment.

#### Port of Oakland Begins Approval Process for Basin Widening Project

The Oakland Harbor Turning Basins Widening Project reached a key milestone in its comprehensive environmental review process, setting the stage for project approval next year. The project proposes increasing the existing turning basin width to accommodate vessels with a capacity of 19,000 TEUs and a length of 1,310 feet, helping improve the efficiency of larger vessels entering and exiting the harbor. The project is tentatively scheduled to begin in July 2027. According to environmental documents, areas of the port's water basins would need to be deepened to 50 feet.

Terminal operations support the Pasha Hawaii MV George III at the Port of Oakland.





A crane being raised at Everport Terminal Services at the Port of Oakland.

# Major Infrastructure Project to Improve Port of Oakland Vehicle Congestion

The Oakland Seaport received \$175 million in funding for the 7th Street Grade Separation
East Project, which will realign and reconstruct a primary trucking and access gateway into the Port of Oakland. This reconstructed access point feeds into the Oakland Seaport, reducing vehicle congestion, increasing safety for personnel, and providing flexibility for the port's cargo operations. Construction is set to begin in 2023.

# Cruise Business at Port of SF Continued Record Growth in 2022

2022 proved to be a record year of growth and recovery for the cruise industry in San Francisco. After the industry was brought to a near-standstill during the COVID-19 pandemic, the Port of San Francisco welcomed over 100 calls from cruise ships throughout the year, well above the port's pre-COVID-19 total of 85 calls in 2019. In 2023, 117 calls are expected as the cruise industry continues to rebound.

#### **ETS Raises Cranes at Port of Oakland**

PMA members Harbor Industrial Services
Corporation and Everport Terminal Services have
begun crane raising efforts at the Port of Oakland.
The purpose of the crane raising is to accommodate
the demands of larger container vessels. This is part
of a longstanding program at the Port of Oakland to
heighten cranes to serve the largest vessels in the
world and more efficiently move cargo.

# Trucker Protest Shuts Down Oakland Terminal Operations

The Port of Oakland navigated a tumultuous July as hundreds of independent truck drivers protested California's gig worker labor law (AB5) at the port, bringing most cargo-handling operations to a standstill for one week. The protests further exacerbated congestion at the port, as ILWU workers were unable to get into the port to process cargo. Port authorities and law enforcement were able to ensure most port operations resumed on July 25 as remaining protesters were moved to "free speech zones" which no longer blocked the flow of cargo.

### Regional Report:

# PACIFIC NORTHWEST

Investments in infrastructure and training are helping the NWSA build capacity and enhance competitiveness for the long-term. While cargo volumes declined in the second half of the year, a bright spot in 2022 was the cruise industry, which staged a significant comeback after pandemic-related declines.

# Port of Tacoma Welcomes New Rail Hub, Boosting Intermodal Capacity

BNSF Railway Company and the Northwest Seaport Alliance partnered to create a new domestic intermodal facility at the Port of Tacoma, helping the port address the increase in intermodal demand throughout the greater Seattle region. The new Tacoma South facility opened in July and allows for the accommodation of more than 50,000 annual container lifts. The facility will enable continued growth of NWSA's domestic intermodal volumes, expanding on the existing intermodal facility in Tukwila, Washington.

# Port of Tacoma Welcomes Inaugural Hyundai Automobile Shipment

In September, the Grand Mercury brought the first shipment of 2,000 Hyundai vehicles to the Port of Tacoma's South Harbor as part of a partnership between the NWSA, Hyundai GLOVIS America, and PMA member company Wallenius Wilhelmsen Logistics. Thousands of Hyundai vehicles will be imported through the facility, signaling a large increase in automobile imports for the NWSA. "This... helps bolster the robust trade relationship we have with South Korea as one of our largest trading partners," said NWSA Commissioner Sam Cho. "This opportunity to increase automobile volumes and breakbulk tonnage helps diversify port operations and ensure future growth in our gateway." Auto volumes at the NWSA increased 5.6% over 2021, largely due to the consolidation of Kia and Hyundai automobiles to the gateway, cites the NWSA.

The inaugural shipment of Hyundai automobiles arrives at the Port of Tacoma.





The Terminal 46 training facility at the Port of Seattle is located alongside this iconic view of Mount Rainier.

# **Cruise Season Surpasses Pre-Pandemic Levels**

The Seattle cruise season recovered markedly in 2022 as the number of cruise ships passing through the Port of Seattle increased by nearly 40% compared to 2019, before the COVID-19 virus effectively sidelined the industry. According to the Puget Sound Business Journal, a total of 295 ships passed through Seattle in 2022, well above the 85 ships which passed through Seattle in 2021 and the 211 ships which passed through the port in 2019 before the pandemic.

# New Service Launches at Port of Bellingham

After roughly two decades, PMA is significantly expanding its presence at the Port of Bellingham. In response to the activation of Bellingham Shipping Terminal for recycling exports, PMA is supporting member PTSC which is handling terminal operations for ABC Recycling Company. Vessels are currently arriving at the Bellingham Shipping Terminal every 6-8 weeks and hauling about 23,000 metric tons of scrap metal on each vessel. PMA worked in coordination with ILWU Local 7 to process casuals and handle longshore registrations to meet the current and future needs of this newly active terminal which is set to support this operation for the next 15 years.

# Port of Portland Receives \$42 Million for T6 Infrastructure Improvements

Terminal 6 at the Port of Portland received \$42 million in grants from the U.S. Maritime Administration's Port Infrastructure Development Program and the Oregon Department of Transportation's Connect Oregon Program. These dollars will be utilized for infrastructure projects, including the replacement of electrical components to further enable zero-emission operations, the addition of a stormwater system to improve water quality, and the installation of two emergency generators to provide backup power.

# Oregon Ports See Widespread Increase in Man-hours

Man-hours for operations in Oregon and the Columbia River increased by 10% in 2022. This was due to the ports' growth in breakbulk cargo operations which tend to be more labor intensive than container moves. The Port of Coos Bay saw the largest year-over-year percentage growth, followed by the Ports of Vancouver, Longview, and Portland.



#### **Economic Significance of West Coast Ports**

West Coast ports are among the primary economic drivers and job creators for the regional and national economies. Cargo and vessel activity at West Coast ports support more than 12 million U.S. jobs and nearly \$2 trillion in total economic value nationwide, representing almost 9 percent of U.S. GDP, according to a recent analysis based on 2021 data. Containers moving through West Coast ports include vital consumer, commercial and industrial goods that are staples of the U.S. economy.

However, this dominant role is at risk as cargo continues to be diverted from the West Coast to competing gateways on the Atlantic and Gulf Coasts. Reversing this 20-year trend is essential to preserving the significant economic benefits enabled by healthy West Coast ports.

# The National (and Global) Transportation Network

Once on land, imports moving through the West Coast ports are carried by rail and truck to destinations across the United States. Exports, too, come from around the nation. The ports, then, are one piece in a much larger transportation infrastructure: highways, rail lines, distribution centers, warehouses and final destinations such as factories, stores and homes.

The significance of West Coast cargo movement is not limited to any one region of the country, or to any one industry. The West Coast ports truly supply the nation, and in the coming years, further investment in infrastructure and technology—including emissions reducing cargo-handling technology—will be essential to enabling these national assets to continue playing this vital role.

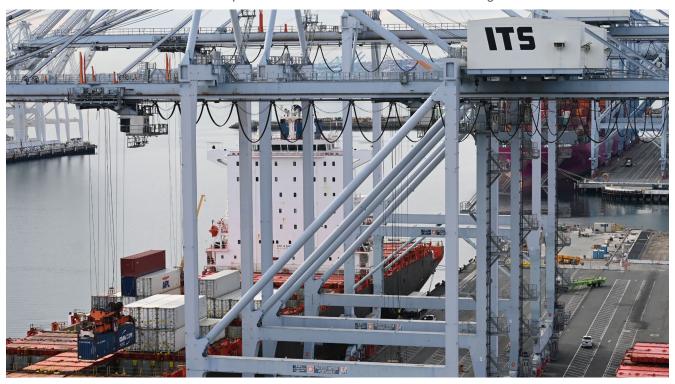
# Waterfront Work: More Than 16,850 Registered Workers

As of December 2022, PMA members employed more than 16,850 registered longshore workers, clerks, and foremen at 29 West Coast ports, and thousands more "casual" workers, who typically work part-time.

These workers are engaged in all kinds of cargo-handling operations—from lashing containers to driving yard equipment to operating the huge gantry cranes that line most major port terminals. Some are also involved in clerical tasks to keep track of the nearly 1 million tons of cargo that move through West Coast ports daily.

Since the 2002 labor agreement that brought widespread use of technology to West Coast ports, which was later complemented by the 2008 agreement that brought automation to the waterfront, the registered workforce has grown by 54 percent.

A vessel is serviced at International Transportation Service Berth #236 at the Port of Long Beach.



#### SUPPLEMENTARY AREA AGREEMENTS

AREA AGREEMENT	S
Local	Effective
Southern California	
13 - Sweepers' Agreement	7/1/14
<ul><li>13 – Lines Handling Agreement</li><li>13 – Gearmen's Port Supplement</li></ul>	7/1/14 7/1/14
13 – Mechanics' Port Supplement	7/1/14
13 - Bulk Loading Supplement	2/15/05
13, 29 & 46 – Industry Travel Agreement	5/17/88
26 – Watchmen's Agreement 29 – Lines Handling Agreement	7/1/14 1/25/88
29 – Gearmen's Port Supplement	1/28/88
29 – Mechanics' Port Supplement	1/25/88
46 – Gearman's Port Supplement 46 – Mechanics' Port Supplement	4/28/17 3/17/97
46 – Mechanics'/Gearmen's Port Supplement	4/8/91
63 - Clerks' Port Supplement	11/10/53
63 – Vessel Planner Supplement	2/12/98
94 – Foremen's Port Supplement 94 – Bulk Loading Supplement	2/26/15 4/14/05
Northern California	.,, 00
10 - Crockett Gantry Maintenance Agreement	7/1/99
10 – Miscellaneous Dock Workers	3/3/10
10 – Mechanics Port Supplement 10 – Rotary Dispatch Rules	7/1/08 9/16/95
14 – Working and Dispatching Rules	7/1/81
18 – Millwright Supplement	6/20/14
18 – Working and Dispatching Rules	10/6/87
34 – Clerks' Port Supplement 54 – Working and Dispatching Rules	12/22/52 11/23/87
75 – Watchmen's Agreement	7/1/14
75 – Watchmen's Supplement	7/1/14
91 – Walking Boss Port Supplement	11/1/99
92 – Walking Boss Supplement (Eureka)  Pacific Northwest: Orego	7/1/81 n
4 – Mechanics' Port Supplement	4/9/01
4 – Gear and Locker Agreement	7/2/88
4 – Dispatching Rules (LRC Agreement)	5/12/82
4 – Baggage Handling Agreement 4 & 8 – Lines Agreement	5/30/86 1/10/09
4, 8 & 21 – Shipboard Bulk	1/10/03
Grain Operators' Agreement	3/8/10
4, 8, 12, 21, 50 & 53 – Area Travel Agreeme 4, 8, 21, 50 & 53 – Columbia River and	nt 12/1/84
Newport Working and Dispatching Rules	10/4/86
8 – Baggage Handling Agreement	11/27/90
8 – Gearmen's, Mechanics' and	0/07/00
Millwrights' Agreement  12 – Gear and Locker Agreement	6/27/09 6/18/88
12 – Working and Dispatching Rules	10/31/87
21 – Gear and Locker Agreement	6/18/88
<ul><li>21 – Dispatching Rules</li><li>21 – Port of Kalama Lines Handling Agreemer</li></ul>	3/1/79 nt 7/1/90
21 & 50 — Boat Rental Agreement	12/31/07
40 - Clerks' Port Supplement	3/31/58
50 – Lines Agreement	11/5/96
92 – Walking Boss Supplement	7/1/78
Pacific Northwest: Washing 7 – Working and Dispatching Rules	6/1/60
19 – Working and Dispatching Rules	6/17/60
19 - Lines Handling Agreement	11/19/15
19 – Gear and Locker Agreement	12/3/09
19 – Seattle Mechanics' Supplement 19 & 23 – Shipboard Bulk Grain	12/12/03
Operators' Agreement	3/8/10
23 - Working and Dispatching Rules	6/17/88
23 – Lines Handling Agreement 23 – Gear and Locker Agreement	10/15/08 10/21/10
23 – Gear and Locker Agreement 23 – Tacoma Mechanics' Supplement	10/21/10
24 - Working and Dispatching Rules	5/9/60
25 – Working and Dispatching Rules	2/10/73
<ul><li>27 – Working and Dispatching Rules</li><li>32 – Working and Dispatching Rules</li></ul>	1/1/69 5/26/89
47 - Working and Dispatching Rules	1/19/89
47 - Olympia Mechanics' Agreement	5/1/97
<ul><li>51 – Working and Dispatching Rules</li><li>52 – Working and Dispatching Rules</li></ul>	1/13/73
98 – Foremen's Port Supplement	10/18/11 12/9/98

#### **Labor Agreements**

The ILWU-PMA coastwise agreements expired on July 1, 2022, at 5 p.m.

Coast Agreements	EFFECTIVE	
Longshore and Clerks' Agreement	7/1/14*	
Walking Bosses and Foremen's Agreement	7/1/14*	

<sup>\*</sup> Extension signed on 5/7/2018

#### **Labor Dispatch**

Work on the waterfront, both loading and unloading of ships and barges and in marine terminals, has historically been performed by a work force employed on a daily basis. A daily laborer, as contrasted with someone hired as a full-time or steady employee, is hired for a single work shift and, if needed, are required to return each day until a certain work task is completed.

Daily employment allows the individual longshore employee, within certain limitations, the choice both of making himself or herself available for a work assignment on any given day and of taking a particular job for which he or she is qualified. Registration, dispatch and benefits eligibility rules specify minimum availability and work requirements that are expected of longshore registrants.

At an increasing pace during the past several decades, more regular or steady employees have been added to company payrolls, but the majority of the work is still performed by registered members of the ILWU who are dispatched on a daily basis.

Within the West Coast longshore industry the term *casual* identifies recognized workers dispatched to jobs who are not jointly registered longshore employees, clerks, or foremen. Casuals are dispatched only after all available Class "A" and Class "B" registrants have been dispatched.

# Working Times and Wage Rates

The standard first and second work shifts are eight hours in length. The *first shift* normally begins at 0800, and the *second shift* begins at 1800. The standard *third shift* begins at 0230 or 0300 at the option of the employer and is generally five hours in duration.

Meal time is one hour beginning at 1100, 1130, or 1200 on the first shift and beginning at 2200 or 2300 on the second shift. Employees are entitled to a 15-minute relief period around the midpoint of each work period.

The straight time rate is to be paid for the first eight hours worked between 0800 and 1800 Monday through Friday. The second shift rate, which is 1.333 times the straight time rate, is to be paid for the first 8 hours worked on the second shift Monday through Friday.

The MSC Mia docked at Total Terminals International at the Port of Long Beach.



**Hourly Rate** 

The first and second shift overtime rate (1.5 times the straight time rate) is to be paid for all other hours on the first and second shifts on weekdays and all first and second shift hours on weekends and Agreement holidays.

The third shift rate, which is 1.6 times the straight time rate, is to be paid for the first five hours worked on the third shift Monday through Friday. The third shift overtime rate of 1.8 times the straight time rate is to be paid for all other hours worked on the third shift on weekdays and for all hours worked on the third shift on weekends and Agreement holidays.

Effective November 23, 2002, three Skill Rates were defined for several specific types of longshore and clerk work. Skill Rates are calculated by adding specific amounts to the appropriate base wage rate, and all shift and overtime rates are calculated from this adjusted base rate. Those amounts are shown in the following table.

### Longshore & Clerk Skills SKILL RATE

Longshore Skill I & Clerk Supervisor	\$2.40
Longshore Skill II & Kitchen/ Tower/Computer Clerk	\$4.67
Longshore Skill III & Chief Supervisor & Supercargo	\$5.80

Longshore mechanics' skill rates, referred to as 20% and 30% skills, are calculated by applying the appropriate skill percentage to the longshore base wage rate.

The straight time hourly wage rate paid for longshore and clerk work is based on the total number of hours (work experience) that have been paid previously to the individual performing the work. The basic straight time hourly longshore and clerk wage rate is paid to those individuals who have accumulated more than 4,000 hours prior to the week for which the payment is being made. Experience rates of pay are paid to those with less than 4,000 hours work experience in accordance with the following formulas.

### **Work Experience Group**

4,001 or more hours:	Basic Straight Time Rate of Pay
2,001 through	Basic S/T Rate x
4,000 Hours:	0.72053526 + \$3.00
1,001 through 2,000 Hours:	Basic S/T Rate x 0.72053526 + \$1.00
0 through	Basic S/T Rate x
1,000 Hours:	0.72053526

For the handling of certain specified cargos, cargo conditions, or working conditions, cargo penalty rates are paid. These penalty rates, which range from 15¢ to \$1.20 per hour (the explosives penalty is equivalent to the base straight time rate), are also added to the straight time rate. All second shift work under penalty conditions is paid at the appropriate shift or overtime rate plus 1.333 times the cargo penalty rate, and all overtime and third shift work under penalty conditions is paid at the appropriate overtime or shift rate plus 1.5 times the basic cargo penalty rate.

Registered employees who are ordered to a job and "turned to" are guaranteed eight hours pay on the first and second shifts and five hours pay on the third shift; other employees are guaranteed four hours pay. Employees working as 30% Walking Bosses/ Foremen, when ordered to a job and turned to, are also paid their extended time in addition to the appropriate eight-hour or four-hour guarantee.

Skill rates, along with shift and overtime multipliers, all serve to increase the basic straight time rate. For details on how these increases impact the hourly rate of pay, please see page 62.

# HISTORY OF LONGSHORE STRAIGHT TIME WAGE RATES

			Hou	riy Kate
<b>Effective Da</b>	ate		Increase	Rate
July 1	1934*	\$0.10	11.8%	\$0.95
February 20	1941	0.05	5.3	1.00
February 4	1942	0.10	10.0	1.10
October 1	1944	0.05	4.5	1.15
October 1	1945	0.22	19.1	1.37
November 17	1946	0.15	10.9	1.52
January 1	1947	0.05	3.3	1.57
December 15	1040	0.08	5.1	1.65
February 10 December 6	1948	0.02 0.15	1.2 9.0	1.67 1.82
September 30	1950	0.13	5.5	1.02
June 18	1951	0.05	2.6	1.97
June 16	1952	0.13	6.6	2.10
June 15	1953	0.06	2.9	2.16
December 20	1954	0.05	2.3	2.21
June 13	1955	0.06	2.7	2.27
June 18	1956	0.02	0.9	2.29
October 1		0.16	7.0	2.45
June 17	1957	0.08	3.3	2.53
June 16	1958	0.10	4.0	2.63
June 15	1959	0.11	4.2	2.74
June 13 June 12	1960 1961	0.08	2.9 2.1	2.82 2.88
July 30	1962	0.00	6.3	3.06
June 17	1963	0.13	4.2	3.19
June 15	1964	0.13	4.1	3.32
June 14	1965	0.06	1.8	3.38
July 1	1966	0.50	14.8	3.88
June 28	1969	0.20	5.2	4.08
June 27	1970	0.20	4.9	4.28
December 25	1971	0.42	9.8	4.70
July 1	1972	0.40	8.5	5.10
June 2	1973	0.25	4.9	5.35
June 30 June 1	1974	0.15 0.30	2.8 5.5	5.50 5.80
June 29	1974	0.30	5.2	6.10
January 4	1975	0.30	2.0	6.22
June 28	1070	0.70	11.3	6.92
July 3	1976	0.60	8.7	7.52
July 2	1977	0.85	11.3	8.37
July 1	1978	0.85	10.2	9.22
June 30	1979	0.85	9.2	10.07
June 28	1980	0.85	8.4	10.92
July 4	1981	1.30	11.9	12.22
July 3	1982	1.30	10.6	13.52
July 2 June 30	1983 1984	1.25 0.80	9.2 5.4	14.77 15.57
June 29	1985	0.85	5.5	16.42
June 28	1986	0.85	5.2	17.27
July 4	1987	2.16	**	19.43
July 2	1988	0.40	2.1	19.83
July 1	1989	0.50	2.5	20.33
June 30	1990	0.67	3.3	21.00
June 29	1991	0.78	3.7	21.78
July 4	1992	0.70	3.2	22.48
July 3	1993	0.20	0.9	22.68
June 29	1996	2.00	8.8	24.68
June 28	1997	1.00	4.1	25.68

1.00

0.50

0.50

0.50

1.00

0.50

0.50

0.50 0.50

1.00

1 00

1.00

1.50

1.25

1.50

1.25 1.31

1.35

1.39

3.9

1.9 1.8

1.8

3.5

1.7

1.6 1.6

3.1

4.1

3.3

3.1

31

26.68

27.18 27.68

28 68

29.68

30.18

30.68

31.18 31.68

32.68

33.68

34.68

35.68

36.68

38.18

39.43

40.93

42.18

43 49

44 84

July 3 1999

July 1 2000 June 30 2001

June 28 2003

July 1 2006 June 30 2007

June 28 2008 July 4 2009

July 2 2011 June 30 2012

June 29 2013

June 28 2014

June 30 2018 June 29 2019

July 4 2020

July 3 2021

July 4 2015 July 2 2016 July 1 2017

July 3 2010

July 3 2004 July 2 2005

<sup>\*</sup> A "6 hour day, 30 hour week" was incorporated into the first coastwide industry agreement in 1934. This was the result of a decision by a presidentially appointed arbitration board. Commonly referred to as the 6 and 2 "rule, this contract provision called for 6 hours" straight time pay and 2 hours overfulne pay for 8 hours work for most longshore jobs on the regular day shift.

<sup>\*\*</sup> The "6 and 2" pay provision was converted to an 8 hour pay rate effective July 4, 1987. There was no wage increase; 6 hours at \$17.27 and 2 hours at the overtime rate of \$25.905 are equivalent to 8 hours at \$19.24. Other cost increases inherent in the conversion were partially offset by other contract provision.

### The International Longshore and Warehouse Union

The Longshore Division of the International Longshore and Warehouse Union (ILWU) represents waterfront employees on the U.S. and Canadian Pacific Coast, Hawaii and Alaska.

### **History**

The ILWU was formed in 1937, under the leadership of Harry Bridges, out of District 38 of the International Longshoremen's Association (ILA). James "Jimmy" R. Herman succeeded Harry Bridges in 1977 and served as the second president of the ILWU until 1991.

Subsequent presidents include:

- David Arian (1991-1994)
- Brian McWilliams (1994-2000)
- James Spinosa (2000-2006)
- Bob McEllrath (2006-2018)

William E. Adams was elected President in 2018 and reelected in 2021. Other titled officers include Vice President (Mainland) Robert "Bobby" Olvera, Jr., Vice President (Hawaii) Paul K. Kreutz, and Secretary-Treasurer Edwin "Ed" Ferris.

### The Longshore Division

The Longshore Division of the Union is made up of locals that are defined along occupational lines: longshore workers, clerks and walking bosses/foremen. In each of the four geographic divisions — Washington and Puget Sound; Oregon and the Columbia River; Northern California; and Southern California — there are several Longshore locals, at least one Clerk local and one Walking Boss or Foreman local.

### **Governing Body**

The ILWU Longshore Division is governed by the Division's Coast Committee, which consists of President William E. Adams, Vice President Robert Olvera, Jr. and Committeemen Frank Ponce de Leon and Cameron Williams. The Longshore Division holds periodic Caucuses to which each local sends representatives where policy is established, collective bargaining demands formulated and other union business is conducted.

Longshore workers handle the loading and unloading of ships and barges, stuff and un-stuff certain containers, handle lines, maintain stevedoring gear and perform many other activities. The Clerks process the cargo information for delivery and shipment.

The Walking Bosses or Foremen are in charge of the loading and unloading operation and report to the stevedoring company superintendent.

The Longshore Division makes up about one-fifth of the ILWU's total membership. The bulk of the remaining membership consists of: longshore members in Alaska, Hawaii and British Columbia, Canada; warehousing workers; office workers; workers in Hawaiian sugar and pineapple plantations and processing plants; Hawaiian hotel and tourism workers; the Inland Boatman's Union, the Marine Division of the ILWU: and various other groups.

A sailboat in the foreground sails alongside the Yang Ming Totality at the Port of Seattle.



### **Coast Accident Prevention Award-Winners**

### **CONTAINER OPERATORS**

(companies that predominantly handle intermodal containers to and from ships)

### Group A (1 million or more man-hours)

FIRST PLACE: Everport Terminal Services

Los Angeles - Long Beach - Southern California Area

SECOND PLACE: Long Beach Container Terminal

Los Angeles - Long Beach - Southern California Area

### Group B (500,000 to 999,999 man-hours)

FIRST PLACE: TraPac

Los Angeles - Long Beach - Southern California Area

### Group C (100,000 to 499,999 man-hours)

FIRST PLACE: Everport Terminal Services

Oakland - Northern California Area

**SECOND PLACE: Everport Terminal Services** 

Tacoma - Washington Area

### STEVEDORING COMPANIES

(companies engaged in one or more types of cargo-handling operations)

### Group A (400,000 or more man-hours)

FIRST PLACE: SSA Pacific

Los Angeles - Long Beach - Southern California Area

SECOND PLACE: Ports America

Los Angeles - Long Beach - Southern California Area

### Group B (100,000 to 399,999 man-hours)

FIRST PLACE: Pacific Terminal Service Company

Los Angeles - Long Beach - Southern California Area

SECOND PLACE: SSA Pacific

Everett - Washington Area

### Group C (25,000 to 99,999 man-hours)

FIRST PLACE: Pacific Terminal Service Company

Seattle - Tacoma - Washington Area

SECOND PLACE: Pasha Stevedoring & Terminals
Aberdeen – Grays Harbor – Washington Area

### **BULK OPERATORS**

(companies engaged primarily in bulk cargo operations with total man-hours exceeding 10,000)

FIRST PLACE: Pacific Terminal Service Company - Bulk Operations

Los Angeles - Long Beach - Southern California Area

SECOND PLACE: Ceres Terminals Incorporated Stockton – Northern California Area

### **ILWU WORKFORCE AWARDS**

### LONGSHORE LOCALS

Group A (More than 400 Registered Members)

Local 13: Los Angeles - Long Beach - Southern California Area

Group B (100 to 399 Registered Members)

Local 54: Stockton - Northern California Area

Group C (25 to 99 Registered Members)

Local 12: North Bend - Oregon Area

### FOREMAN - WALKING BOSS GROUP

Local 91: Northern California Area

### CLERK GROUP

Local 40: Oregon Area

### **MECHANIC COMPANIES**

(companies that employ IIWU mechanics in maintenance and repair operations)

### Group A (200,000 or more man-hours)

FIRST PLACE: Pacific Crane Maintenance Company

Los Angeles - Long Beach - Southern California Area

SECOND PLACE: Ocean Terminal Services

Los Angeles - Long Beach - Southern California Area

### Group B (100,000 - 199,999 man-hours)

FIRST PLACE: SSA Terminals

Oakland - Northern California Area
SECOND PLACE: Long Beach Container Terminal

Los Angeles - Long Beach - Southern California Area

### **COAST ONE-YEAR ZERO INCIDENT RATE AWARD**

(companies that achieved a zero lost-time incident rate in 2022) (50,000 minimum hours)

Pacific Terminal Service Company

Seattle - Tacoma - Washington Area

SSA Terminals - Mechanic Operations

Oakland - Northern California Area

### **COAST THREE-YEAR REDUCTION AWARD**

(companies that have reduced their lost-time incident rate three consecutive times over a 4-year period)

### (50,000 minimum hours)

Pacific Crane Maintenance Company - Mechanic Operations

Los Angeles - Long Beach - Southern California Area

APS Stevedoring

Portland - Oregon Area

SSA Pacific

Oakland - Northern California Area

SSA Pacific

Los Angeles – Long Beach – Southern California Area

Jones Stevedoring Company

Washington Area

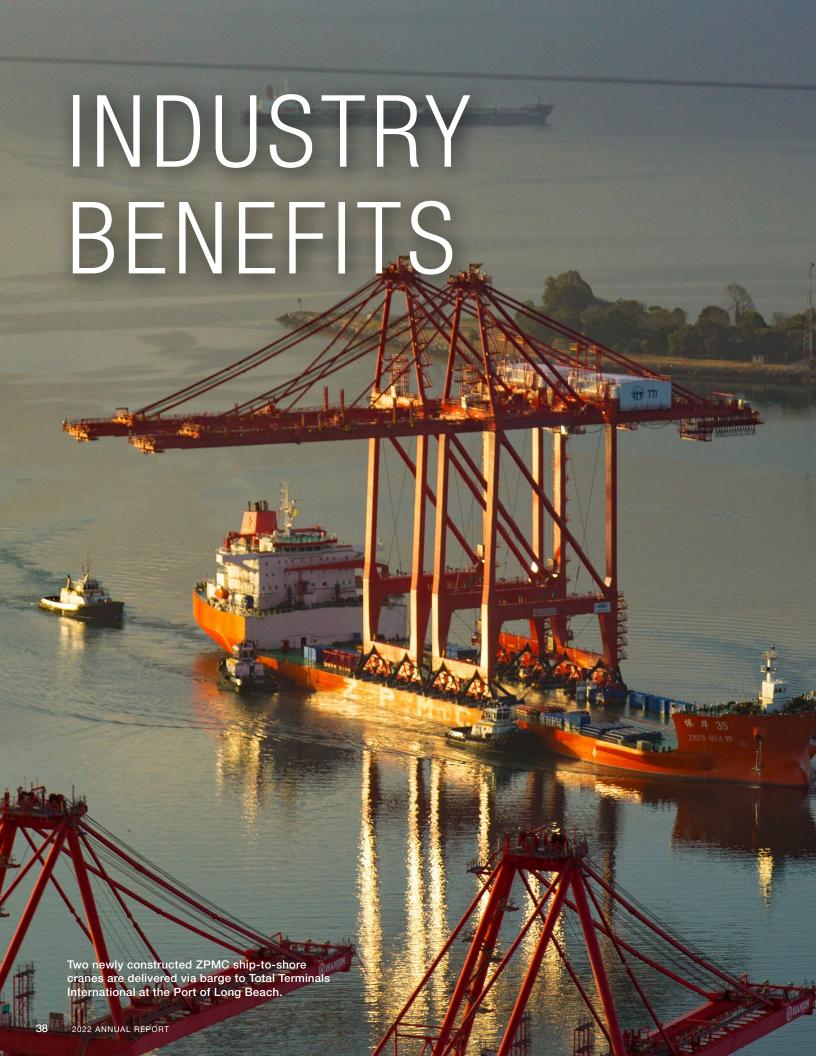
**APM Terminals** 

Los Angeles - Long Beach - Southern California Area

PMA sponsors an annual accident prevention awards program as part of the coastwide industry accident prevention program. To qualify, member companies must participate in the PMA safety program and report all OSHA-recordable occupational injuries and illnesses and applicable man-hours for the previous year.

THE COAST
ACCIDENT
PREVENTION
AWARDS

Member companies are divided into four categories according to the type of operation in which they are primarily involved. Within each category, companies are grouped by terminal, port or area and based on man-hours paid. Awards are presented to qualifying companies having the lowest lost-time injury/illness incidence rate within their respective category and group. Awards are also presented to the ILWU longshore, clerk and foreman locals based on similar criteria. Winners are listed above.



# **ILWU Benefits Package**

The ILWU-PMA benefits package provides a comprehensive benefits program for the workforce. The program includes health care, pension, a 401(k) savings plan, and vacation and holiday pay and provisions for income supplement. Following is a detailed overview of the ILWU-PMA benefits program; more information may be found at PMA website (www.pmanet.org) or through the ILWU-PMA Benefit Plans Office (www.benefitplans.org).

### **TOTAL BENEFITS COSTS** BENEFITS COSTS PER ACTIVE REGISTRANT 2012/2013 through 2021/2022 2012/2013 through 2021/2022 COVID-19 Sick Leave Pay Guarantee Plan COVID-19 Sick Leave Pay Guarantee Plan 401(k) Plans Holiday Cost and Taxes 401(k) Plans Holiday Cost and Taxes Marine Clerk Work Opportunity Vacation (Including Employer Taxes) Marine Clerk Work Opportunity Vacation (Including Employer Taxes) CFS Fund Pension (Scheduled Cost) CFS Fund Pension (Scheduled Cost) Industry Travel Industry Travel Welfare Plan (Cost + Expenses) Welfare Plan (Cost + Expenses) \$1,600 \$1,200 \$ millions \$60,000 \$800 \$400 \$30,000

18/19

20/21

17/18

16/17

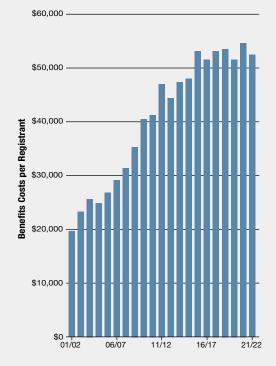
21/22

18/19

16/17

# ILWU-PMA WELFARE PLAN BENEFITS COSTS PER ACTIVE REGISTRANT

Fiscal Years 2002-2022



Total Welfare Plan benefits costs—for the active registered work force and dependents and for retirees and covered dependents—for each fiscal year are divided by the count of active registrants at the end of the previous payroll year (midpoint of the fiscal year). For example, costs for 2021/2022 are divided by the count of active registrants at the end of 2021.

### **RETIREES BY YEAR**

Year	Normal	Early	Disability	Total
2013	138	122	49	309
2014	172	76	42	290
2015	172	79	55	306
2016	181	93	63	337
2017	201	103	60	364
2018	198	110	46	354
2019	199	178	51	428
2020	262	146	37	445
2021	189	108	35	332
2022	224	45	30	299

This table shows the number of longshore, clerk and foreman retirees by calendar year. **Normal** includes those retiring at or after age 65, normal retirement age; **Early**, those retiring at ages 55-64; and **Disability**, those retiring on a disability pension.

### ILWU-PMA Welfare Plan

The ILWU-PMA Welfare Plan provides health care and related benefits to qualified actives and retirees and their qualified dependents and survivors. The Plan is administered by the Board of Trustees, which is comprised of an equal number of union and employer appointed Trustees. For health coverage, registrants and retirees (and their eligible dependents) generally have a choice between an HMO plan and a self-insured PPO plan. As long as participants utilize in-network providers, both plans pay 100% of the cost of covered services with no out-of- pocket costs. The PPO plan also covers basic hospital, medical and surgical benefits at 100% of scheduled limits for out-of-network services, followed by a \$100 single or up to \$300 family deductible and up to 80% of the Maximum Allowable Charge, subject to a family out-of-pocket maximum of \$1,000. Both the HMO and the PPO provide prescription drug coverage with no copay for HMO and \$1 copay for PPO. In addition to health coverage, the ILWU-PMA Welfare Plan also provides the following benefits:

- Dental benefit (100% for children and 80% for adults), including dental implants;
- Vision benefit (\$300 allowance for frames every 24 months / elective contact lenses every 12 months);
- Alcoholism/Drug Recovery Program (paid at 100% for the first episode of substance use disorder treatment);
- Subsequent Artificial Limbs and Eyes Benefit covering lost or damaged prostheses;
- Disability benefits covering up to \$1,250 per week for up to 52 weeks;
- Life insurance and AD&D;
- Hearing Aids;
- Blood Sugar Monitors;
- Social Security Supplementation Benefit for Pensioners.

### Plan Funding

The plan is primarily funded by PMA through employer assessments on payroll hours and tonnage. In addition, registered employees make

contributions to the Plan as a defined percentage of wages at a rate that is set by the Trustees.

### **Tenure of the Agreement**

The Plan runs concurrently with the 2014-2022 Pacific Coast Longshore and Clerk's Agreement. Unless provided to the contrary, extension or renewal of the Pacific Coast Longshore and Clerk's Agreement extends the Plan, and the Plan remains in effect for the period of the extension or renewal. If the Plan were to be terminated, the remaining assets of the Plan would be used for payment of benefits until the assets were exhausted.

# Eligibility for ILWU-PMA Welfare Plan Benefits

The ILWU-PMA Welfare Plan generally covers the following individuals and their qualified dependent spouses and children:

- New Registrants: Covered by the HMO programs (if available) for the first 24 months of registration.
- Active Registrants: Requires a minimum of 800 hours credited in the preceding payroll year, or a minimum of 400 hours credited in the last half of the preceding payroll year.
- Pensioners: Most Welfare Plan participants who become pensioners including disability pensioners, have Welfare Plan eligibility beginning on the day they become pensioners.
- Surviving Spouses and Children of Active Registrants: The dependent spouse or child of a deceased eligible active registrant has Welfare Plan eligibility. Welfare Plan eligibility ends when the surviving dependent spouse remarries, or if the active registrant had fewer than five years of vested service under either the ILWU-PMA Pension Plan or the ILWU-PMA Watchmen Pension Plan, four years immediately following the registrant's death.
- Surviving Spouses and Children of Pensioners: A surviving spouse or child receiving a survivor pension has Welfare Plan eligibility provided that the pension is claimed through a Pensioner who had Welfare Plan eligibility upon death or through an active participant who would have

NU	MBER C	F PEN	NOIS	BENE	FIT R	ECIPIEN	NTS BY	YEAF	3
		PENSION	IERS			SURVIV	ING SPO	USES	
	Normal/ Early	Dis- ability	In- Service	QDRO	Sub- total	Post- Retire	Pre- Retire	Sub- total	Total
2013	4,105	959	27	351	5,442	2,561	604	3,165	8,607
2014	4,113	950	26	365	5,454	2,517	613	3,130	8,584
2015	4,149	945	22	384	5,500	2,566	623	3,189	8,689
2016	4,192	968	17	402	5,579	2,526	630	3,156	8,735
2017	4,271	971	13	420	5,675	2,476	634	3,110	8,785
2018	4,327	976	12	431	5,746	2,485	652	3,137	8,883
2019	4,477	966	9	452	5,904	2,456	665	3,121	9,025
2020	4,637	960	4	482	6,083	2,457	664	3,121	9,204
2021	4,654	917	3	442	6,016	2,509	669	3,178	9,194
2022	4,672	899	2	432	6,005	2,490	679	3,169	9,174

been entitled to Welfare Plan eligibility had retirement occurred on the date of death.

# ILWU-PMA Pension Plan

The industry Pension Plan has seen major upgrades in recent years. Currently, the maximum yearly retirement benefit is \$95,460 which has been in effect since July 1, 2021.

The "Normal Retirement Date" is age 65 or the fifth anniversary of the date of participation, whichever is later. Reduced retirement benefits are payable for Early Retirement as early as age 55 with 13 years of service.

Effective July 1, 2021, the rate of pension benefit accrual for longshore employees retiring on or after July 1, 2014, was \$215 per month per year of qualifying service. This rate provides a maximum monthly pension benefit of \$7,955 (or \$95,460 annually) for a participant with 37 or more years of qualifying service retiring at age 62 or later. For those with at least 13 years of qualifying service taking early retirement between ages 55 and 62, the benefit is reduced for each year before age 62 (5% or fraction thereof for each year).

A \$500 monthly "bridge" supplement is paid, until Social Security retirement age, for those who retire at age 62 with at least 25 years of service.

For retirees on or after July 1, 2008, maximum pension benefits are based on 37 years of service at retirement. Surviving spouses or dependent child survivors of plan participants receive

a benefit equal to 75% of the amount per month per qualifying year of service that would have been received by the participant were they still alive.

Disability pensions have no minimum age but do require a minimum of 13 years of service and the participant must have worked or been credited with at least 500 hours of service in each of the five payroll years ending with the year of retirement. The monthly benefit is the same amount as the Normal Retirement Benefit (with no reduction for its early commencement) except that no bridge supplement is payable.

A year of service for benefit accrual is established when a registered participant is paid or is credited with 1,300 hours. Creditable hours include work, travel, and vacation hours, as well as equated hours for PGP, and paid holidays.

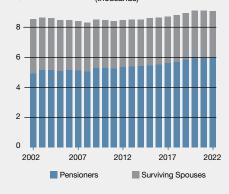
A participant who is credited with fewer than 1,300 hours but at least 800 hours in any payroll year will earn a fraction of a year of service for benefit accrual determined by dividing the number of credited hours by 1,300. Years of Service credited prior to 1994 are not subject to reduction in benefit accrual based on hours credited.

A minimum of 800 credited hours per payroll year is required to earn a qualifying year of service for vesting and eligibility. A participant is vested after five qualifying years of service or, if earlier, at Normal Retirement Date.

Benefits are 100% vested after five qualifying years of service. If a participant leaves the plan prior to the vesting date, no partial benefits are received. Once vested, a participant's earned qualifying

# NUMBER OF PENSION BENEFIT RECIPIENTS

(thousands)



# PENSION BENEFITS FOR NORMAL RETIREMENT

(the following benefits were effective July 1, 2022)

Retirement Date	Max Yrs. of Svc.	Rate Per Mo/Yr.	Max. Mo Benefit
Before 7/81	25	\$104	\$2,600
7/81-6/84	30	\$104	\$3,120
7/84-6/87	33	\$104	\$3,432
7/87-6/93	35	\$104	\$3,640
7/93-6/99	35	\$104	\$3,640
7/99-6/02	35	\$113	\$3,955
7/02-6/08	35	\$153	\$5,355
7/08-6/14	37	\$180	\$6,660
7/14-6/22	37	\$215	\$7,955

This table shows maximum pension benefits by retirement date. Also shown are the maximum years of service which may be credited toward benefit accrual and the benefit rate per month per year of credited service by retirement date.

### FRACTIONAL BENEFIT ACCRUAL

Credited Annual Hours	Monthly Benefit Accrued
1,300	\$215.00
1,250	\$206.73
1,200	\$198.47
1,150	\$190.19
1,100	\$181.92
1,050	\$173.66
1,000	\$165.39
950	\$157.11
900	\$148.84
850	\$140.58
800	\$132.31

This table shows examples of monthly benefit accruals for the credited annual hours between 800 and 1,300. The example is based on the monthly normal retirement rate effective on or after July 1, 2022. A minimum of 800 credited hours per payroll year is required to earn a qualifying year of service for eligibility.

### VACATION BENEFITS, TAXES & EXPENSES

### Payroll Year in which earned:

2022*	\$ 131,279,416
2021	\$ 117,571,040
2020	\$ 106,076,630
2019	\$ 107,011,388
2018	\$ 102,001,566

Include payments for benefits, taxes, and administrative expenses

Vacation benefits are mostly paid in the first full payroll week in February for
vacations earned in the prior year.

Source: Audited Financial Statements except for 2022

\*Estimated benefits.

# ANNUAL HOURS REQUIREMENTS FOR VACATION ELIGIBILITY

Average Port Hours	Age	der e 60   2 wks		e 60 l over 2 wks
1,300 or more	800	1,300	700	1,200
1,200 - 1,299	700	1,200	600	1,100
1,100 - 1,199	676	1,100	600	1,100
1,000 - 1,099	615	1,000	600	1,000
900 - 999	552	900	552	900
less than 900	552	800	552	800

years of service remain credited for life. The Plan is non-contributory for the participants and is completely funded by employer contributions.

# ILWU-PMA Savings 401(k) Plan

Longshore, clerk and foreman registrants may elect to defer, in increments of \$1, up to \$12 per hour paid each payroll week, into their 401(k) accounts. Participants aged 50 and older may elect to defer, in increments of \$1, up to \$12 per hour paid each payroll week, an additional amount, called a Catch-up Contribution and effective January 1, 2016, Roth Contributions. All contributions are subject to annual statutory limits. Participants may elect to defer any percentage, up to 90%, of their vacation paychecks into their 401(k) Plan accounts.

Each year, the Employers contribute an amount sufficient to provide to the

401(k) account of each registrant, who has established a pension qualifying year in the prior payroll year, a contribution for qualifying hours paid by PMA member companies. The employer contributions are made to each account as soon as practicable following the end of each contract year. Registered walking bosses/foremen receive \$5 per qualifying hour up to a maximum of 2,240 hours and longshore and clerk registrants receive \$1 per qualifying hour up to a maximum of 2,000 hours. Beginning with the 2008 plan year, a "third-shift" conversion factor was applied to qualifying hours worked during the third shift.

### **Vacation Plan**

A basic one-week or two-week vacation is paid according to the qualifying hours credited an eligible registrant in the previous payroll year. An individual who is registered and qualified on December 31 of the calendar year in which he earns his vacation receives a vacation with pay.



### ADDITIONAL VACATION WEEKS

Registrants who qualify for a basic one-week vacation vacation may qualify for three additional vacation weeks based on total vacation qualifying years:

One additional week if registrant has 17 total qualifying years

– or –

Two additional weeks if registrant has 23 total qualifying years

– or –

Three additional weeks if registrant has 25 total qualifying years

Registrants who qualify for a basic two-week vacation may qualify for four additional vacation weeks based on total vacation qualifying years:

One additional week if registrant has 8 total qualifying years

– or –

**One additional week** if registrant has 5 total qualifying years in the last 10, and was registered before July 1, 1990 in ports other than Seattle, Portland, San Francisco and Los Angeles, and has been available for employment 10 or more years

– or –

Two additional weeks if registrant has 17 total qualifying years

- or -

Three additional weeks if registrant has 23 total qualifying years

– or –

Four additional weeks if registrant has 25 total qualifying years

The Hyundai Earth at the Port of Long Beach.



# Extra Benefits for Clerks and Foremen

Clerks and walking bosses/foremen receive additional hours of vacation pay, depending on the total hours paid to the individual in the previous payroll year. Clerks receive two additional hours for each 50 hours paid in excess of 1,975 in the previous payroll year, up to a maximum of 16 additional hours. Walking bosses and foremen receive two additional hours for each 100 hours paid in excess of 1,400 hours, up to a maximum of 20 additional hours.

### **Additional Weeks of Vacation**

Up to four additional weeks of vacation may be earned and paid, based on the number of past years of service in which a registrant received a basic one-week vacation. The requirements are shown in the table on the left.

To receive a third week of vacation, a registrant must have qualified for a two-week basic vacation in the previous payroll year and must also have eight total years of service with a one-week vacation.

Eligible registrants may also receive extra weeks of vacation independent of having received a third week of vacation. For these extra weeks of vacation, the registrant must have earned one week of basic vacation and have 17 or more years of service. After 17, 23, and 25 years of service with one week of vacation, one, two, or three extra weeks of vacation are earned, respectively. Therefore, an individual with sufficient years of service may earn extra weeks of vacation without qualifying for a two-week basic vacation. The Joint Port Labor Relations Committee in each port schedules vacations.

# **Holiday Plan**

The longshore, clerks' and foremen's agreements recognize 15 holidays, of which 13 are paid holidays. There are five no-work holidays— Christmas Day, New Year's Day, Bloody Thursday, Labor Day and Thanksgiving Day. The seven other paid holidays are normal work days, including Martin Luther King's Birthday. Lincoln's Birthday is a recognized holiday, although it is not a paid holiday.

### **HOLIDAY PLAN**

### - 2023 —

January 1 New Year's Day1,2

16 Martin Luther King's Birthday

February 12 Lincoln's Birthday

20 Washington's Birthday

March 31 Cesar Chavez's Birthday

May 29 Memorial Day

July 4 Independence Day

5 Bloody Thursday<sup>1</sup>

28 Harry Bridges' Birthday

September 4 Labor Day<sup>1</sup>

November 11 Veterans Day<sup>2</sup>

23 Thanksgiving Day<sup>1</sup>

December 24 Christmas Eve Day<sup>1,2</sup>

25 Christmas Day<sup>1</sup>

31 New Year's Eve Day1,2

### 2024 -

January 1 New Year's Day<sup>1</sup>

15 Martin Luther King's Birthday

February 12 Lincoln's Birthday

19 Washington's Birthday

March 31 Cesar Chavez's Birthday<sup>2</sup>

May 27 Memorial Day

Holidays shown in **blue** are non-paid holidays. An employee who performs work on these non-paid holidays shall receive the overtime rate of pay for time worked.

- <sup>1</sup> No work will be performed from 1500 December 24 to 0700 December 26, 1500 December 31 to 0700 January 2, 0800 July 5 to 0700 July 6, 0800 September 4 to 0700 September 5, 0800 November 23 to 0700 November 24. The provision for no work shall not apply to passenger ships, essential military cargo, and emergencies. An extended shift may be worked from 1500 until 1700 on December 24 and from 1500 until 1700 December 31 for the purpose of finishing a ship.
- When a holiday falls on a Saturday or Sunday, the work schedule applies to Saturday or Sunday. However, the holiday is observed the following Monday, and payment for the holiday applies to Monday. An employee who performs work on the Monday observation date shall receive the holiday rate of pay for time worked.

Registrants are eligible to receive a paid holiday benefit provided they (1) have registration status on the date of the paid holiday and (2) have been paid or credited sufficient hours in the previous payroll year to qualify for a basic one-week vacation. To receive a paid holiday benefit, eligible registrants must be available for at least two of the five days, Monday through Friday (exclusive of the holiday), during the payroll week in which the holiday falls.

If the registrant was paid sufficient hours in the previous payroll year to qualify for a two-week basic vacation, the availability requirement is waived for paid holidays which are normal work days—i.e., Martin Luther King's Birthday, Washington's Birthday, Cesar Chavez's Birthday, Memorial Day, Independence Day, Harry Bridges' Birthday and Veterans Day.

Those eligible for paid holidays receive pay equivalent to 8 hours at the basic straight time rate whether or not they work on the holiday. All registrants who are paid for work hours on a "paid holiday" or on a recognized holiday receive wages for the hours paid at the overtime rate.

Holidays recognized by the Agreements for 2023 and for the first six months of 2024 are shown to the left.

	Y PAYMENTS TRACT YEAR
Contract Ye	ear Ended June 30
2018	\$61,042,442
2019	\$65,374,122
2020	\$68,007,356
2021	\$67,048,171
2022	\$70,276,545
	its, taxes, and administrative expenses. ed Financial Statements

### **Pay Guarantee Plan**

The Pay Guarantee Plan (PGP) provides a weekly income supplement to industry registrants who meet certain eligibility criteria and are unable to obtain a week's work.

A Class "A" longshore or clerk who qualifies is guaranteed an income equivalent to a 40-hour week at the basic straight time hourly wage (\$46.23 per hour for Class "A" longshore, effective July 4, 2021, or \$1,849.20 per week). Class "B" registrants with 5 or more vacation qualifying years receive the same guarantee. Those Class "B" registrants with fewer than five vacation qualifying years are guaranteed income equivalent to a 32-hour week (\$1,479.36).

Workers connect a vessel to shore power.



In general, to be eligible, a Class "A" or "B" registrant must, during the most recent four payroll quarters, have worked at least 50% of the average hours available in the home port. Further, the registrant must be available for work Monday through Friday in a given payroll week and may not refuse any work offered for which the registrant is qualified. Class "B" registrants are not eligible for PGP until after one year of registration.

The contingent PGP liability for registrants for 2021/2022 is \$30,000,000. This amount is divided into quarterly amounts. One-thirteenth of each quarter's amount is available at the end of each payroll week to meet that week's obligation.

Unused funds for a week are added to the next week and so on. If funds available during a given week are insufficient to pay all the guarantees on the coast in full, the payments to all are reduced proportionally. If funds remain at the end of a quarter, a lump sum make-whole payment is given to those whose PGP payment had been reduced.

The foremen's plan guarantees weekly pay equivalent to a 40-hour week at the foreman straight time rate.

### PAY GUARANTEE PLAN BENEFITS AND EXPENSES

	Contract Year Ende	d June 30
	Longshore and Clerks	Walking Bosses and Foremen
2018	\$8,150,320	\$231,919
2019	\$6,441,846	\$232,032
2020	\$17,907,001	\$432,153
2021	\$10,518,011	\$388,949
2022	\$5,633,273	\$222,029

Include payments for benefits, taxes, and administrative expenses

Source: Audited Financial Statements

# **ILWU-PMA Marine Clerk Work Opportunity**

The purpose of the ILWU-PMA Marine Clerk Work Opportunity Program is to ensure a registered marine clerk will be provided full work opportunity as a marine clerk five out of seven days in any payroll week pursuant to the "Framework for Special Agreement on Application of Technologies and Preservation of Marine Clerk Jurisdiction, Item VI, November 23, 2002 Memorandum of Understanding." If the employer is unable to provide a work opportunity, a marine clerk checked into the hall on five out of seven days in any payroll week will receive a payment in lieu of work.

The Program is funded through assessments on containers as described in a membership agreement filed with the Federal Maritime Commission. When a clerk qualifies for payment through the Marine Clerk Work Opportunity Program, the fund pays wages, taxes and appropriate hourly benefits assessments.

### **Industry Travel System**

The Industry Travel System, originally called the Voluntary Travel Fund, was established to provide PMA member employers with an economic incentive to use voluntary travelers.

The purpose of the system is to provide a mechanism whereby all ports may have available qualified longshore employees in periods of peak work opportunity and to provide reimbursement for travel expenses to longshore registrants who travel to nearby ports to seek work opportunity.

Individual longshore registrants who travel voluntarily or individual longshore registrants and/or gangs who are ordered to travel by an employer within a defined area are paid for travel, when assigned to a job, under the provisions of the Industry Travel System. Clerks registered in the multi-chartered locals receive the same benefit when they travel.

Individual longshore registrants who travel voluntarily or individual longshore registrants and/or gangs who are ordered to travel by an employer within a defined area are paid for travel, when assigned to a job, under the provisions of the Industry Travel System. Clerks registered in the multi-chartered locals receive the same benefit when they travel.

Qualified travelers are paid for travel time at the rate of one-half of the basic hourly rate. A mileage allowance for transportation is also paid, not to exceed the maximum nontaxable rate allowed by IRS standards.



A vessel is guided by tugboats.

### INDUSTRY TRAVEL PAYMENTS

Contract Year Ended June 30

\$2,160,718
Ψ12,401,110
\$12,437,715
\$14,609,685
\$15,863,600

Include payments for benefits and tax expenses

 $<sup>^{\</sup>star}$  Industry travel was restricted in 2021 to help prevent the spread of COVID-19.

Travelers employed on successive days are paid travel time and transportation allowances for the first day and the last day. For any intervening days, travelers are paid the lesser of travel time plus transportation or subsistence. Subsistence rates are \$120.00 per night for lodging and \$30.00 per meal.

### **CFS Program Fund**

The purpose of the Container Freight Station (CFS) Program is to "encourage the establishment, development and growth of efficient and productive container freight stations on the docks to preserve work which has historically been performed by the longshore work force."

In order to accomplish the program objective, assessments collected on containerized cargo are used to reimburse PMA member employers operating designated CFS facilities for payments they have made for payroll hour assessments. CFS hours are hours that are paid to certain longshore, clerk and foreman registrants for job assignments in designated CFS facilities.

	CFS PROC	RAM FU	ND
Payroll Year	A-Credit (Assessment Credit)	I-Credit (Incentive Credit)	Total
2018	\$1,599,264	\$177,690	\$1,776,954
2019	\$1,493,150	\$165,889	\$1,659,039
2020	\$1,501,140	\$166,777	\$1,667,917
2021	\$1,128,989	\$125,431	\$1,254,420
2022	\$1,347,985	\$149,761	\$1,497,746

There are two types of reimbursements made for CFS activity: (1) a credit based on CFS hours paid in a facility defined as an "A-Credit," for "Assessment Credit," and (2) a credit based on both CFS hours paid and CFS tonnage defined as an "I-Credit," for "Incentive Credit."

The A-Credit is an amount equal to 90% of the hourly benefit assessment rate excluding that portion of the vacation assessment that is collected to cover insurance and taxes. The I-Credits are amounts that equal 11.1% of the sum of A-Credits paid in a PMA administrative

area. Therefore, the sum of A Credits and I-Credits equals the total hourly assessments paid less the vacation, insurance, and taxes portion.

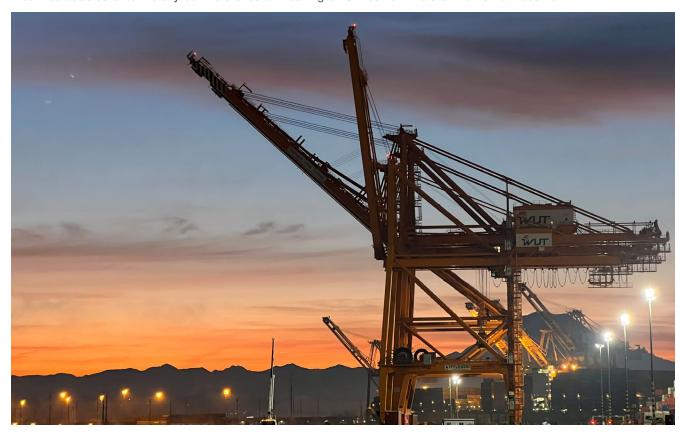
Payments for A-Credits are made on a regular basis. However, I-Credit payments are made only after the close of the payroll year. Each employer's share of I-Credits is to be the same proportion, that the employer's CFS tons are of the total CFS tons for the area; no employer's I-Credit is allowed to exceed 22.2% of his A-Credits.

### **Dispatch Halls**

All longshore workers in a port are dispatched through a hall maintained and operated jointly by the ILWU and the PMA under the auspices of a Joint Port Labor Relations Committee.

Any longshore worker who is not a member of the Union is permitted to use the dispatching hall only if the worker pays a pro rata share of the dispatching hall expenses, the Labor Relations Committee's expenses and other related expenses. Any non-PMA employer may use the dispatching hall only if that

A sunrise adds color to the sky behind cranes at Washington United Terminals at the Port of Tacoma.





The OOCL Southampton and OOCL Luxembourg at work at Long Beach Container Terminal.

company pays PMA the equivalent of the dues and assessments paid by PMA members for the support of the hall. Workers not on the registered list may not be dispatched from the dispatching hall or employed by any employer while there are individuals on the registered list who are qualified, ready and willing to do the work.

The personnel for each dispatching hall, with the exception of the Dispatchers, are appointed by the Joint Port Labor Relations Committee of each port. Dispatchers are selected by the Union through elections in which all candidates must be qualified according to standards prescribed and measured

by the Joint Port Labor Relations Committee. All dispatch hall personnel are governed by rules and regulations set down by the Joint Port Labor Relations Committee. PMA may, at its option, maintain a representative in the dispatching hall, and any authorized representative of PMA or the Union may inspect dispatching hall records.

The dispatching of clerks is similar to that of longshore workers except that there are four central dispatching halls, one in each respective port area with such branch halls as may be mutually agreed. Walking bosses' and foremen's dispatching procedures are contained in local supplemental agreements.

ı	DISPATC	H HALL C	OSTS
Payrol Year		PMA Portion	Total
2018	\$5,285,972	\$32,615,810	\$37,901,782
2019	\$5,419,192	\$33,515,329	\$38,934,521
2020	\$6,339,140	\$40,194,195	\$46,533,335
2021	\$6,172,272	\$40,252,182	\$46,424,454
2022	\$6,182,680	\$39,744,426	\$45,927,106
	2022 is based	on unaudited financial	report.

# INDUSTRY ASSESSIVENTS

The Maersk Eindhoven sails into the Port of Los Angeles.

Assessments are levied on payroll hours and tonnage to fund the costs of collectively bargained fringe benefits and other industry obligations. Payroll hour assessments are paid by the companies simultaneously with weekly payrolls. Tonnage is reported and assessments paid on a monthly basis. The tonnage reporting is also a source of statistical data that chronicle waterborne cargo movements through West Coast ports.

### **Funding of Benefits**

Methods designed to assess funds to pay for collectively bargained fringe benefits and other programs have increased in complexity over the years because of the increasing amounts of money required and the changing structure of the industry. Benefits and other Industry obligations historically have been funded by assessments levied on hours paid or on tons handled or on a combination of the two. As assessment systems have changed, responsibility for paying for benefits programs have shifted between stevedores and vessel operators.

# Funding Benefits with Hours and Tonnage Contributions

The genesis of the current benefits funding assessment system was an agreement among the PMA membership dated December 14, 1983. Although the agreement has been amended a number of times in the years since, the basic structure remains.

The 1983 assessment agreement was based on the premise that all benefits will be funded by an assessment on hours paid unless the total hours paid falls below a defined number, which is referred to as the divisor. When paid hours fall below the divisor, a portion of the benefits funding obligation shifts to the tonnage sector.

The hours portion of the benefits obligation is derived by first dividing the total benefits costs by the divisor. The result is the hourly benefits assessment rate. This rate is then multiplied by the number of hours expected to be paid to determine the total amount that will be raised by the hours sector. If total benefits

costs exceed the amount raised by the hours sector then the difference will be raised by the tonnage sector.

The process of achieving an agreement on the divisor that was used in the assessment formula was a formidable undertaking. During the fall of 1983, Pres Lancaster and a group of industry executives worked intensely for many weeks to develop the divisor and the assessment system in which it would be deployed.

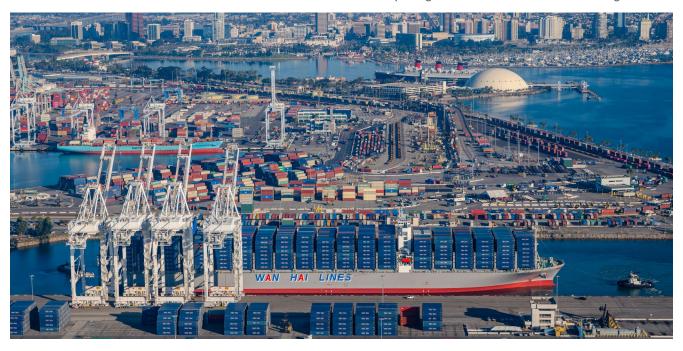
After reaching consensus on a solution, the group presented their assessment proposal to the PMA Board of Directors. The Board, however, demanded a further refinement of the divisor, and after further deliberations, a compromise was reached and the number 24,800,546 was agreed upon.

The divisor that was first proposed in September 1983 was 26,021,071.

This number was the total number of payroll hours reported for calendar year 1962. The number was "brokered" down because some PMA members felt that the higher number shifted too much of the benefits costs to the tonnage sector.

On November 9, 1983, the Board adopted a resolution recommending approval of the proposed assessment system by the PMA membership. The membership adopted the proposal on December 14, 1983. The agreement was filed with the Federal Maritime Commission on December 22, 1983 and was designated LM-84.

The Wan Hai A07 at Pacific Container Terminal-SSA. The vessel is completing its maiden call to the Port of Long Beach.



An aerial view of Everport Terminal Services at the Port of Los Angeles.



Containerized cargo moves via on-dock rail.



The newly established assessment system was used to calculate an hourly assessment rate that was put into effect for the payroll week beginning December 24, 1983. The accompanying tonnage assessment rates became effective January 1, 1984.

By early 1999, the number of hours paid was approaching the 24,800,546 figure. The Coast Executive Committee (CEC) appointed a subcommittee to examine the applicability of the assessment system in relation to cargo volume and hours paid. The subcommittee recommended to the CEC that the divisor be increased in a three-step process beginning with a change to 28,556,221. The CEC in turn recommended to the Board of Directors that the divisor be increased. At the June 28, 2000 Membership Meeting, the membership voted unanimously to adopt the new figure.

In October 2000, the PMA membership approved amended and restated bylaws and the following month a new Board of Directors was elected. By the Spring of 2002 the Board was ready for another review of the assessment system. A subcommittee was appointed. The first task was to review the work performed by the previous subcommittee on the proposal for a three-step phase-in of a new divisor. The first step was in place and the question was whether to do a delayed second step or move to the third step. After deliberation, the subcommittee recommended to the Board that the divisor be increased to 32,311,896 — the third step. The membership approved the new divisor on August 23, 2002.

Several months after the August 2002 divisor change, a new six-year longshore agreement was reached that resulted in greater than expected increases in benefits costs. The benefits increases, coupled with a projected increase in assessable hours again raised the percentage of the benefits costs paid by the hours sector higher than the ratio of hours to tonnage reflected in the original appendix to the Membership agreement dated December 14, 1983. In order to bring the hours and tonnage cost distribution within the target range established in 1983, the Board, after careful study, recommended to the Membership that the divisor be increased to 34,189,733, using the

previous incremental increase. The Membership approved the change on June 3, 2003 to be effective for benefits assessments rates calculated for the 2003/04 fiscal year.

Subsequently, the Board has recommended, and the membership has approved, the following divisors:

FISCAL YEAR	DIVISOR
2013/2014	41,701,081
2014/2015	41,701,081
2015/2016	41,701,081
2016/2017	41,701,081
2017/2018	43,578,918
2018/2019	47,334,592
2019/2020	47,334,592
2020/2021	41,701,081
2021/2022	45,456,755
2022/2023	45,456,755

### **Calculation of Assessment Rates**

Assessments are calculated based on projected tonnage, payroll hours and benefits plans costs applicable to the future period for which the rate calculations will be applicable.

The first step is to determine the projected benefits costs for each plan. After adjusting each of these numbers to reflect prior year experience, anticipated interest earnings, and a prudent level of reserves, a "net funding requirement" is determined.

The payroll hourly assessment rate is calculated by dividing the sum of the plan's net to funding requirements by the divisor, 45,456,755. The result is the hourly assessment rate. The hourly assessment rate is then multiplied by the estimated number of assessable hours that will be paid in the fiscal year for which the rates will be applicable. If the result equals the total "net funding requirement" there will be no tonnage assessments. If the hourly assessment rate generates insufficient funds, the remainder of the needed money is collected from the tonnage sector. The tonnage rates are calculated in accordance with formulas described in detail on pages 32 and 33 of the 1989 PMA Annual Report.

### **Rate Components**

The number of hours expected to be paid during a time period has no impact on the hourly assessment rate; only the total net funding requirement affects the hourly assessment rate. The greater the net funding requirements, the higher the hourly assessment rate becomes.

Changes in tonnage rates are not as easily explained. Tonnage rates are dependent on estimates of both hours and tonnage. Given a constant benefits cost, the total dollar obligation of the tonnage sector will increase as the estimated number of hours paid decreases, but if the estimated tonnage handled increases sufficiently, tonnage assessment rates may actually decrease-even though increased benefits costs cause the hourly assessment rate and the total tonnage sector obligation to increase.

The PMA Board of Directors approves the assessment rates required to fund collectively bargained fringe benefit plans. The Board also approves PMA Cargo Dues assessment rates that fund the operations of PMA. The PMA portion also pays for operation of the Joint Port Labor Relations Committees' expenses (dispatch halls), industry training programs, legal settlements, and other industry expenses.

### Assessment Rate History

The waterfront organizations that preceded PMA used tonnage as a means of funding the internal operations of their organizations well before the turn of the last century. The first ILWU employee benefit was a paid vacation that was funded based upon an hourly assessment paid by each employer. The vacation plan for longshore workers, was instituted on January 1, 1946 with a 7.3¢ hourly assessment. A welfare benefits plan, the first under the auspices of the newly formed PMA, was added August 1, 1949 with a 3¢ per hour assessment. A Pension Plan was added effective July 1, 1951 and was funded by a 15¢ per hour contribution.

The first tonnage assessment for a benefit was collected to fund the Walking Bosses'/Foremen's Mechanization Fund effective August 10, 1959. Additional "Mechanization & Modernization" (M&M) tonnage assessments were collected for the Longshoremen's and Clerks' Mechanization Fund effective January 16, 1961.

Shortly after the termination of the M&M Plan on June 30, 1971, the Pay Guarantee Plan was negotiated and was funded primarily by tonnage assessments. Tonnage assessments were used to fund pension, welfare, and other benefits beginning in 1980. During the last six months of 1983, all benefits were funded by assessments on hours; only the CFS plan was funded by tonnage. On December 14, 1983 the Memorandum of Agreement Concerning Assessments to Pay ILWU-PMA Benefits Costs was approved and implemented.

					ASS	ESSMEN	NT RATE	HISTOF	RY				
	ŀ	lourly Asse	essment			Offsho	re and Inter	coastal Ass	sessment F	Rates – Bene	efits Plans		
	Benefits Plans	L/S and Clerk 401(k)	Walking Boss 401(k)	Steady Walking Bosses	Container RU/TEU	General Cargo	Lumber & Logs	Autos & Trucks	Bulk	CFS Fund RU/TEU	MCWO RU/TEU*	LA/LB Crane RU/TEU**	Oak Crane RU/TEU***
1991	\$7.52	-	-	_	\$12.674	\$0.746	\$0.746	\$0.060	\$0.015	\$1.014	_	-	-
1992	8.81	_	_	_	13.221	0.778	0.778	0.063	0.015	0.490	_	-	_
1993	10.01	_	_	_	14.790	0.870	0.870	0.070	0.017	0.350	_	-	_
1994	11.70	_	\$0.50	_	16.700	0.982	0.982	0.080	0.019	0.880	_	-	_
1995	9.30	_	0.50	_	9.790	0.576	0.576	0.047	0.011	0.660	_	-	_
1996	10.87	_	0.50	-	11.390	0.670	0.670	0.054	0.013	0.520	_	-	_
1997	11.53	_	2.00	-	9.980	0.587	0.587	0.048	0.012	0.100	_	-	_
1998	10.34	_	1.84	_	7.350	0.433	0.433	0.035	0.009	0.310	_	-	_
1999	10.34	\$1.00	3.84	-	7.350	0.433	0.433	0.035	0.009	0.310	_	-	_
2001	11.04	0.83	3.49	_	6.280	0.370	0.370	0.030	0.007	0.190	_	-	_
2002	13.11	0.84	3.49	_	12.120	0.713	0.713	0.058	0.014	_	_	_	_
2003	14.08	0.81	3.77	_	13.470	0.792	0.792	0.064	0.016	0.100	\$0.280	_	_
2004	15.62	0.82	3.82	_	13.650	0.803	0.803	0.065	0.016	0.120	_	_	_
2005	15.71	0.87	1.35	_	14.790	0.870	0.870	0.700	0.017	0.090	_	_	_
2006	15.96	0.88	3.65	_	14.180	0.834	0.834	0.068	0.017	0.050	_	-	_
2007	17.72	0.88	3.04	_	16.460	0.968	0.968	0.078	0.019	0.040	_	_	_
2008	19.99	0.90	3.67	_	18.440	1.085	1.085	0.088	0.021	0.120	0.160	_	_
2009	27.01	1.14	4.95	_	24.400	1.435	1.435	0.116	0.028	0.080	1.440	_	_
2010	27.94	0.77	3.55	_	24.910	1.465	1.465	0.119	0.029	0.080	_	_	_
2011	28.54	0.74	2.45	_	24.570	1.445	1.445	0.117	0.029	0.120	_	_	_
2012	28.85	1.00	3.87	_	25.680	1.510	1.510	0.122	0.030	0.040	_	_	_
2013	33.98	0.92	3.38	_	29.380	1.728	1.728	0.140	0.034	0.050	0.120	_	_
2014	33.98	0.92	3.38	_	29.380	1.728	1.728	0.140	0.034	0.050	0.120	_	_
2015	34.16	0.78	2.93	\$6.06	29.260	1.721	1.721	0.139	0.034	0.100	0.240	\$0.050	_
2016	34.03	0.88	3.04	6.06	28.150	1.656	1.656	0.134	0.033	0.300	0.630	0.020	_
2017	34.06	0.87	2.76	5.86	28.700	1.688	1.688	0.137	0.033	0.120	0.380	0.130	_
2018	34.17	0.78	3.17	6.18	29.100	1.712	1.712	0.139	0.034	0.080	0.140	0.070	_
2019	33.86	0.92	2.48	5.98	28.110	1.653	1.653	0.134	0.033	0.090	0.130	0.020	_
2020	35.79	1.13	3.84	6.38	30.030	1.767	1.767	0.143	0.035	0.110	0.710	0.110	_
2021	36.09	0.71	2.60	6.64	29.160	1.716	1.716	0.139	0.034	0.090	0.340	0.060	_
2022	\$35.66	\$1.06	\$3.76	\$6.90	\$29.080	\$1.710	\$1.710	\$0.139	\$0.034	\$0.040	\$0.000	\$0.000	\$0.320

The chart above shows a partial history of assessment rates beginning after the significant 1983 revisions. Initially, only the Welfare and Vacation Plans were included. Effective 2/23/85 the Holiday Plan was also included. Coastwise rates for all affected plans were established on 9/28/91.

<sup>\*</sup> Marine Clerk Work Opportunity \*\*\* LA/LB Crane Board Make Whole \*\*\* Oakland Crane Board Make Whole

# Revenue Tonnage Reporting

All waterborne cargo revenue tonnage loaded and discharged in California, Oregon and Washington ports, for which persons were paid in connection with its movement under the terms of ILWU-PMA collective bargaining agreements, is required to be reported to PMA.

Cargo revenue tonnage is subject to assessments to fund that portion of the collectively bargained fringe benefits costs that are not funded by hourly assessments and to fund other industry obligations. Data generated by the tonnage reporting system is used to determine membership voting strength, to measure terminal and port productivity, to compile statistics necessary for the collective bargaining process, and to assist in projecting short term work force and training requirements.

An Internet-based tonnage reporting system was introduced in February 2000 to replace a paper-based reporting system. The Internet tonnage reporting system provides additional features such as automatic conversion from metric to common U.S. measurement and automatic container box conversion to twenty-foot equivalent units (TEUs). The metric conversion was particularly important for reporting companies since nearly all import and export manifests record cargo weight and/or volume in metric units.

Tonnage data published by PMA includes cargo moving in international (foreign) trade and in domestic trade (Alaska, Hawaii, coastwise and intercoastal). For this reason PMA's data will generally differ from data published by government agencies, PIERS™ and other reporting entities. In general the PMA tonnage data will be greater.

Tonnage definitions and reporting requirements are shown in the PMA Tonnage Reporting System Manual available to tonnage reporting entities. A brief description of the reporting system follows.

### **Reporting Responsibilities**

PMA Members and other companies that have entered into collective bargaining

agreements that include participation in benefits plans administered by PMA are required to pay applicable assessments on all cargo tonnage loaded and discharged in California, Oregon and Washington ports.

Any Member (Vessel Operator, Contracting Stevedore or Member Agent) who is responsible for paying but fails to pay tonnage assessments may be further liable for penalties and interest.

### Cargo Movement

Revenue tonnage is identified by the geographic movement of the cargo. Cargo assessment rates differ according to the geographic movement of cargo and the type of cargo. The geographic movement of waterborne cargo may be:

- Offshore & Intercoastal. Cargo loaded or discharged at a California, Oregon or Washington port which was originally loaded or is destined for final discharge in a port not located in California, Oregon or Washington,
- Coastwise. Cargo loaded at one California, Oregon or Washington port for discharge at another California, Oregon or Washington port, or
- Inbound from British Columbia.
   Applicable only to General Cargo and Lumber & Logs loaded in the province of British Columbia, Canada, for discharge in a California, Oregon or Washington port.

## **Reporting Categories**

Container cargo is assessed on the basis of a revenue unit or a TEU (twenty-foot equivalent unit), and Non-Containerized Cargo is reported in revenue tons.

### **Containers**

Containers are reported according to their outside length in feet, specifically 20', 24', 35', 40', 45', 48' and 53'. The tonnage reporting system automatically converts the container length to TEUs: one TEU for each 20 feet of outside container length.

Containers reported as Assessable are subject to assessment. Containers reported as Empty, Transshipped and Exempt are not assessed. Containers

reported as "containerized autos" are not assessed as containers, but the cubic measurement of the autos in the containers are reported and assessed under the Auto & Truck category. A company that reports tonnage also has the option of reporting containers loaded with autos in the Assessable container category.

A cargo-bearing container is assessed one time as it moves through California, Oregon and Washington ports from origin to final destination. A container, by definition, begins a new assessment cycle at any point at which its contents are changed. The removal or addition of any portion of the cargo in a container causes a new assessment cycle to begin.

### **Non-Containerized Cargo**

Non-containerized cargo is reported as revenue tons. The rules below specify how the cargo is converted to revenue tons for assessment purposes. Revenue tonnage for manifested cargo is determined based on how ocean revenue is calculated. When ocean revenue is based on:

- measurement, 40 cubic feet equals one revenue ton;
- weight, 2,000 pounds equals one revenue ton; or
- board feet, 1,000 board feet equals one revenue ton.

All non-containerized revenue tonnage is reported in one of the following four categories.

General Cargo is reported as manifested. General cargo includes all non-containerized cargo that is not reported in the Lumber & Logs, Autos and Bulk categories. Examples of such cargo include truck trailers, live animals, livestock, yachts, bagged and baled commodities, locomotives, newsprint and other types of cargo.

Two of the most frequently asked questions: How are "livestock in pens" and "yachts" reported? Livestock in pens is converted to cubic feet by multiplying the outside width by the outside depth by the outside height of the pens or stalls. Yachts are converted to cubic feet by multiplying the length by the width by the height of the yacht, including the cradle on which it is transported.

Lumber & Logs, regardless of how manifested, are reported on the basis of 1,000 board feet to the ton.

Logs are converted to board feet using the Brereton Log Scale. The Brereton Log Scale is used to calculate the volume of a log directly into board feet by approximating its shape as a truncated cone. Although today the Scribner Log Scale is the most commonly used method for scaling logs, the Brereton scaling method remains the basis for log conversion to board feet. There is no uniform standard formula for accurately making a conversion. However, it has been the practice to "convert" from the Scribner Log Scale by multiplying the Scribner board feet by 1.7 to obtain Brereton board feet before converting to revenue tonnage.

Automobiles (including light trucks), regardless of how manifested, are reported based on the cubic measurement of the vehicle. Nearly all automobile shipments are correctly manifested with cubic measurements. In instances where cubic measurement is not available, marine and cargo surveyors compile listings of cubes and weights for each automobile model and type by year.

Bulk Cargo is reported on the basis of weight. Bulk Cargo is any commodity that by the nature of its unsegregated mass is loaded or unloaded and carried without wrapper or container and received and delivered by carriers without transportation mark or count. Bulk cargoes are usually handled by pouring, by pumping or by mechanical conveyers. Bulk cargo also includes any liquid cargo for which members of the bargaining unit were paid for activity in its loading or discharging.

Effective January 1, 2020, the passenger sector is reported based on passenger counts for initial embarkation, final disembarkation and in-transit movements of revenue passengers. The purpose of this assessment is to address the absence of current tonnage assessments on this sector, and to cover labor used in passenger operations.

# **West Coast Tonnage Statistics**

The revenue tonnage data submitted to PMA by tonnage reporting companies are subject to audit by an independent auditing firm. Such periodic reviews as well as updated information from reporting companies sometimes require changes to previously published tonnage data. Current West Coast revenue tonnage data is always available online at www.pmanet.org.

It is important to note that PMA data include all "dry" cargo handled in ports in California, Oregon and Washington. The official U.S. Waterborne Transportation Statistics published by the U.S. Maritime Administration show foreign trade by type of carrier (liner, tanker and tramp), and do not include domestic tonnage moved to and from Alaska and Hawaii, nor do they contain PMA tonnage described as coastwise and U.S. intercoastal tonnage. PMA data do not include tanker liquid bulk or LPG carrier cargo. The U.S. Army Corps of Engineers publishes domestic cargo tonnage data. Government agencies report tonnage based upon reported actual weight and not in terms of revenue tonnage used by PMA.

The official U.S. Waterborne
Transportation Statistics show import
and export cargo data summarized
by port by customs district, whereas
PMA data are summarized by port, port
area and PMA administrative area. The
Maritime Administration data provide
detail regarding the cargo type, cargo
origin, carrier type, value and the
country of import or export, in addition
to other information.

### **Changes in Reporting Categories**

Revenue tonnage reporting categories have changed over the years. For example, automobiles were reported as General Cargo until 1962 after which they were reported separately.

Automobiles in containers were reported in the Container category through 1983; beginning in 1983, autos and trucks containerized for the convenience of the carrier could be reported in the Automobile category at the option of the carrier.



The CSCL Spring at berth at Pacific Container Terminal-SSA at the Port of Long Beach.

Cargo in containers was reported as General Cargo until 1969, after which containerized cargo tonnage is reported separately.

Beginning in 1984, cargo in containers is reported as TEUs (twenty-foot equivalent units) and converted into tonnage at the rate of 17 revenue tons for each TEU. A TEU is defined as 20 linear feet of outside container length and is equivalent to a Revenue Unit (RU) described in the PMA Tonnage Reporting Manual distributed to reporting companies.

# **Coastwise Tonnage**

Coastwise revenue tonnage represents a subset of the total revenue tonnage reported to PMA. Reporting separate coastwise tonnage for each of the commodity categories was instituted in November 1989. Previously, there were provisions for only General Cargo and Lumber & Logs to be reported as coastwise tonnage. Other coastwise commodities had to be reported in the Offshore and Intercoastal category.

Coastwise cargo is assessed only on discharge, however, coastwise loaded cargo is reported for statistical and auditing purposes. Cargoes inbound from British Columbia represent another subset of total revenue tonnage, when such cargoes are present.



In addition to serving as the labor relations arm of the West Coast maritime industry, and processing payroll and benefits for thousands of longshore workers each week, the Pacific Maritime Association has come to be known as a leading resource for reliable information on the waterfront. The pages that follow contain some of the most requested data sets, which detail cargo movement, the labor force and a host of other maritime matters.

PMA strives to provide timely, reliable information to many stakeholders, including its members, customers and workforce, as well as public officials, news media and other interested third-parties. Much of the data that follows is supplied by PMA's Strategic Business Analysis department, which analyzes trends and works to forecast industry needs and capabilities.

For even more up-to-date information on the movement of cargo at West Cost ports, see the PMA website, www.pmanet.org and follow PMA on Twitter @WestCoastPorts.



The SM Mumbai sails into the Port of Long Beach.

A Matson container is handled at the Port of Long Beach.



# **Revenue Tonnage Loaded and Discharged by Port**

The data on these two pages represent the revenue tonnage reported to PMA in 2022 by category by port. There are six sets of columns: one set for total revenue tonnage and one set for each of the five reporting categories.

Since November 1989, tonnage has been reported in "Loaded" and "Discharged" categories. Concurrent with that change in reporting, the summaries of the tonnage data which had been traditionally prepared for statistical purposes by "port area" were further divided into individual port summaries.

Ports have been arranged geographically south to north along the coast. Ports along bays or rivers are listed as though the coastline followed the edge of the interior body of water.

	TOTA	AL REVEN	UE TONNA	GE		CONT	AINERS			GENERA	AL CARGO		_
2022	Total	% of Coast	% Chng from 2021	% Loaded: % Discharged	Total (TEUs)	% of Coast	% Chng from 2021	% Loaded: % Discharged	Total	% of Coast	% Chng from 2021	% Loaded: % Discharged	
SOUTHERN CA	ALIFORNIA												
San Diego	4,698,028	1.4	8.0	21.3 : 78.7	87,674	0.5	1.3	12.1:87.9	241,547	4.4	59.9	24.0 : 76.0	
Long Beach	112,364,853	32.4	(3.4)	29.7 : 70.3	5,752,647	35.3	(4.1)	24.5 : 75.5	886,552	16.1	9.4	10.4:89.6	
Los Angeles	110,380,581	31.8	(6.6)	19.8 : 80.2	6,247,081	38.4	(6.6)	19.4:80.6	1,496,959	27.1	(22.5)	4.0 : 96.0	
Port Hueneme	8,054,535	2.3	16.9	13.8 : 86.2	184,097	1.1	27.3	24.7 : 75.3	327,889	5.9	(2.6)	8.8 : 91.2	
AREA TOTAL	235,497,997	67.9	(4.2)	24.3 : 75.7	12,271,499	75.3	(5.0)	21.8 : 78.2	2,952,947	53.5	(8.6)	8.1 : 91.9	
					_			-					
NORTHERN CA	ALIFORNIA												
San Francisco	592,583	0.2	(45.6)	- : 100.0	-	_	_	-: -	-	_	_	-: -	
Redwood City	1 399 744	0.4	15.6	- · 100.0	_				_		_		

Stockton	3,222,840 788.986	0.9	(11.4)	28.5 : 71.5 26.7 : 73.3	1,704	<0.1%	100.0	11.6 : 88.4	644,135 270,565	11.7	64.3	8.5 : 91.5 77.9 : 22.1	
Benicia Port Chicago	2,334,311 38.576	0.7 <0.1%	4.2 23.2	0.2 : 99.8	2,269	 <0.1%	23.2	- : - 12.2 : 87.8		 <0.1%	100.0	- : - - : 100.0	
Crockett	591,367	0.2	(6.9)	- : 100.0	_	_	_	-: -	_	_	_	-: -	
Richmond	1,365,981	0.4	11.7	- : 100.0	_	_	_	-: -	_	_	(100.0)	-: -	
Oakland	29,917,672	8.6	(7.5)	43.5 : 56.5	1,752,413	10.8	(7.6)	43.4 : 56.6	22,714	0.4	17.7	72.0 : 28.0	
Redwood City	1,399,744	0.4	15.6	- : 100.0	_	_	_	-: -	_	_	_	-: -	
San Francisco	592,583	0.2	(45.6)	- : 100.0	_	_	_	-: -	_	_	_	-: -	

### PACIFIC NORTHWEST: OREGON AND COLUMBIA RIVER

North Bend / Coos Bay	2,337,615	0.7	3.8	96.8 : 3.2	_	-	-	-: -	_	-	(100.0)	-: -	
Portland	12,256,126	3.5	(3.9)	62.9 : 37.1	134,414	0.8	61.6	33.5 : 66.5	6,264	0.1	416.4	0.2 : 99.8	
Vancouver	2,435,047	0.7	8.0	38.5 : 61.5	340	<0.1%	639.1	- :100.0	512,801	9.3	15.0	4.7 : 95.3	
Kalama	7,950,085	2.3	(13.4)	96.9 : 3.1	_	-	-	-: -	247,116	4.5	(31.1)	- : 100.0	
Rainier	_	_	-	-:-	-	_	_	-: -	_	-	-	-: -	
Longview	3,086,207	0.9	5.0	81.0 : 19.0	3,326	<0.1%	1,530.4	- : 100.0	200,894	3.6	92.9	2.2 : 97.8	
AREA TOTAL	28,065,080	8.1	(4.4)	75.2 : 24.8	138,080	0.8	65.5	32.6 : 67.4	967,075	17.5	5.7	2.9 : 97.1	

### PACIFIC NORTHWEST: WASHINGTON

Aberdeen/Grays Harbor	2,235,463	0.6	(3.0)	90.2 : 9.8	_	-	(100.0)	-: -	1,525	-	1,759.8	100.0 : -	
Olympia	265,061	0.1	1.4	79.7 : 20.3	_	_	-	-: -	54,918	1.0	546.6	2.0 : 98.0	
Tacoma	24,151,996	7.0	(8.6)	43.0 : 57.0	1,237,178	7.6	(10.7)	47.2 : 52.8	389,810	7.0	39.9	12.1 : 87.9	
Seattle	14,738,300	4.2	(16.9)	25.5 : 74.5	863,279	5.3	(17.1)	25.6 : 74.4	15,094	0.3	15.7	32.4 : 67.6	
Everett	985,444	0.3	12.1	9.0 : 91.0	36,157	0.2	22.9	4.1 : 95.9	202,120	3.7	14.2	31.7 : 68.3	
Port Angeles	92,470	<0.1%	9.6	100.0 : -	_	_	-	-: -	_	_	-	-: -	
Anacortes	317,680	0.1	21.4	100.0 : -	_	_	-	-: -	_	-	-	-: -	
Bellingham	36,743	<0.1%	100.0	85.7 : 14.3	_	-	-	-: -	_	-	-	-: -	
AREA TOTAL	42,823,157	12.3	(10.7)	39.5 : 60.5	2,136,614	13.1	(13.0)	37.7 : 62.3	663,467	12.0	39.0	17.9 : 82.1	
COAST TOTAL	346,959,668	100.0	(5.4)	31.6 : 68.4	16,302,579	100.0	(6.1)	26.3 : 73.7	5,520,906	100.0	4.1	12.1 : 87.9	

### Revenue Tonnage Loaded and Discharged by Port

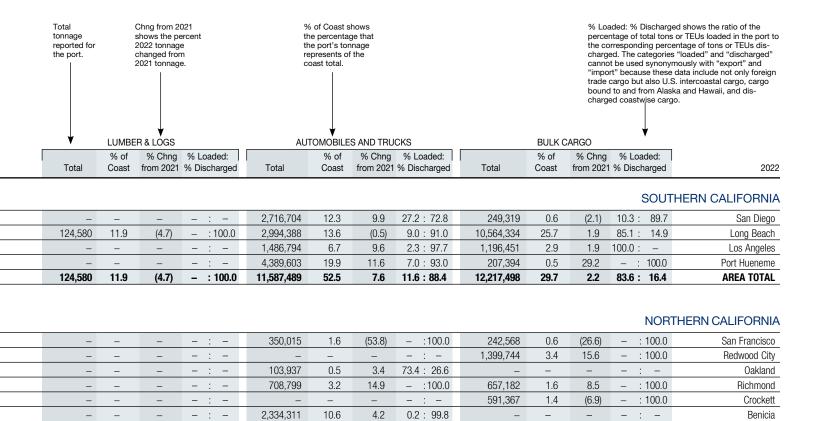
### - CONTINUED

Port Chicago

West Sacramento

Stockton

Eureka AREA TOTAL



### PACIFIC NORTHWEST: OREGON AND COLUMBIA RIVER

100.0:

34.3 : 65.7

18.9 : 81.1

: 100.0

149,421	14.2	99.7	100.0 : -	_	-	_	- : -	2,188,194	5.3	0.8	96.6 : 3.4	North Bend / Coos Bay
-	-	-	- : -	3,231,754	14.7	(9.5)	16.7 : 83.3	6,733,070	16.3	(13.2)	95.1 : 4.9	Portland
427	<0.1%	100.0	100.0 : -	995,786	4.5	11.7	- :100.0	920,253	2.2	0.4	99.2 : 0.8	Vancouver
-	_	-	- : -	_	-	-	- : -	7,702,969	18.7	(12.6)	100.0 : -	Kalama
-	-	-	- : -	_	-	-	- : -	_	-	-	- : -	Rainier
433,566	41.4	(23.5)	100.0 : -	_	-	-	- : -	2,395,205	5.8	5.8	86.0 : 14.0	Longview
583,414	55.6	(9.0)	100.0 : -	4,227,540	19.2	(5.3)	12.8 : 87.2	19,939,691	48.3	(9.1)	96.2 : 3.8	AREA TOTAL

2.3:97.7

(5.9)

35,753

35,753

3.4

3.4

100.0

: 100.0

: 100.0

3,497,062

15.9

2,513,984

518.421

321,374

6,244,640

6.1

1.3

0.8

15.2

(22.5)

(32.3)

(16.5)

(13.0)

### PACIFIC NORTHWEST: WASHINGTON

1,048,998	100.0	(7.8)	84.7 : 15.3	22,042,251	100.0	2.3	10.8 : 89.2	41,203,670	100.0	(6.0)	80.0 : 20.0	COAST TOTAL
305,251	29.1	(16.6)	100.0 : -	2,730,160	12.4	4.9	15.2 : 84.8	2,801,841	6.8	1.7	84.3 : 15.7	AREA TOTAL
-	-	-	- : -	-	_	_	- : -	36,743	0.1	100.0	85.7 : 14.3	Bellingham
_	_	_	- : -	_	_	_	- : -	317,680	0.8	21.4	100.0 : -	Anacortes
70,457	6.7	(16.5)	100.0 : -	_	_	_	- : -	22,013	0.1	100.0	100.0 : -	Port Angeles
_	_	_	- : -	-	_	_	- : -	168,655	0.4	(16.3)	- : 100.0	Everett
_	_	_	- : -	_	_	_	- : -	47,463	0.1	186.8	- : 100.0	Seattle
_	-	-	- : -	2,730,160	12.4	4.9	15.2 : 84.8	_	_	_	- : -	Tacoma
209,987	20.0	(16.5)	100.0 : -	_	_	-	- : -	156	<0.1%	(89.8)	100.0 : -	Olympia
24,807	2.4	(18.3)	100.0 : -	_	_	_	- : -	2,209,131	5.4	(2.8)	90.1 : 9.9	Aberdeen / Grays Harbor

### **Container Box Counts**

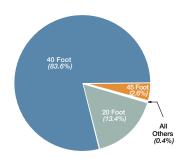
Data are reported in seven different box sizes: 20, 24, 35, 40, 45, 48, and 53 foot lengths. These tables show the counts for the most common three lengths and a total for all containers. Containers are divided into two categories: Loaded and Empty. Loaded containers include assessable, those containing cargo exempt from assessments, auto-bearing containers and transshipped containers.

2022

All Box Lengths is the total of all containers reported including 24, 35, 48 and 53-foot containers, which are not shown in the columns to the left.

Box Length:		20 Feet			40 Feet			45 Feet			₩ All Box L	engths		
	Discharged	Loaded	Total	Discharged	Loaded	Total	Discharged	Loaded	Total	Discharged	Loaded	Total	% of Port	TEUs
Long Beach														
Cargo Bearing	309,553	76,022	385,575	1,957,795	616,105	2,573,900	62,636	49,715	112,351	2,330,591	741,842	3,072,433	63.4%	5,788,018
Empty	2,039	227,011	229,050	51,214	1,431,113	1,482,327	19,364	37,740	57,104	75,708	1,695,864	1,771,572	36.6%	3,330,523
TOTAL	311,592	303,033	614,625	2,009,009	2,047,218	4,056,227	82,000	87,455	169,455	2,406,299	2,437,706	4,844,005	100%	9,118,541
Los Angeles														
Cargo Bearing	354,908	89,510	444,418	2,277,819	555,416	2,833,235	46,805	4,289	51,094	2,687,872	649,215	3,337,087	62.4%	6,248,178
Empty	456	244,506	244,962	5,193	1,694,894	1,700,087	79	49,397	49,476	19,331	1,989,320	2,008,651	37.6%	3,793,993
TOTAL	355,364	334,016	689,380	2,283,012	2,250,310	4,533,322	46,884	53,686	100,570	2,707,203	2,638,535	5,345,738	100%	10,042,171
Oakland														
Cargo Bearing	122,017	67,306	189,323	426,855	341,238	768,093	10,886	6,267	17,153	559,758	414,812	974,570	75.3%	1,764,213
Empty	7,456	54,565	62,021	73,651	171,438	245,089	2,385	9,349	11,734	83,492	235,352	318,844	24.7%	578,678
TOTAL	129,473	121,871	251,344	500,506	512,676	1,013,182	13,271	15,616	28,887	643,250	650,164	1,293,414	100%	2,342,891
Daniel and														
Portland	0.401	450	0.040	07 700	00.000	FO 070	150	-	154	44.011	00.700	07.050	70.00/	104 414
Cargo Bearing	6,491	452 4,774	6,943	27,792 4,271	22,286 8,910	50,078	153	103	154	44,611 6,587	22,739	67,350 20,374	76.8%	134,414
Empty <b>TOTAL</b>	6,517	5,226	4,800 <b>11,743</b>	32,063	31,196	13,181	154	103	104 <b>258</b>	51,198	13,787 <b>36,526</b>	87,724	100%	37,465
IUIAL	0,317	3,220	11,743	32,003	31,190	63,259	104	104	236	31,190	30,320	01,124	100%	171,879
Tacoma														
Cargo Bearing	55,891	19,434	75,325	298,583	270,096	568,679	11,766	16,062	27,828	366,240	305,592	671,832	72.3%	1,275,445
Empty	1,276	38,127	39,403	68,390	133,131	201,521	10,686	6,067	16,753	80,352	177,325	257,677	27.7%	480,209
TOTAL	57,167	57,561	114,728	366,973	403,227	770,200	22,452	22,129	44,581	446,592	482,917	929,509	100%	1,755,654
Seattle														
Cargo Bearing	62,428	20,122	82,550	285,504	104,636	390,140	4,112	460	4,572	352,044	125,218	477,262	65.1%	873,149
Empty	509	36,024	36,533	10,472	203,487	213,959	158	5,215	5,373	11,213	244,751	255,964	34.9%	476,806
TOTAL	62,937	56,146	119,083	295,976	308,123	604,099	4,270	5,675	9,945	363,257	369,969	733,226	100%	1,349,955
All Others														
Cargo Bearing	4,548	1,494	6,042	115,044	28,775	143,819	161	0	161	128,656	30,270	158,926	64.6%	317,641
Empty	167	220	387	271	78,933	79,204	1	72	73	7,931	79,225	87,156	35.4%	178,813
TOTAL	4,715	1,714	6,429	115,315	107,708	223,023	162	72	234	136,587	109,495	246,082	100%	496,454
COAST TOTA	ALS													
Cargo Bearing	915,836	274,340	1,190,176	5,389,392	1,938,552	7,327,944	136,519	76,794	213,313	6,469,772	2,289,688	8,759,460	65%	16,401,058
Empty	11,929	605,227	617,156	, ,	3,721,906		32,674	107,943		284,614	4,435,624	4,720,238	35%	8,876,487
TOTAL	927,765		1,807,332	5,602,854		11,263,312	169,193	184,737		6,754,386		13,479,698	100%	25,277,545
% of Total	6.9%	6.5%	13.4%	41.6%	42.0%	83.6%	1.2%	1.4%	2.6%	50.1%	49.9%	100%	-	-

### 2022 CONTAINER COUNTS BY LENGTH OF BOX



### **OVERSTOWS AND REHANDLES**

The PMA Tonnage Reporting System provides for reporting container moves that are overstows and rehandles. These are classified as cell-to-cell and cell-dock-cell lifts. A cell-to-cell lift occurs when a container is shifted from one location on a vessel to another location. A cell-dock-cell lift occurs when a container is moved off a vessel, placed on the dock so that other cargo may be moved, and then the container is restowed onto the vessel. A cell-to-cell move counts as one lift, and a cell-dock-cell move as two lifts.

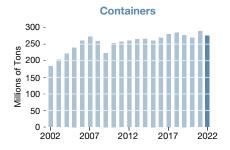
### 2022 CELL-TO-CELL CELL-DOCK-CELL

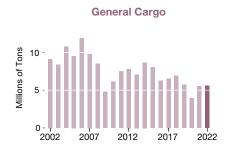
Oakland	0	926
Northern California Total	-	926
Long Beach	1	10,646
Los Angeles	34	13,568
Port Hueneme	53	520
Southern California Total	88	24,734
Seattle	0	8
Tacoma	0	7,844
Washington Total	0	7,852
COAST TOTAL	88	33,512

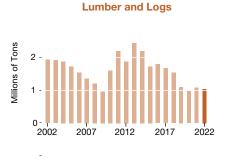
## **West Coast Waterborne Revenue Tonnage**

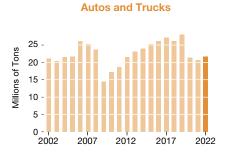
Waterborne revenue tonnage moving through California, Oregon, and Washington ports since 2002. During this time, containerized cargo has been reported as TEUs and converted to tonnage by multiplying the number of TEUs by 17, based on the supposition that each TEU contains on average 17 revenue tons. The percent that each tonnage sector represents of the total for each year is shown in the column to the right of the revenue tonnage.

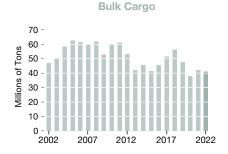
Year	Containers	Percent of Total	General Cargo	Percent of Total	Lumber and Logs	Percent of Total	Autos and Trucks	Percent of Total	Bulk Cargo	Percent of Total	Total Tonnage
2002	183,998,174	69.9%	9,136,510	3.5%	1,941,066	0.7%	21,095,617	8.0%	46,955,460	17.8%	263,126,827
2003	202,664,480	71.4%	8,360,920	2.9%	1,931,998	0.7%	20,416,812	7.2%	50,324,853	17.7%	283,699,063
2004	221,541,059	70.5%	10,720,217	3.4%	1,893,393	0.6%	21,562,960	6.9%	58,318,907	18.6%	314,036,536
2005	239,807,780	71.5%	9,520,729	2.8%	1,731,207	0.5%	21,674,877	6.5%	62,475,184	18.6%	335,209,777
2006	260,040,551	72.0%	11,847,310	3.3%	1,545,957	0.4%	26,112,896	7.2%	61,590,529	17.1%	361,137,243
2007	272,101,014	73.8%	9,792,476	2.7%	1,372,263	0.4%	25,216,373	6.8%	60,173,244	16.3%	368,655,370
2008	259,071,381	73.1%	8,532,935	2.4%	1,218,443	0.3%	23,617,421	6.7%	61,988,787	17.5%	354,428,967
2009	223,338,146	75.3%	4,794,494	1.6%	977,126	0.3%	14,404,430	4.9%	52,899,429	17.8%	296,413,625
2010	253,907,002	75.0%	6,127,071	1.8%	1,614,848	0.5%	17,209,194	5.1%	59,901,433	17.7%	338,759,548
2011	257,830,857	74.3%	7,481,472	2.2%	2,201,076	0.6%	18,624,177	5.4%	60,900,976	17.5%	347,038,558
2012	261,278,474	75.5%	7,811,593	2.3%	1,880,366	0.5%	21,537,026	6.2%	53,393,461	15.4%	345,900,920
2013	265,762,513	78.1%	7,089,846	2.1%	2,457,682	0.7%	23,111,593	6.8%	41,979,907	12.3%	340,401,541
2014	266,244,922	76.8%	8,644,263	2.5%	2,215,248	0.6%	23,912,894	6.9%	45,784,337	13.2%	346,801,664
2015	260,444,505	77.3%	8,029,054	2.4%	1,729,530	0.5%	25,293,258	7.5%	41,556,263	12.3%	337,052,610
2016	270,647,293	77.2%	6,423,796	1.8%	1,808,034	0.5%	26,147,015	7.5%	45,493,708	13.0%	350,519,846
2017	281,076,742	76.4%	6,529,383	1.8%	1,693,995	0.5%	27,206,016	7.4%	51,109,495	13.9%	367,615,631
2018	288,656,685	76.0%	6,854,770	1.8%	1,509,876	0.4%	26,480,207	7.0%	56,298,737	14.8%	379,800,275
2019	278,238,677	76.9%	5,967,360	1.7%	1,141,590	0.3%	28,188,036	7.8%	48,047,898	13.3%	361,583,561
2020	273,974,754	80.3%	4,017,339	1.2%	1,041,496	0.3%	22,028,008	6.5%	39,732,079	11.7%	340,793,676
2021	295,066,501	80.5%	5,303,222	1.4%	1,138,326	0.3%	21,557,052	5.9%	43,822,870	11.9%	366,887,971
2022	277,143,843	79.8%	5,520,906	1.6%	1,048,998	0.3%	22,042,251	6.4%	41,203,670	11.9%	346,959,668

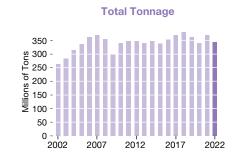












# **Coast Revenue Tonnage Market Share**

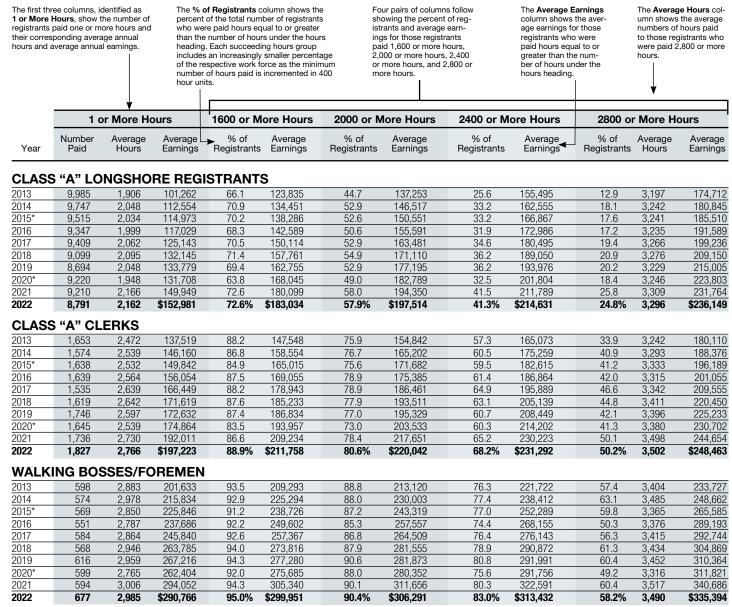
In the table below, the column labeled "Percent of Coast" represents the cargo tonnage as a percent of the coast total for that sector. This percentage represents what is commonly referred to as "market share". The six major ports listed below handled 87.6% of the total coast tonnage in 2022 and 98.1% of the containerized cargo

For each of the six major ports and for **All Other Ports**, the number of assessable container TEUs and the revenue tonnage reported in each of the other four cargo sectors are shown for each year.

_ The <b>Port Total</b> tonnage included converted to tonnage by mult									$\downarrow$	
ı	2022		2021		2020		2019		2018	
LONG BEACH	TEUs/Tons	Percent of Coast	TEUs/Tons	Percent of Coast	TEUs/Tons	Percent of Coast	TEUs/Tons	Percent of Coast	TEUs/Tons	Percent of Coast
LONG BEACH Automobiles and Trucks	2.994.388	13.6%	3,010,619	14.0%	2,888,536	13.1%	3,559,111	12.6%	3,552,704	13.4%
Bulk Cargo	10,564,334	25.6%	10,368,496	23.7%	8,117,898	20.4%	9,084,096	18.9%	9,518,648	16.9%
Containerized Cargo	5,752,647	35.3%	6,001,191	34.6%	5,460,558	33.9%	5,230,352	32.0%	5,612,597	33.1%
General Cargo	886,552	16.1%	810,419	15.3%	556,948	13.9%	644,890	10.8%	872,952	12.7%
Logs and Lumber	124,580	11.9%	130,786	11.5%	142.333	13.7%	155,573	13.6%	137,501	9.1%
►Port Total:	112,364,853	32.4%	116,340,567	31.7%	104,535,201	30.7%	102,359,654	28.3%	109,495,954	28.8%
LOS ANGELES										
Automobiles and Trucks	1,486,794	6.8%	1,356,209	6.3%	1,353,116	6.1%	1,761,017	6.2%	2,079,145	7.9%
Bulk Cargo	1,196,451	2.9%	1,174,556	2.7%	1,003,288	2.5%	1,081,241	2.3%	1,206,626	2.1%
Containerized Cargo	6,247,081	38.3%	6,687,363	38.5%	6,202,486	38.5%	6,523,600	39.8%	6,692,489	39.4%
General Cargo	1,496,959	27.1%	1,932,310	36.4%	1,340,758	33.4%	1,854,248	31.1%	2,397,721	35.0%
Port Total:	110,380,581	31.8%	118,148,246	32.2%	109,139,424	31.9%	115,597,706	32.0%	119,455,805	31.5%
OAKLAND										
Automobiles and Trucks	103,937	0.5%	100,489	0.5%	112,244	0.5%	162,572	0.6%	149,828	0.6%
Containerized Cargo	1,752,413	10.8%	1,896,330	10.9%	1,906,385	11.8%	1,897,377	11.6%	1,856,570	10.9%
General Cargo	22,714	0.4%	19,304	0.4%	15,147	0.4%	22,368	0.4%	41,352	0.6%
Port Total:	29,917,672	8.6%	32,357,403	8.8%	32,535,936	9.6%	32,440,349	9.0%	31,752,870	8.4%
PORTLAND										
Automobiles and Trucks	3,231,754	14.7%	3,572,230	16.6%	3,500,863	15.9%	4,357,801	15.5%	4,162,491	15.7%
Bulk Cargo	6,733,070	16.3%	7,761,144	17.7%	7,030,531	17.7%	8,292,619	17.3%	9,248,554	16.4%
Containerized Cargo	134,414	0.8%	83,201	0.5%	41,864	0.3%	30	<0.1%	224	<0.1%
General Cargo	6,264	0.1%	1,213	<0.1%	0	0.0%	10,180	0.2%	3,371	0.1%
Port Total:	12,256,126	3.5%	12,749,004	3.5%	11,243,082	3.3%	12,661,110	3.5%	13,418,224	3.5%
TACOMA										
Automobiles and Trucks	2,730,160	12.4%	2,602,524	12.1%	2,354,048	10.7%	2,936,258	10.4%	2,327,047	8.8%
Bulk Cargo	0	0.0%	0	0.0%	0	0.0%	2,311,287	4.8%	5,173,547	9.2%
Containerized Cargo	1,237,178	7.6%	1,385,086	8.0%	1,324,891	8.2%	1,500,365	9.2%	1,501,785	8.8%
General Cargo	389,810	7.1%	278,704	5.3%	199,264	5.0%	764,141	12.8%	793,369	11.6%
Port Total:	24,151,996	7.0%	26,427,690	7.2%	25,076,459	7.4%	31,517,891	8.7%	33,824,308	8.9%
SEATTLE										
Automobiles and Trucks	0	0.0%	0	0.0%	69,926	0.3%	110,723	0.4%	130,494	0.5%
Bulk Cargo	47,463	0.1%	16,547	0.0%	17,911	0.1%	16,567	0.0%	30,355	0.1%
Containerized Cargo	863,279	5.3%	1,041,009	6.0%	990,198	6.1%	1,045,830	6.4%	1,151,105	6.8%
General Cargo	15,094	0.3%	13,051	0.3%	21,132	0.5%	12,439	0.2%	56,031	0.8%
Port Total:	14,738,300	4.3%	17,726,751	4.8%	16,942,335	5.0%	17,918,839	5.0%	19,785,665	5.2%
ALL OTHER PORTS		50 00 <i>t</i>	40.044.004	50.50		50.40/	45.000.554	5 4 00V		50.00/
Automobiles and Trucks	11,495,218	52.0%	10,914,981	50.5%	11,749,275	53.4%	15,300,554	54.3%	14,078,498	53.2%
Bulk Cargo	22,662,352	55.1%	24,502,127	55.9%	23,562,451	59.3%	27,262,088	56.7%	31,121,007	55.3%
Containerized Cargo	315,567	1.9%	262,673	1.5%	189,780	1.2%	169,427	1.0%	165,035	1.0%
General Cargo	2,703,513	48.9%	2,248,221	42.3%	1,884,090	46.8%	2,659,094	44.5%	2,689,974	39.2%
	924,418 <b>43,150,140</b>	88.1% <b>12.4%</b>	1,007,540 <b>43,138,310</b>	88.5% <b>11.8%</b>	899,163 <b>41,321,239</b>	86.3% <b>12.1%</b>	986,017 <b>49,088,012</b>	86.4% <b>13.6%</b>	1,372,375 <b>52,067,449</b>	90.9% <b>13.7%</b>
Logs and Lumber Port Total:	10,100,170	12.470			11,521,200	1211/0		1010/0		1017/0
Port Total:										
Port Total:  COAST TOTALS										
Port Total:  COAST TOTALS  Automobiles and Trucks	22,042,251		21,557,052		22,028,008		28,188,036		26,480,207	
Port Total:  COAST TOTALS  Automobiles and Trucks Bulk Cargo	22,042,251 41,203,670		43,822,870		39,732,079		48,047,898		56,298,737	
Port Total:  COAST TOTALS  Automobiles and Trucks Bulk Cargo Containerized Cargo	22,042,251 41,203,670 16,302,579		43,822,870 17,356,853		39,732,079 16,116,162		48,047,898 16,366,981		56,298,737 16,979,805	
Port Total:  COAST TOTALS  Automobiles and Trucks Bulk Cargo Containerized Cargo General Cargo	22,042,251 41,203,670 16,302,579 5,520,906		43,822,870 17,356,853 5,303,222		39,732,079 16,116,162 4,017,339		48,047,898 16,366,981 5,967,360		56,298,737 16,979,805 6,854,770	
Port Total:  COAST TOTALS  Automobiles and Trucks Bulk Cargo Containerized Cargo	22,042,251 41,203,670 16,302,579		43,822,870 17,356,853		39,732,079 16,116,162		48,047,898 16,366,981		56,298,737 16,979,805	

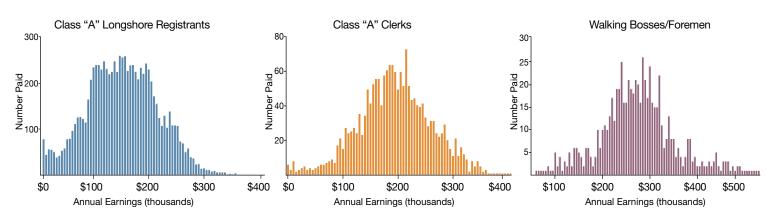
### **Average Annual Earnings**

The table below shows the average annual earnings of Class "A" longshore and clerk registrants and of walking bosses/foremen. The data include hours paid; holiday pay; vacation pay; pay for travel hours; and taxable travel-related meals, fares and lodging. The earnings data do NOT include Pay Guarantee Plan (PGP) payments; taxable mileage; and nontaxable travel-related meals, fares and lodging. Data for Class "B" registrants are NOT included.



\*Data from 2015 and 2020 have been annualized to 52 weeks to allow comparison with other years. 2015 and 2020 were 53-week payroll years

### NUMBER OF REGISTRANTS PAID BY 2022 ANNUAL EARNINGS (grouped in \$5,000 increments)



### **Hours and Wage Breakdown**

The following data show a breakdown of waterfront hours and wages, in order to better illustrate the manner in which ILWU workers are paid. The tables below show the impact of skill bonuses, shift differentials and overtime pay, which together account for nearly 90 percent of all hours being paid at greater than the \$46.23 basic rate. Further, pay guarantees ensure that many workers are paid for significantly more than 2,000 hours per year, regardless of whether those hours are all worked.

OURS AND WAGES BY SHIFT	HOUR	S <sup>†</sup>	WAGES	
	Straight Time	Overtime	TOTAL	Average Hourly Rate <sup>‡</sup>
1st Shift	13,953,083	8,181,972	\$1,331,978,241	\$60.18
2nd Shift	8,674,693	4,737,512	\$936,235,304	\$69.80
3rd Shift	267,454	165,056	\$38,081,888	\$88.05
TOTAL	22,895,230	13,084,540	\$2,306,295,433	\$64.10

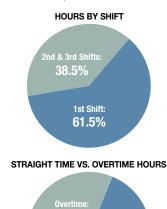
S AND WAGES BY CATEGORY	HOUR	<b>S</b> †	WAGES	
Longshore	Straight Time	Overtime	TOTAL	Average Hourly Rate
Basic Wage	4,369,525	1,879,944	\$339,847,999	\$54.38
Skill Wage I	4,424,925	1,988,842	\$375,761,256	\$58.59
Skill Wage II	701,566	363,333	\$67,246,420	\$63.15
Skill Wage III	4,173,113	2,338,304	\$435,189,848	\$66.83
Mechanics*	2,780,595	1,653,278	\$315,582,999	\$71.18
Other	1,301,683	1,004,438	\$140,420,291	\$60.89
Total- Longshore	17,751,407	9,228,139	\$1,674,048,813	\$62.05
Clerk				
Basic Clerk	174,616	73,879	\$13,760,781	\$55.38
Clerk Supervisor	172,388	108,090	\$17,057,497	\$60.82
Kitchen/Tower/Computer	2,530,385	1,653,667	\$268,854,400	\$64.26
Chief Supervisor & Supercargo	945,646	920,321	\$127,624,139	\$68.40
Other	23,815	35,556	\$4,039,069	\$68.03
TOTAL- Clerk	3,846,850	2,791,513	\$431,335,886	\$64.98
Foreman				
Foremen 30%	1,282,222	1,046,697	\$198,138,519	\$85.08
Other	14,751	18,191	\$2,772,215	\$84.15
TOTAL- Foreman	1,296,973	1,064,888	\$200,910,734	\$85.06
TOTAL- ALL CATEGORIES	22,895,230	13,084,540	\$2,306,295,433	\$64.10

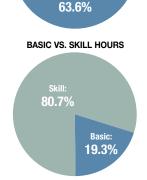
\*Mechanics occupation codes are paid at a rate 20% or 30% above the Longshore Basic Rate.

†Hours paid exclude industry travel pay. ‡The longshore basic rate is \$46.23 per hour.

### **TYPES OF HOURS PAID**

As shown in the pie charts, the vast majority of hours are paid at premium rates (overtime, shift differentials, and or/skill rates). In fact, approximately 10 percent of all hours are paid at the basic rate of \$46.23.



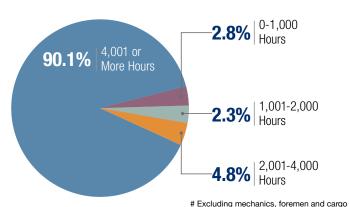


**Straight Time:** 

### HOURS PAID BY EXPERIENCE LEVEL

Workers may quickly ascend to the highest experience level; after working a lifetime total of 4,000 hours, workers are then eligible for the highest experience rates on the wage table.

LIFETIME Hours Paid	TOTAL 2022 Hours	HOURLY# Rate range
0-1,000	995,234	\$33.31 - \$70.40
1,001-2,000	822,114	\$34.21 - \$72.20
2,001-4,000	1,725,974	\$36.31 - \$75.80
4,001 and higher	32,436,448	\$46.23 - \$93.65
TOTAL	35,979,770	_



# Excluding mechanics, foremen and cargo penalties, all of which would increase these totals.

# **Hours by Job Categories**

The hours shown are summarized from payroll information reported to PMA. The hours are shown by the job category (determined by occupation code number) in which they are reported for payroll and/or benefit assessment purposes. The hours listed under the various CFS Agreement categories do not represent total CFS activity because a CFS operator may payroll employees at job categories other than CFS Agreement categories.

	These are the hours paid in payroll year 2022.	These are the hours paid in payroll year 2021.	Percent Change from 2021 shows the percent increase or decrease from the previous year.			
	<del></del>	<del>\</del>	Percent Change	Percent of	Percent Paid to	
Job Category  LONGSHORE CATEGORIES	2022	2021	from 2021	Category	Casuals	
Basic Rate - General	2,203,979	2,200,838	0.1%	8.2%	20.0%	
- Lasher	1,488,887	1,526,766	(2.5%)	5.5%	14.1%	
- Holdman	2,199,081	2,220,314	(1.0%)	8.1%	20.9%	
- Auto Driver	357,522	331,650	7.8%	1.3%	47.1%	
Skilled Wage I	535,304	481,766	11.1%	2.0%	6.3%	
- Hatch Tender	158,723	158,918	(0.1%)	0.6%	6.4%	
- Lift Truck Operator	238,206	179,643	32.6%	0.9%	8.4%	
- Skilled Holdman	216,585	163,288	32.6%	0.8%	15.4%	
- Tractor Driver	5,264,949	5,730,664	(8.1%)	19.5%	16.0%	
Skilled Wage II	286,095	268,379	6.6%	1.1%	3.0%	
- Crane Operator	236,806	188,666	25.5%	0.9%	0.3%	
- Heavy Lift/Payloader	541,998	461,792	17.4%	2.0%	2.1%	
Skilled Wage III	1,712,812	1,820,959	(5.9%)	6.3%	<0.1%	
- Crane Gantry/Hammerhead	1,256,185	1,309,194	(4.0%)	4.7%	<0.1%	
- Top Handler/UTR	2,449,961	2,570,309	(4.7%)	9.1%	<0.1%	
- Transtainer	959,495	947,099	1.3%	3.6%	0.0%	
- Straddle Carrier	132,964	142,973	(7.0%)	0.5%	0.0%	
CFS Agreement Rate	0	0	0.0%	0.0%	0.0%	
Miscellaneous Dock - General	107,534	30,678	250.5%	0.4%	11.8%	
- Mechanics	4,433,873	4,275,700	3.7%	16.4%	1.3%	
- Gear	600,989	550,019	9.3%	2.2%	0.6%	
- Lines	308,632	299,699	3.0%	1.1%	1.1%	
- Sweepers	257,227	238,784	7.7%	1.0%	1.6%	
Joint Dispatch	264,998	276,816	(4.3%)	1.0%	<0.1%	
Member Company Agmts.	36,531	34,356	6.3%	0.1% 2.7%	3.7%	
Grain/Whse/NonMember Agmts.	730,210	738,013	(1.1%)		19.3%	
Sub Total Travel Time	<b>26,979,546</b> 23,931	<b>27,147,283</b> 22,327	<b>(0.6%)</b> 7.2%	<b>99.9%</b>	9.1%	
TOTAL FOR LONGSHORE	27,003,477	27,169,610	(0.6%)	100.0%		
CLERK CATEGORIES						
Basic Clerk	248,495	214,856	15.7%	3.7%	15.8%	
15% Skilled Wage	280,478	191,293	46.6%	4.2%	5.5%	
25% Skilled Wage	4,184,052	4,223,625	(0.9%)	62.7%	3.6%	
30% - Chief Supervisor	685,738	627,143	9.3%	10.3%	<0.1%	
- Supercargo	431,960	445,408	(3.0%)	6.5%	0.2%	
- Vessel Planner	287,476	275,147	4.5%	4.3%	0.0%	
- Rail/Yard Planner	460,793	442,683	4.1%	6.9%	0.1%	
CFS Agreement Clerk	918	721	27.3%	<0.1%	3.3%	
Joint Dispatcher	58,453	59,523	(1.8%)	0.9%	0.0%	
Sub Total	6,638,363	6,480,399	2.4%	99.5%	3.1%	
Travel Time TOTAL FOR CLERK	30,877 <b>6,669,240</b>	19,904 <b>6,500,303</b>	55.1% <b>2.6%</b>	0.5% <b>100.0%</b>		
FOREMAN CATEGORIES						
Foreman - 30%	2,328,919	2,289,476	1.7%	98.3%	0.1%	
CFS Agreement Foreman	3,335	2,754	21.1%	0.1%	0.0%	
Joint Dispatcher	29,607	28,320	4.5%	1.2%	0.0%	
Sub Total	2,361,861	2,320,550	1.8%	99.6%	0.1%	
Travel Time	8,983	6,501	38.2%	0.4%		
TOTAL FOR WALKING BOSS	2,370,844	2,327,051	1.9%	100.0%		
ALL CATEGORIES						
Sub Total	35,979,770	35,948,232	0.1%	99.8%	7.4%	
Travel Time	63,791	48,732	30.9%	0.2%		
TOTAL FOR ALL CATEGORIES	36,043,561	35,996,964	0.1%	100.0%		

"Percent Paid to Casuals" shows the percent of hours paid in each job category that were paid to registrants who were not longshore, paid to registrants who were not longshore, clerk or foreman registrants. For example, a member of an ILWU longshore local being paid in a clerk job category is NOT a casual, but a member of an ILWU warehouse local (not part of the bargaining unit) being paid in a longshore job category IS a casual.

"Percent of Category" shows the percent that each job category comprises of the total hours for the category group, e.g. longshore, clerk and foreman.

### SELECTED OCCUPATION CODES **ASSOCIATED WITH LONGSHORE AND CLERK JOB CATEGORIES**

### **LONGSHORE JOB CATEGORIES**

### **Basic Rate**

0001	Auto Driver	0006	Frontman/Slingman
0002	Boardman	0007	Holdman
0005	Dockman	0009	Lasher

### Skill Wage I

0023	Button Pusher	0037	Utility Lift Driver
0025	Combo Lift/Jitney	0038	Winch Driver
	Crane Chaser	0044	Mechanical Hopper
0028	Hatch Tender		Opener
0029	Lift Truck Operator	0045	Monthly UTR Work -
0030	Payloader Operator		Tractor
0033	Skilled Holdman	0047	UTR Ro/Ro Ship
0036	Tractor - Semi-Dock	0070	Bulldozer/Caterpillar

### Skill Wage II

0053	Payloader Over 15 Tons	0087	Crane Shipboard
0055	Lift Truck - Heavy	8800	Crane Whirley
0800	Bulkloader Operator	0092	Log Loader/Snapper
0085	Crane Mobile	0094	Switch Engine Operator

### Skill Wage III

0061	Top Handler	0084	Crane Container Gantry
0062	Side Pick	0093	Straddle Carrier Operator
0063	Reach Stacker	0095	Port Packer
0068	LA/LB Steady Transtainer	0096	LA/LB Steady
0066	LA/LB Whirley/Winch		Hammerhead
0067	Hall Crane Rated		
	Equipment - Yard		
0083	Transtainer Operator		

### **CLERK JOB CATEGORIES**

### **Basic Clerk**

0100	Basic Clerk – Ship	0109	Basic Clerk –
0101	Basic Clerk - Dock		Dock Registered
0108	Basic Clerk -		
	Chin Dogietorod		

Ship Registered

### **Clerk Supervisor**

0102 Supervisor - Ship 0103 Supervisor - Dock

### Kitchen/Tower/Computer Clerk

0115	Computer Kitchen/ Tower	0117	vessel Clerk Supervisor
	Supervisor		(Computer)
0116	Yard Directing Supervisor	0118	Rail Clerk Supervisor
	(Computer)		(Computer)

### Chief Supervisor & Supercargo

0104	Supercargo - Bulk/Ship	0120	Vessel Planner
0105	Supercargo - Other/Ship	0122	Rail Planner
0106	Chief Supervisor	0123	Yard Planner

No. Registered

# Registered Work Force by Local - 2022

**Number Working** 

The information below shows average hours and earnings averages for those members of the locals who (1) were active for the full payroll year and (2) were paid for one or more hours during the payroll year. The average ages of working registrants are also shown.

Average Total Income Average Age

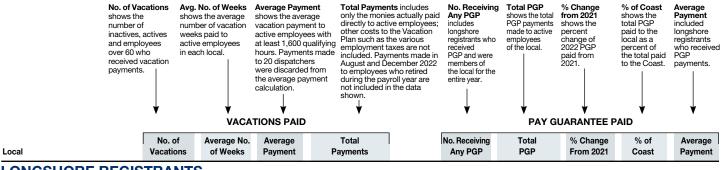
Average Days Of

Average Hours

No. Hegiste is the active registration o at the end of payroll year.	shows count of regi	ser Working s the total number strants paid for more hours.	Average Hours Paid is the average of all hours paid at ar occupation cod	shows of vac ny and P e. of one	ge Days Of s the average d ation, paid holi GP (1 day = 1/2 e week).	days s idays, v 5 F n n n	Average I otal Income hows pay for hours paid; acation pay; holiday pay; GP; and taxable and non taxable travel-related neals, fares, lodging, and niles, fares, lodging, and niled Class "A" registrants ombined.	represents the age of members at the end of the year.	Hours those ne paid h categ	s Paid Shows i working regist nours fall into e ories shown.	the percentage trants whose ach of the ho	ge of total urs
Local	Number Registered	Number Working	Average Hours Paid	Vacation Paid	Paid Holidays	PGP Paid		Average Age	800 or More	1600 or More	2000 or More	2800 or More
	#	#	Hours	Days	Days	Days	\$	Years	%	%	%	%
LONGSHORI	E DECISI	DANTS										
LUNGSHUNI	E REGIST	HANIS										
<b>Southern Califo</b>	rnia											
13 LA/LB	8,938	7,550	2,124	15.4	10.7	0.4	\$ 150,902	50.7	94.3%	71.9%	53.6%	22.7%
29 San Diego	199	169	1,734	11.3	9.2	0.4		50.2	89.3	55.6	31.4	10.7
46 Port Hueneme	200	171	2,138	14.0	10.1	0.2		52.2	90.1	72.5	55.6	25.1
Total	9,337	7,890	2,116	15.3	10.7	0.4	\$ 150,296	50.7	94.1%	71.6%	53.2%	22.5%
Northern Califo	rnia											
	1,700	1,552	1,707	11.7	0.6	0.4	¢ 116 041	51.2	85.0%	50 C0/	26.00/	10.10/
10 SF Bay Area 14 Eureka	1,700	1,552	569	8.0	8.6 6.6	0.4 168.5		56.8	20.0	52.6%	36.8%	13.1%
18 Sacramento	48	44	1,487	11.8	10.9	50.6		46.9	84.1	43.2	18.2	<u> </u>
54 Stockton	148	121	1,487	13.1	10.9	50.6		50.2	94.1	68.6	45.5	7.4
Total	1,906	1,727	1,707	11.8	8.8	3.0		51.1	85.2%	<b>53.2%</b>	<b>36.7%</b>	12.4%
				11.0	0.0	3.0	Ψ 111,111	J1.1	UJ.Z /0	JJ.Z /0	JU.1 /0	12.4/0
Pacific Northwe												
4 Vancouver, WA		184	1,816	14.3	10.7	2.8		47.4	92.9%	60.3%	41.8%	7.1%
8 Portland	388	341	1,832	14.3	10.3	1.4		50.9	92.7	63.6	44.0	5.0
12 North Bend	27	21	2,037	16.5	11.6	10.0		57.7	100.0	81.0	52.4	4.8
21 Longview, WA	313	257	2,087	13.9	11.0	0.6		45.0	94.6	79.4	59.5	13.6
50 Astoria	19	18	1,360	4.2	6.2	92.9		56.6	88.9	38.9	16.7	
53 Newport	10	9	1,080	1.7	3.7	96.4		49.8	55.6	33.3	22.2	11.1
Total	974	830	1,894	13.9	10.5	4.7	\$ 129,552	48.6	93.0%	67.3%	47.7%	8.1%
<b>Pacific Northwe</b>	est: Washin	igton										
7 Bellingham	10	10	1,406	18.8	9.3	81.5	\$ 119,783	54.1	90.0%	30.0%	20.0%	_
19 Seattle	905	744	1,648	13.3	9.2	6.7		49.9	86.6	52.3	32.8	7.0
23 Tacoma	1,007	888	1,980	15.6	10.4	0.1	140,319	49.4	93.0	62.3	44.5	18.7
24 Aberdeen	44	39	2,334	18.2	11.4	6.3	180,806	52.8	92.3	87.2	66.7	28.2
25 Anacortes	10	10	1,753	13.0	12.0	66.3	145,111	41.9	100.0	50.0	30.0	_
27 Port Angeles	18	12	1,380	15.5	12.1	75.8	124,863	56.8	91.7	25.0	16.7	8.3
32 Everett	59	51	2,143	12.8	10.8	0.7	142,269	41.8	96.1	80.4	54.9	23.5
47 Olympia	30	28	1,704	17.0	11.9	44.0		52.8	96.4	50.0	21.4	7.1
51 Port Gamble	10	8	1,111	14.4	8.6	103.1		45.8	75.0	25.0	12.5	_
Total	2,093	1,790	1,838	14.6	10.0	5.5		49.5	90.4%	58.3%	39.5%	13.6%
Longshore Total	14,310	12,237	2,002	14.6	10.3	1.8	\$ 141,344	50.4	92.2%	66.7%	48.5%	18.8%
OLEDIKO DE		<b>T</b> 0										
<b>CLERKS REC</b>	GISTRAN	IS										
29 San Diego	24	23	2,164	21.4	10.2	_		56.7	91.3%	65.2%	52.2%	21.7%
46 Port Hueneme	17	17	2,994	26.8	11.7	-	,	60.3	100.0	100.0	82.4	64.7
63 LA/LB	1,227	1,212	2,840	25.0	11.4	_		56.6	97.7	89.9	83.0	54.1
14 Eureka	1	1	*	10.0	9.0	105.2		63.0	100.0	-	-	_
34 SF Bay Area	234	226	2,446	22.6	11.1	_		56.1	96.9	85.4	73.5	31.4
40 Portland	80	75	2,678	26.2	11.9	_	, -	56.8	96.0	90.7	81.3	42.7
23 Tacoma	140	137	2,521	25.4	11.0	-		54.7	95.6	83.2	70.8	38.7
52 Seattle	137	133	2,733	23.1	11.4	0.1		54.7	97.7	91.7	78.2	48.1
Clerks Total	1,860	1,824	2,745	24.6	11.3	0.1	\$ 198,435	56.3	97.3%	88.7%	80.0%	48.9%
FOREMEN R	EGISTRA	ANTS										
94 LA/LB	458	452	3,004	26.6	11.7		\$ 301,163	55.4	99.8%	96.0%	92.5%	55.1%
91 SF Bay Area	76	76	2,617	26.2	11.7	2.1		56.7	96.1	89.5	80.3	44.7
92 Portland	40	40	2,821	30.3	11.9	2.1		55.3	97.5	95.0	90.0	55.0
98 Seattle	109	109	3,001	28.1	11.5	0.2		56.5	99.1	92.7	88.1	62.4
Foremen Total	683	677	2,949	<b>27.0</b>	11.6	0.2		<b>55.7</b>	99.1%	94.7%	90.3%	55.1%
. J. Jillon Total	000	011	2,010		. 1.0	0.7	Ψ 201,07£	0011	0011/0	J 711 /U	031070	001170

Percent of Working Registrants by

# 2022 Vacations Paid and Distribution of Longshore PGP by Local



### **LONGSHORE REGISTRANTS**

Southern California	Sout	hern	Cali	forni	a
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13 LA/LB	7,590	3.2	\$ 7,135	\$ 50,613,136	1,104	\$ 971,813	2549.4%	13.6	\$	880
29 San Diego	158	2.6	7,109	871,911	50	22,658	-77.0	0.3		453
46 Port Hueneme	158	3.1	7,450	1,053,580	28	12,682	16.8	0.2		453
Total	7,906	3.2	\$ 7,140	\$ 52,538,627	1,182	\$ 1,007,153	589.7%	14.1	\$	852
	,		, ,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1,100	, ,,			-	

### **Northern California**

10 SF Bay Area	1,352	2.9	\$ 7,564	\$ 7,899,654	330	\$ 144,39	5 -69.6%	2.0	\$ 438
14 Eureka	8	2.5	0	38,468	10	591,97	6 1.4	8.3	59,198
18 Sacramento	43	2.4	5,603	212,674	41	647,25	9 249.5	9.0	15,787
54 Stockton	113	2.8	7,482	660,765	100	205,56	5 -59.2	2.9	2,056
Total	1,516	2.9	\$ 7,491	\$ 8,811,561	481	\$ 1,589,19	5 -9.1%	22.2	\$ 3,304

### **Pacific Northwest: Oregon and Columbia River**

4 Vancouver, WA	176	3.1	\$ 7,396	\$ 1,136,767	89	\$ 180,557	-67.4%	2.5	\$ 2,029
8 Portland	341	3.1	7,039	2,189,840	143	161,222	-54.2	2.3	1,127
12 North Bend	23	3.3	8,151	160,190	14	68,320	-18.6	1.0	4,880
21 Longview, WA	258	3.0	6,358	1,554,664	46	54,690	20.5	0.8	1,189
50 Astoria	11	1.4	6,102	29,034	18	579,974	-22.4	8.0	32,221
53 Newport	3	1.0	*	*	10	301,505	-24.4	4.2	30,151
Total	812	3.1	\$ 6,866	\$ 5,075,935	320	\$ 1,346,268	-38.3%	18.8	\$ 4,207

### **Pacific Northwest: Washington**

7	Bellingham	9	4.1	\$ 0	\$ 71,495	10	\$ 238,100	6.5%	3.3	\$ 23,810
19	Seattle	714	3.0	7,241	4,399,620	446	1,588,831	41.0	22.1	3,562
23	Tacoma	904	3.3	7,720	6,128,856	86	37,265	129.3	0.5	433
24	Aberdeen	41	3.4	9,020	351,968	37	83,464	-71.9	1.2	2,256
25	Anacortes	10	2.6	6,558	55,180	10	212,051	17.0	3.0	21,205
27	Port Angeles	13	2.9	6,281	78,803	12	297,129	10.4	4.2	24,761
32	Everett	54	2.7	5,515	295,514	23	12,435	-91.7	0.2	541
47	Olympia	28	3.4	6,227	193,341	27	422,730	-15.0	5.9	15,657
51	Port Gamble	10	3.1	5,087	59,934	9	323,915	18.0	4.5	35,991
Tota	al	1,783	3.2	\$ 7,471	\$ 11,634,711	660	\$ 3,215,920	5.9%	44.9	\$ 4,873
Longs	hore Total	12,017	3.2	\$ 7,199	\$ 78,060,834	2,643	\$ 7,158,536	0.7%	100.0	\$ 2,708

### **CLERKS REGISTRANTS**

29 San Diego	24	4.3	\$ 9,735	\$ 210,465
46 Port Hueneme	18	5.1	11,266	199,663
63 LA/LB	1,154	4.9	10,883	12,073,378
14 Eureka	1	4.0	*	*
34 SF Bay Area	209	4.6	10,097	2,062,132
40 Portland	66	5.2	11,501	734,591
23 Tacoma	128	5.2	11,107	1,372,613
52 Seattle	120	4.8	10,515	1,227,550
Clerk Total	1,720	4.9	\$ 10,796	\$ 17,889,549

### **FOREMEN REGISTRANTS**

COAST TOTAL	14,328	3.4	\$ 8,104	\$ 104,630,738
Foremen Total	591	5.2	\$ 14,941	\$ 8,680,355
98 Seattle	92	5.5	15,520	1,376,831
92 Portland	44	5.7	16,166	705,292
91 SF Bay Area	79	5.0	14,189	1,103,159
94 LA/LB	376	5.2	\$ 14,813	\$ 5,495,073

\*Average Payment and Total Payments for groups of fewer than five people are not shown, but the data are included in category averages.

# LONGSHORE PGP PAYMENTS BY AREA AREA

Year	Southern California	Northern California	Oregon	Washington		
2018	\$ 63,756	\$ 2,009,152	\$ 1,920,628	\$ 2,535,056		
2019	\$ 254,985	\$ 3,103,393	\$ 3,381,315	\$ 2,924,057		
2020	\$ 4,293,494	\$ 4,002,804	\$ 3,126,787	\$ 7,032,857		
2021	\$ 146,037	\$ 1,747,711	\$ 2,181,053	\$ 3,035,448		
2022	\$ 1,007,153	\$ 1,589,195	\$ 1,346,268	\$ 3,215,920		
2022	\$ 1,007,153	\$ 1,589,195	\$ 1,346,268	\$ 3,215,920		

# **Total Shoreside Payrolls Processed by PMA**

The data in the table below include payments to all occupations reported by PMA members for payroll purposes. Occupational categories include longshoremen, clerks, foremen, watchmen, mechanics, warehousemen, maintenance men, dispatchers, Joint Port Labor Relations Committee employees and other miscellaneous workers.

Year	Southern California	Northern California	Oregon	Washington	Total
2012	986,744,832	177,298,570	113,674,225	259,861,241	1,537,578,868
2013	1,022,540,577	188,749,798	104,223,553	253,529,273	1,569,043,202
2014	1,192,187,058	195,667,442	111,167,960	268,705,584	1,767,728,044
2015	1,301,088,979	213,019,912	112,807,107	294,158,684	1,921,074,681
2016	1,278,431,800	213,866,138	109,398,277	290,220,941	1,891,917,156
2017	1,403,871,115	224,314,644	116,080,546	296,431,598	2,040,697,904
2018	1,482,684,001	237,293,257	120,919,588	320,706,674	2,161,603,520
2019	1,463,334,950	250,105,560	118,368,846	331,514,229	2,163,323,585
2020	1,478,588,464	248,328,781	123,571,959	289,211,614	2,139,700,818
2021	1,764,260,540	265,545,232	135,503,444	334,599,286	2,499,908,502
2022	\$ 1,800,586,667	\$ 285,570,626	\$ 153,740,206	\$ 352,448,467	\$ 2,592,345,966

PMA also collects and transfers employer contributions to the Federal Insurance Contributions Act (FICA) accounts and State Unemployment Insurance (SUI) accounts on these payrolls. In 2022, employer FICA taxes paid were \$197,082,111 and SUI taxes paid were \$49,663,375.

### **Assessment Rates 2022/2023**

### Other Assessments

	Benefits Plans	CFS Program	401(k)	Marine Clerk Work Opportunity	Crane Board Make Whole	PMA Cargo Dues	Total
Payroll Hour Rate		· ·	. ,			, ,	
L/S and Clerk	\$35.66		\$1.06			\$1.25	\$37.97
Walking Boss	\$35.66		\$3.76			\$1.25	\$40.67
Steady Walking Boss & Foremen	\$41.90		\$4.42			\$1.47	\$47.79
Offshore and Intercoastal Tonnage Rates							
Containers - LA/LB RUs (TEUs)	\$29.08	\$0.04		-	-	\$7.24	\$36.36
Containers - OAK RUs (TEUs)	\$29.08	\$0.04		-	\$0.32	\$7.24	\$36.68
Containers - Other Ports RUs (TEUs)	\$29.08	\$0.04		-		\$7.24	\$36.36
General Cargo	\$1.710			-		\$0.426	\$2.136
Lumber and Logs	\$1.710			-		\$0.426	\$2.136
Autos and trucks	\$0.139			-		\$0.426	\$0.565
Bulk Cargo	\$0.034			-		\$0.009	\$0.043
Coastwise and Inbound from British Columbia*							
Containers - LA/LB RUs (TEUs)	\$20.53	\$0.03		-	-	\$7.24	\$27.80
Containers - OAK RUs (TEUs)	\$20.53	\$0.03		-	\$0.22	\$7.24	\$28.02
Containers - Other Ports RUs (TEUs)	\$20.53	\$0.03		-		\$7.24	\$27.80
General Cargo	\$0.705			-		\$0.426	\$1.131
Lumber and Logs	\$0.705			-		\$0.426	\$1.131
Autos and Trucks	\$0.057			-		\$0.426	\$0.483
Bulk Cargo	\$0.015			-		\$0.009	\$0.024

\*Inbound from B.C. applicable to General Cargo and Lumber and Logs loaded in B.C.

# ILWU-PMA 401(k) Plan

For Plan Year Ended June 30:	2022	2021		2020		2019		2018		2017
Contributions										
Employee	\$ 143,823,524	\$ 130,743,918	\$	105,564,806	\$	108,960,961	\$	99,178,979	\$	92,904,748
Employer	32,415,368	29,731,535		30,237,857		30,925,613		29,854,579		29,046,528
Total Contributions	\$ 176,238,892	\$ 160,475,453	\$	135,802,663	\$	139,886,574	\$	129,033,558	\$	121,951,276
Investment Income										
Net realized/unrealized appreciation	\$ (412,061,785)	\$ 612,719,054	\$	70,203,662	\$	68,171,441	\$	87,393,093	\$	166,964,218
Interest and Dividends	40,991,065	33,687,535		35,059,693		43,511,422		90,070,282		55,380,670
Less: Investment Expense	-	-		-		-		-		(44,141)
Total Additions	\$ (194,831,828)	\$ 806,882,042	\$	241,066,018	\$	251,569,437	\$	306,496,933	\$	344,252,023
Distributions										
Distributions to participants	(152,038,838)	(209,328,853)		(223,406,450)	(	119,605,065)		(98,131,823)		(92,755,798)
Net Change	\$ (347,066,831)	\$ 597,301,005	\$	17,515,524	\$	131,964,372	\$	208,365,110	\$	251,496,225
Net Assets available for Benefits										
Beginning of year	2,788,985,409	2,191,684,404	:	2,174,168,880	2	,042,204,508	1	,833,839,398	1	,582,343,173
End of year	\$ 2,441,918,578	\$ 2,788,985,409	\$ :	2,191,684,404	\$ 2	,174,168,880	\$ 2	,042,204,508	\$ 1	,833,839,398

### **Pension Benefits**

### **CHANGES IN NET ASSETS AVAILABLE FOR PENSION BENEFITS**

The data in the table below are obtained from annual audited financial statements of the ILWU-PMA Pension Plan which are prepared on the accrual basis of accounting. The Plan year ends June 30.

For Plan Year Ended June 30:	2022	2021	2020		2019		2018	2017
Benefits Paid and Expenses								
Pensions paid	\$ 438,989,239	\$ 425,183,805	\$ 404,189,134	\$	382,770,256	\$	370,266,198	\$ 359,523,524
Administrative expenses	9,395,480	 8,821,500	 8,392,772		7,296,972		8,275,948	 7,097,014
Total Deductions	\$ 448,384,719	\$ 434,005,305	\$ 412,581,906	\$	390,067,228	\$	378,542,146	\$ 366,620,538
<b>Investment Income and Employer Contributions</b>								
Net appreciation (depreciation)								
of fair value of investments	\$ (990,271,224)	\$ 1,692,955,600	\$ 110,624,672	\$	266,330,056	\$	338,038,855	\$ 509,393,834
Interest	47,422,536	36,912,438	26,690,074		26,922,354		21,826,028	17,954,371
Dividends from investments	62,744,886	56,169,877	92,323,875		87,657,308		74,604,281	76,394,246
Less Investment expense	(10,889,639)	(9,694,284)	(7,887,064)		(8,048,763)		(7,982,824)	(8,174,356)
Total Income Gain (Loss)	\$ (890,993,441)	\$ 1,776,343,631	\$ 221,751,557	\$	372,860,955	\$	426,486,340	\$ 595,568,095
Contributions from Employers	465,305,989	458,786,498	423,726,011		607,723,180		609,745,037	611,279,468
Other Income	2,909,166	1,679,308	1,247,882		1,555,717		1,013,049	1,034,696
Total Additions (Subtractions)	\$ (422,778,286)	\$ 2,236,809,437	\$ 646,725,450	\$	982,139,852	\$ -	1,037,244,426	\$ 1,207,882,259
Net Increase (Decrease)	(871,163,005)	 1,802,804,132	 234,143,544	_	592,072,624		658,702,280	 841,261,721
Net assets available for benefits: Beginning of Yr	\$ 8,890,153,433	\$ 7,087,349,301	\$ 6,853,205,757	\$	6,261,133,133	\$ !	5,602,430,853	\$ 4,761,169,131
End of Year	\$ 8,018,990,428	\$ 8,890,153,433	\$ 7,087,349,301	\$	6,853,205,757	\$ 6	6,261,133,133	\$ 5,602,430,853

### **EMPLOYER WITHDRAWAL LIABILITY**

Multi-employer plans are required by the Multi-employer Pension Plan Amendments Act of 1980 to establish procedures for the determination and imposition of withdrawal liability upon the withdrawal of a contributing employer.

Under special rules approved by the Pension Benefit Guaranty Corporation, the ILWU-PMA Pension Plan will impose withdrawal liability for a withdrawal where the employer a) during the 5 years following withdrawal continues or resumes covered operation without an obligation to make contributions or

b) sells or transfers all or a substantial portion of its business or assets to a non-contributing employer.

An employer that simply goes out of business will generally have no withdrawal liability.

To satisfy the withdrawal requirement, the Plan uses the presumptive method for the computation of withdrawal liability. The presumptive method bases such liability on certain components of the Plan's unfunded vested benefits liability.

The unfunded vested benefits liability for the Plan Year ended June 30 is shown below. The benefits reflected in the calculation for active employees include only retirement benefits already accumulated, already vested and for which the active employees qualified as a result of age and service through June 30.

Vested Liabilities as of Plan Year Ended June 30:	2022	2021	2020	2019	2018	2017
Retired Participants & Beneficiaries	\$ 3,638,843,261	\$ 3,521,441,808	\$ 3,398,249,543	\$ 3,206,250,359	\$ 3,215,832,788	\$ 3,138,630,504
Inactive Vested	25,338,556	25,612,562	24,185,600	23,455,536	21,280,775	18,988,335
Active Vested Employees	3,236,955,357	3,046,693,816	2,906,382,164	2,661,478,024	2,567,039,982	2,375,650,390
Total Present Value Vested Liabilities	\$ 6,901,137,174	\$ 6,593,748,186	\$ 6,328,817,307	\$ 5,891,183,919	\$ 5,804,153,545	\$ 5,533,269,229
Actuarial Value of Assets	\$ 8,640,692,400	\$ 8,123,653,884	\$ 7,354,148,554	\$ 6,865,442,165	\$ 6,228,785,199	\$ 5,651,600,468
Unfunded Vested Benefits Liability	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

### **ACTUARIAL ACCRUED LIABILITY**

The actuarial accrued liability is the amount which, together with assumed investment earnings, will be sufficient to pay earned retirement benefits for the lifetimes of those Plan participants eligible for retirement benefits. The difference between net assets and total actuarial accrued liability is the unfunded actuarial accrued liability.

Actuarial Accrued Liability July 1:	2022	2021	2020	2019	2018	2017
Actuarial Value of Assets	\$ 8,640,692,400	\$ 8,123,653,884	\$ 7,354,148,554	\$ 6,865,442,165	\$ 6,228,785,199	\$ 5,651,600,468
Actuarial Liability:						
Pensioners/Survivors	3,794,448,195	3,588,819,039	3,456,264,879	3,265,039,741	3,101,462,542	3,160,024,559
Inactive Vested	27,117,592	25,950,283	24,487,330	23,754,874	20,959,549	19,071,017
Active Employees	4,591,513,817	4,127,328,457	3,966,080,636	3,822,807,194	3,526,982,208	3,379,133,694
Total Actuarial Liability	\$ 8,413,079,604	\$ 7,742,097,779	\$ 7,446,832,845	\$ 7,111,601,809	\$ 6,649,404,299	\$ 6,558,229,270
Unfunded (Overfunded) Actuarial Accrued Liability	\$ (227,612,796)	\$ (381,556,105)	\$ 92,684,291	\$ 246,159,644	\$ 420,619,100	\$ 906,628,802

# **Welfare Benefits**

### **CHANGES IN NET ASSETS AVAILABLE FOR WELFARE BENEFITS**

For Plan Year Ended June 30:		2022	2021	2020		2019	2018	2017
Investment Income	\$	24,600	\$ 18,094	\$ 165,279	\$	143,366	\$ 60,437	\$ 61,235
Contributions:	•							
Employers		824,163,129	794,817,659	761,387,433	7	90,691,376	715,778,035	675,403,215
Employees		12,779,040	10,045,017	10,043,712		12,598,166	13,076,067	13,024,859
COBRA/self-pay contribution	_	134,665	45,981	 7,375		43,349	 54,104	 121,455
Total contributions	\$	837,076,834	\$ 804,908,657	\$ 771,438,520	\$ 8	03,332,891	\$ 728,908,206	\$ 688,549,529
Other Income		9,852,230	 6,212,074	6,209,422		6,608,483	 9,607,863	 49,840,791
Total additions	\$	846,953,664	\$ 811,138,825	\$ 777,813,221	\$ 8	10,084,740	\$ 738,576,506	\$ 738,451,555
Deductions:								
Benefits paid	\$	771,370,225	\$ 747,128,172	\$ 720,399,929	\$ 7	43,272,080	\$ 690,659,112	\$ 685,137,053
Administrative expenses	•	56,014,554	63,022,093	55,121,861		49,289,801	52,359,627	47,702,098
Total deductions	\$	827,384,779	\$ 810,150,265	\$ 775,521,790	\$ 7	92,561,881	\$ 743,018,739	\$ 732,839,151
Net increase (decrease)	\$	19,568,885	\$ 988,560	\$ 2,291,431	\$	17,522,859	\$ (4,442,233)	\$ 5,612,404
Net assets available for benefits:								
Beginning of year	\$	199,335,033	\$ 198,346,473	\$ 196,055,042	\$ 1	78,532,183	\$ 182,974,416	\$ 177,362,012
End of year	\$	218,903,918	\$ 199,335,033	\$ 198,346,473	\$ 1	96,055,042	\$ 178,532,183	\$ 182,974,416

### COSTS OF WELFARE BENEFITS PAID CATEGORIZED BY TYPE OF BENEFIT

COSTS OF WELFARE BENEFITS PA					2010	201=
For Plan Year Ended June 30:	2022	2021	2020	2019	2018	2017
Health Maintenance Organizations						
Hospital, medical, surgery,						
vision and prescription drugs	\$ 146,072,683	\$ 135,219,831	\$ 136,562,607	\$ 130,734,009	\$ 117,915,071	\$ 123,695,514
PPO and Indemnity Plan						
Hospital, medical, surgical	\$ 394,715,742	\$ 348,093,246	\$ 330,626,300	\$ 343,690,630	\$ 331,910,684	\$ 301,254,744
Prescription drug program	118,950,334	150,940,556	142,200,793	158,231,099	138,008,660	160,583,322
Vision service plan	8,145,288	7,937,214	7,841,506	7,521,342	7,402,889	7,317,858
Subtotal	\$ 521,811,364	\$ 506,971,016	\$ 480,668,599	\$ 509,443,071	\$ 477,322,233	\$ 469,155,924
Medicare Part B Reimbursements						
Medicare premiums reimbursements	\$ 18,354,304	\$ 18,162,700	\$ 16,728,161	\$ 15,933,804	\$ 14,771,772	\$ 12,995,647
Dental Programs: HMO and PPO Participants						
Dental services - adults	\$ 42,154,370	\$ 39,623,860	\$ 40,652,119	\$ 43,504,657	\$ 40,766,514	\$ 39,619,096
Dental services - children	9,067,068	9,535,775	9,993,822	10,913,848	10,425,968	9,564,668
Subtotal	\$ 51,221,438	\$ 49,159,635	\$ 50,645,941	\$ 54,418,505	\$ 51,192,482	\$ 49,183,764
Other Programs for Eligible Participants						
Life insurance, AD&D	\$ 6,128,999	\$ 4,924,584	\$ 3,861,196	\$ 5,005,109	\$ 4,704,263	\$ 4,644,910
Chiropractic	8,705,305	7,330,657	9,030,817	9,095,243	7,632,640	7,739,521
Social security supplement	404,804	177,664	162,975	469,665	574,363	432,734
Alcoholism/Drug Recovery Program Hearing aids	2,297,890	2,726,326	3,886,081 2,075,884	4,884,744 2,875,828	5,105,665 2,432,626	5,119,373
Subsequent prosthetic device	2,625,977 103,269	2,191,187 42,204	64,062	2,075,020	2,432,626 57,142	2,175,871 385,963
Subtotal	\$ 20,266,244	\$ 17,392,622	\$ 19,081,015	\$ 22,441,813	\$ 20,506,699	\$ 20,498,372
Non-Industrial Disability Supplement (NIDS)						
For those receiving CSDI (CA)	\$ 4,340,700	\$ 6,869,423	\$ 5,411,828	\$ 3,396,499	\$ 3,361,308	\$ 3,656,682
Weekly Indemnity & NIDS (OR & WA)	9,303,492	13,352,945	11,301,778	6,904,379	5,589,547	5,862,544
Subtotal	\$ 13,644,192	\$ 20,222,368	\$ 16,713,606	\$ 10,300,878	\$ 8,950,855	\$ 9,519,226
Subsidy Benefits for Certain Pre-7/1/75 Widows						
WILSP subsidy payments	<del>-</del>					88,606
TOTAL BENEFITS	\$ 771,370,225	\$ 747,128,172	\$ 720,399,929	\$ 743,272,080	\$ 690,659,112	\$ 685,137,053
Reconciliation to Form 5500 (accrual)	7,522,844	9,786,689	(8,656,574)	(6,949,158)	(14,897,311)	23,221,032
TOTAL BENEFITS AFTER RECONCILIATION	\$ 778,893,069	\$ 756,914,861	\$ 711,743,355	\$ 736,322,922	\$ 675,761,801	\$ 708,358,085

### **Accident Prevention Data**

### **GENERAL SAFETY TRAINING:**

A 32-YEAR HISTORY ON THE WATERFRONT THROUGH 12/31/2022

IHI	ROUGH 12/31/2022	
YEAR	GRADUATES	CUMULATIVE
GST I – Safety Fire	st	
1991	552	552
1992	5,246	5,798
1993	4,512	10,310
GST II – Your Righ	nt, Your Life	
1994	1,068	1,068
1995	6,867	7,935
1996	4,798	12,733
GST III – What Co	unts	
1997	2,993	2,993
1998	7,788	10,781
1999	4,059	14,840
GST IV – Going Ho	ome Safe	
2000	4,007	4,007
2001	6,675	10,682
2002	5,464	16,146
GST V – Aware To	day, Everyday	
2003	3,443	3,443
2004	9,733	13,176
2005	12,332	25,508
2006	6,966	32,474
GST VI – Every Ch	oice Counts	
2007	10,704	10,704
2008	8,523	19,227
2009	5,388	24,615
GST		
2010	8,593	8,593
<u>2011</u>	7,572	16,165
2012	10,746	26,911
GST VIII – Safety	Doesn't Just Ha	ppen
2013	7,693	7,693
2014	6,775	14,468
2015	6,111	20,579
2016	6,338	26,917
2017	6,843	33,760
2018	7,002	40,762
<u>2019</u>	8,850	49,612
2020	4,357	53,969
2021	11,849	65,818
2022	10,645	76,463

# OCCUPATIONAL INJURY AND ILLNESS INCIDENCE RATES

The Pacific Maritime Association processes injury and illness reports submitted by companies to analyze industry injury and illness trends.

The information shown in the tables on this page is summarized from injury and illness reports submitted to PMA in 2022.

The lost-time injury and illness incidence rate is based on Occupational Safety and Health Act (OSHA) record-keeping criteria and is a national standard used by the government and most industries to provide an overall indication of injury and illness trends.

The formula for the lost-time injury and illness incidence rate includes the number of lost-time injuries and illnesses that occurred in the workplace and the total hours worked during the period (usually one year). It is based upon a work force of 100, each working 2,000 hours per year. (Number of injuries and illnesses x 200,000 ÷ total hours worked = Incidence Rate)

Year	Coast	Southern California	Northern California		Northwest Washington
2002	8.50	6.49	14.10	11.20	13.30
2003	7.50	6.00	10.50	10.00	11.90
2004	6.77	5.71	9.04	9.95	9.11
2005	7.12	6.15	9.37	9.19	9.06
2006	6.41	5.13	10.69	6.79	9.32
2007	5.92	4.67	10.90	6.34	8.06
2008	5.92	5.00	9.49	7.38	6.81
2009	7.57	6.73	10.63	8.09	8.59
2010	5.81	4.96	8.32	7.56	6.78
2011	5.43	4.57	7.52	8.11	6.02
2012	5.46	4.53	8.22	9.37	5.48
2013	5.01	3.84	6.33	8.42	7.64
2014	4.81	3.72	6.32	8.17	7.76
2015	4.13	2.68	7.19	10.92	7.33
2016	4.14	2.98	6.67	8.48	6.89
2017	3.93	3.00	5.50	7.22	6.85
2018	3.48	2.80	4.96	5.47	5.33
2019	3.47	2.51	4.75	10.54	5.30
2020	3.51	2.44	6.78	6.85	5.72
2021	2.60	1.87	4.19	6.80	4.38
2022	3.06	2.18	3.81	7.72	5.89

### **LOST TIME 'TOP TENS' FOR 2022**

Most Injured Longshore Occupations		Cause of Most Injuries		Most Injured Body Part		Coast Incidence Rate by Longshore Occupation		Coast Incidence Rate by Category	
Semi-Tractor	88	Strained	118	Multiple Body Parts	168	Frontman/Hookman	9.69	Longshore	3.60
Lasher	71	Slip	61	Knee	47	Lasher	9.61	Clerk	1.15
Mechanic, ILWU	71	Struck By	48	Back	53	Linesman	6.28	Foreman/Walking Boss	2.59
Holdman	67	Trip	34	Fingers	38	Holdman	5.50		
Dockman	35	Struck Against	24	Shoulder	27	Auto Driver	4.90		
Top Handler / Side Pick	14	Pinched	20	Ankle	20	Dockman	4.02	_	
Crane, Cont. Gantry	11	Twisted	18	Head	18	Semi-Tractor	3.40	_	
Auto Driver	9	Bounced in Vehicle	16	Arm	16	Mechanic, ILWU	3.13	_	
Lift Truck Basic / Heavy	8	Struck by Other Vehicle	15	Leg	14	Gearman	2.57	_	
Gearman	7	Struck by 2 Vehicles	14	Neck	7	Lift Truck Heavy	2.21	_	

# **PMA Training Graduates**

All Crane training program graduates include Crane certification, simulator training (except SC) and refresher/familiarization training.

The number of Powered Industrial Truck (PIT) graduates does not include the 3-year re-evaluation

Forklift graduates include Basic and Heavy Lift certification and refresher/ familiarization training.

Semi-Tractor graduates include Dock and Ro-Ro certification and refresher & familiarization training. The number of graduates includes Casula applicants.

applicants.
CHE graduates include Top Handler,
Side Pick and Reachstacker certification and refresher/familiarization
training.

	2022	2021	2020	2019	2018
Crane / Crane Simulator					
Container Gantry Crane (Sim)	307	223	47	181	131
RTG Crane – Transtainer	115	185	151	112	98
Ship Gantry Crane (Sim)	6	4	2	1	1
Ship Gantry Crane (Fam)		_		_	_
Ship Pedestal Crane (Sim) (Winch)	33	20	3	17	20
Mobile Crane (Mobile Cr Light)	54	41	1	49	10
Ship Unloader, Bulk Crane	-	_	_	_	1
Dock Whirley Crane	_	_	_	_	_
Subtotal	515	473	204	360	261
Percent of Total	1.1%	1.5%	1.7%	0.9%	1%
Skill Equipment / PIT					
— Forklift	1,454	542	325	1,462	1,218
Semi-Tractor	2,568	1,371	747	2,443	1,436
Container Handling Equipment (CHE) (Log Loader)	619	970	326	870	747
Straddle Carrier	61	37	8	39	28
Excavator	20	31	1	7	11
Bulk Loader (Bucket)	20		<u>'</u>		11
	- 07		29	- 10	_
Bulldozer (Front Loader) (Loci)	37	11		18	59
Subtotal	4,759	2,931	1,436	4,839	3,499
Percent of Total	9.9%	9.6%	11.7%	12.6%	13%
Job Specific / Promotions					
Basic Marine Clerk	203	112	56	222	134
Clerk Computer Gate (Yard)	256	_	146	189	94
Supercargo	-	7	_	3	6
Vessel Planner	9	8	3	3	7
Walking Boss Orientation	117	5	21	77	19
Powered Gangway	16	19		32	11
Walking Boss Seminar	314	460	450	480	102
Watchman (Security Awareness)	235	150	31	212	38
Holdman		100		12	-
Cutting & Grinding	16			12	_
Watchman Reefer	69	60		79	1
Watchman Screener	09	00		13	'
Mechanic (General) (Crane) (Medium Voltage)	418	96	106	230	115
Gearman	710	- 30	100	230	110
Subtotal	1,653	917	813	1,539	527
Percent of Total			6.6%		
reicent of Total	3.4%	3%	0.0%	4%	2%
Safety / Technical / Employee Development					
GST (GIT) (D&A Awareness), (Orient, Skill), (Resp Eval)	11,217	12,227	4,398	9,068	7,360
Diversity, Employee & Supervisor	9,775	736	67	2,377	1,404
Standard First Aid / CPR	426	546	89	1,225	310
Lashing	163	475	23	609	127
Ammo Handling Safety	447	789	605	940	669
Vessel Rigging	21	_	_	18	17
Basic Casual Safety (LS Entry)	454	314	41	746	310
Instructor (Train-the-Trainer)				- 10	-
Subtotal	22,503	15,087	5,223	14,983	10,197
Percent of Total	46.8%	49.3%	42.5%	39.2%	36%
Testing					570
Strength & Agility (Schd Practice)	1,033	1,156	182	557	570
Clerk Cognitive	2,806	1,474	653	2,233	1,593
Clerk Keyboard	3,127	1,800	771	2,934	2,224
Physical Exam (Pre-employment)	4,286	3,810	1,239	4,456	3,848
Drug & Alcohol Screen (Pre-employment)	4,924	2,026	923	4,644	3,792
Lashing Test	2,515	898	854	1,716	1,543
Subtotal	18,691	11,164	4,622	16,540	13,570
Percent of Total	38.8%	36.5%	37.6%	43.2%	48%
TOTAL	48,121	30,572	12 200	20 061	28,054
IVIAL	40,121	30,372	12,298	38,261	20,004
	*** - * - * - * - * - * - * - * - * - *				401 111 700

\$48,517,909

\$40,233,947

\$14,669,667

The number of General Safety Training graduates includes Casual applicants.

\$43,004,852 \$31,411,738

**EXPENDITURE\*** 

## **Coast Hours and Tonnage**

### Calculation of Total Tonnage and "Weighted Tonnage"

Cargo moving through West Coast ports is manifested in a variety of ways, but when reported it is ultimately distilled into revenue tons or revenue units (TEUs). General Cargo is reported by weight or measure; Lumber & Logs, by 1,000 board feet to the ton; Automobiles (and light trucks) by measure; Bulk Cargo by weight; and Containerized Cargo, as number of boxes that are converted into Revenue Units, or TEUs. A Revenue Unit, by definition, is equivalent to 17 revenue tons.

From this collection of data, PMA constructs a variety of tonnage statistics that are used for many different purposes. Some of those uses require adjusting, or "weighting," one or more of the cargo sector tonnage values to develop useful indices for comparisons over time or among ports or port groups. One such tonnage "weighting" is used in this section.

#### **Total Tonnage**

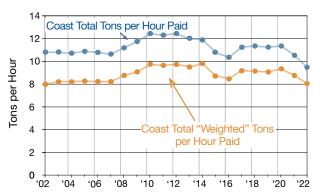
The most commonly used tonnage statistic is Total Tonnage. This measure is constructed by multiplying the number of container TEUs by 17 revenue tons, adding General Cargo revenue tons, Lumber & Logs revenue tons, Autos revenue tons and Bulk tons. The "Total Tonnage" data for each port table shown in this section is calculated by this method.

### "Weighted" Tonnage

For the purpose of comparing the volume of tonnage handled in a port or group of ports to the corresponding number of hours paid, a "weighted tonnage" statistic is used. Only two of the cargo sectors are altered to "weight" the total tonnage: Autos and Bulk.

Applying a "weighting" factor to bulk tonnage has been a common approach to measuring productivity for decades. Bulk tonnage is currently weighted at 50 to 1. The reason for greatly reducing the amount of the Bulk tonnage used in studies about productivity is that Bulk Cargo, because of the methods of loading and discharging it, requires far fewer payroll hours per ton than the other sectors of cargo.

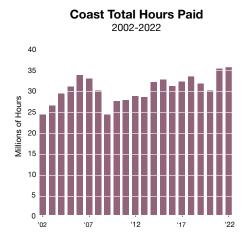
Automobiles are reported by measure: each 40 cubic feet of volume is reported as one ton. For example, a popular mid-sized sedan measures 460 cubic feet and weighs 3,330 pounds. This vehicle is reported as 11.5 revenue tons even though it weighs just over 1.6 tons. New imported automobiles arrive on specialized auto carriers and are driven off the vessel and parked. This operation generally takes much less time than handling general cargo or lumber and logs. To offset this difference in labor requirements, auto tonnage is weighted at 6 to 1.

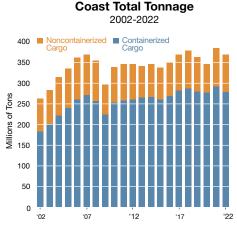


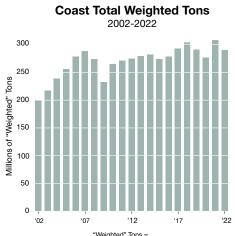
Total Hours have been annualized for 2004, 2009, 2015, and 2020 since these years have 53 payroll weeks, for the calculations of Coast. Total Tons per Hour Paid and Coast "Weighted" Tons per Hour Paid.

#### **Total "Weighted" Tonnage**

Thus, the "weighted" tonnage statistic that is used in the graphs on this page and in calculating the "Weighted Tons" per Hour data in the following tables is the sum of container TEUs x 17, General Cargo tonnage, Lumber & Logs tonnage, 1/6 of Automobiles & Trucks tonnage, and 1/50 of Bulk Cargo tonnage.



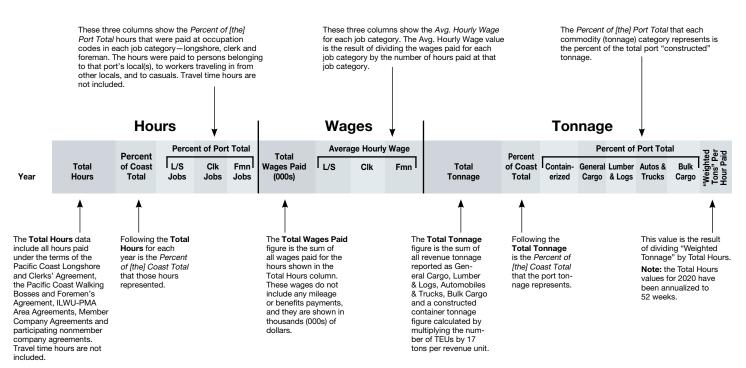




Containerized + (Auto & Trucks)/6 + Lumber & Logs + General Cargo + Bulk/50

# **Explanation of Port Hours, Wages and Tonnage Data**

The order in which the ports are listed on the following pages is a function of their location. The southernmost U.S. West Coast port, San Diego, California, is shown first, followed by each succeeding northerly port to Bellingham, Washington, near the Canadian border. Following the port data are summaries for each PMA Area and for the Coast.



The maiden voyage of the ONE Parana at Husky Terminal in Tacoma, WA.



Tonnage

															. 3					
			Perce	ent of Port Tota			Average Hourly Wa						Per	cent of P	d	e e				
Year	Total Hours	Percent of Coast Total	L/S Jobs	Clk Jobs	Fmn Jobs	Total Wages Paid (000s)	L/S	Clk	Fmn	Total Tonnage	Percent of Coast Total	Contain- erized			Autos & Trucks	Bulk Cargo	"Weighted Tons" Per			
South	hern Calif	ornia																		
San D	Diego																			
2017	422,327	1.3%	73.4%	16.8%	9.8%	\$22,260	\$50.22	\$51.75	\$72.86	5,193,483	1.4%	22.1%	2.1%	_	74.0%	1.8%	4.5			
2018	451,534	1.3%	73.3%	17.0%	9.7%	\$24,730	\$52.38	\$53.38	\$75.87	5,385,919	1.4%	22.5%	2.8%	_	72.4%	2.3%	4.4			
2019	477,282	1.5%	73.5%	16.9%	9.6%	\$26,796	\$53.52	\$55.03	\$78.29	5,333,253	1.5%	24.2%	3.1%	_	68.9%	3.8%	4.			
2020	370,211	1.2%	72.4%	18.2%	9.4%	\$21,466	\$55.65	\$56.56	\$78.62	3,943,333	1.2%	33.3%	3.3%	_	60.3%	3.1%	4.			
2021	426,532	1.2%	73.1%	16.9%		\$25,356	\$56.77	\$58.05	\$81.26	4,349,564	1.2%	33.8%	3.5%	_	56.8%	5.9%	4.			
2022	503,773	1.4%	73.5%	16.3%		\$30,561	\$57.93	\$58.98	\$82.99	4,698,028	1.4%	31.7%	5.1%	_	57.9%	5.3%	4.			
	Angeles/L			101070	101270	φοσ,σσ.	φοιίου	φοσισσ	<b>402.00</b>	1,000,020	,	011170	01170		071070	0.070				
				10.00/	F 00/	Φ1 000 F4F	ΦΕ 4.04	ΦΕΩ ΩΩ	Φ74.00	000 070 054	CO C0/	01.10/	4 40/	0.40/	0.00/	4 40/	0			
2017	21,605,771	66.3%	75.8%	18.3%	5.9%	\$1,222,545		\$58.09	\$74.38	222,979,854	60.6%	91.1%	1.4%	0.1%		4.4%	9.			
2018	22,138,666	65.9%	76.1%	18.0%	5.9%	\$1,296,913	\$56.83	\$59.92	\$77.14	228,952,303	60.2%	91.3%	1.4%	0.1%		4.7%	9.			
2019	20,855,875	64.4%	76.2%	18.0%	5.8%	\$1,263,940	\$58.98	\$61.47	\$79.21	217,957,819	60.3%	91.7%	1.1%	0.1%		4.7%	9.			
2020	20,402,690	66.5%	76.3%	17.9%	5.8%	\$1,272,289	\$60.69	\$63.25	\$81.58	213,642,817	62.7%	92.7%	0.9%	0.1%		4.3%	9.			
2021	24,383,068	67.8%	75.4%	18.8%	5.8%	\$1,551,568		\$64.96	\$84.01	234,536,208	63.9%	91.9%	1.2%	0.1%		4.9%	9.			
2022	23,662,272	65.8%	74.7%	19.4%	5.9%	\$1,541,004	\$63.32	\$65.91	\$85.28	222,745,434	64.2%	91.5%	1.1%	0.1%	2.0%	5.3%	8.			
Port I	Hueneme					_			_											
2017	518,517	1.6%	73.5%	17.1%	9.4%	\$26,877	\$49.15	\$52.48	\$71.61	5,910,638	1.6%	21.0%	8.5%	-	67.1%	3.4%	4.			
2018	526,375	1.6%	73.2%	17.5%	9.3%	\$28,294	\$51.09	\$54.36	\$73.60	5,948,086	1.6%	21.8%	8.4%	-	67.0%	2.8%	4.			
2019	535,720	1.7%	73.8%	17.1%	9.1%	\$29,633	\$52.72	\$55.68	\$75.58	6,369,662	1.8%	21.2%	7.2%	-	68.6%	3.0%	4.			
2020	493,364	1.6%	73.3%	18.0%	8.7%	\$28,068	\$54.38	\$57.26	\$77.28	5,821,385	1.7%	30.2%	3.7%	-	63.5%	2.6%	5.			
2021	573,946	1.6%	73.9%	17.3%	8.8%	\$34,269	\$57.08	\$59.70	\$81.71	6,884,972	1.9%	35.7%	4.8%	-	57.2%	2.3%	6			
2021							450.00	400.00	404.45	0.054.505	0.00/	38.9%	4.1%	_	54.4%	2.6%				
2022 North	671,566  nern Calife		74.7% and/A	16.7% <b>Jame</b>	8.6% da/R	\$41,558 Redwood	\$59.26		•	8,054,535 Crockett/E	2.3% Benicia					2.0 //	6.			
2022 North San F 2017	nern Califo Francisco 3,071,605	ornia /Oakla	and/A 75.8%	lame 17.6%	da/R	<b>Redwood</b> \$172,568	1 City/ \$54.68	<b>/Rich</b> \$55.78	<b>mond</b> / \$74.51	<b>Crockett/E</b> 38,469,387	Benicia 10.5%	a/Por 81.3%	rt Ch		O 10.8%	7.9%				
2022 North San F 2017 2018	nern Califo Francisco 3,071,605 3,199,338	ornia /Oakla 9.4% 9.5%	75.8% 76.2%	17.6% 17.1%	da/R 6.6% 6.7%	\$172,568 \$184,774	\$54.68 \$56.11	<b>/Rich</b> \$55.78 \$57.62	<b>mond</b> \$74.51 \$76.89	/Crockett/E 38,469,387 39,973,829	3enicia 10.5% 10.5%	<b>a/Por</b> 81.3% 79.2%	rt Ch - 0.2%		O 10.8% 11.3%	7.9% 9.3%	10. 10.			
2022 North San F 2017 2018 2019	nern Calife Francisco 3,071,605 3,199,338 3,327,061	ornia /Oakla 9.4% 9.5% 10.3%	75.8% 76.2% 76.3%	17.6% 17.1% 16.7%	6.6% 6.7% 7.0%	\$172,568 \$184,774 \$194,882	\$54.68 \$56.11 \$56.65	<b>/Rich</b> \$55.78 \$57.62 \$58.90	<b>mond</b> / \$74.51 \$76.89 \$78.66	/Crockett/E 38,469,387 39,973,829 41,461,356	<b>Benici</b> 10.5% 10.5% 11.5%	<b>a/Por</b> 81.3% 79.2% 77.8%	rt Ch	icag -	0 10.8% 11.3% 13.3%	7.9% 9.3% 8.8%	10. 10.			
2022 North San F 2017 2018 2019 2020	nern Calife Francisco 3,071,605 3,199,338 3,327,061 3,150,961	9.4% 9.5% 10.3%	75.8% 76.2% 76.3% 75.9%	17.6% 17.1% 16.7% 17.2%	6.6% 6.7% 7.0% 6.9%	\$172,568 \$184,774 \$194,882 \$192,364	\$54.68 \$56.11 \$56.65 \$59.24	<b>/Rich</b> \$55.78 \$57.62 \$58.90 \$61.01	\$74.51 \$76.89 \$78.66 \$81.11	/Crockett/E 38,469,387 39,973,829 41,461,356 40,324,365	3enici 10.5% 10.5% 11.5% 11.7%	<b>a/Por</b> 81.3% 79.2% 77.8% 80.5%	rt Ch - 0.2% 0.1% -	icag - - - -	10.8% 11.3% 13.3% 11.4%	7.9% 9.3% 8.8% 8.1%	10. 10. 10.			
2022 North San F 2017 2018 2019 2020 2021	nern Calife Francisco 3,071,605 3,199,338 3,327,061 3,150,961 3,255,869	ornia /Oakla 9.4% 9.5% 10.3% 10.3% 9.1%	75.8% 76.2% 76.3% 75.9% 76.3%	17.6% 17.1% 16.7% 17.2% 16.9%	6.6% 6.7% 7.0% 6.9% 6.8%	\$172,568 \$184,774 \$194,882 \$192,364 \$204,247	\$54.68 \$56.11 \$56.65 \$59.24 \$60.86	<b>/Rich</b> \$55.78 \$57.62 \$58.90 \$61.01 \$62.63	**************************************	Crockett/E 38,469,387 39,973,829 41,461,356 40,324,365 38,786,588	3enici 10.5% 10.5% 11.5% 11.7% 10.5%	a/Por 81.3% 79.2% 77.8% 80.5% 83.1%	-t Ch - 0.2% 0.1% - 0.1%	icag - - - -	O 10.8% 11.3% 13.3% 11.4% 9.6%	7.9% 9.3% 8.8% 8.1% 7.2%	10. 10. 10. 10.			
2022  North San F 2017 2018 2019 2020 2021 2022	nern Califo Francisco 3,071,605 3,199,338 3,327,061 3,150,961 3,255,869 3,395,585	9.4% 9.5% 10.3% 10.3% 9.1% 9.4%	75.8% 76.2% 76.3% 75.9%	17.6% 17.1% 16.7% 17.2%	6.6% 6.7% 7.0% 6.9%	\$172,568 \$184,774 \$194,882 \$192,364	\$54.68 \$56.11 \$56.65 \$59.24 \$60.86	<b>/Rich</b> \$55.78 \$57.62 \$58.90 \$61.01	\$74.51 \$76.89 \$78.66 \$81.11	/Crockett/E 38,469,387 39,973,829 41,461,356 40,324,365	3enici 10.5% 10.5% 11.5% 11.7%	<b>a/Por</b> 81.3% 79.2% 77.8% 80.5%	rt Ch - 0.2% 0.1% -	icag - - - -	10.8% 11.3% 13.3% 11.4%	7.9% 9.3% 8.8% 8.1%	10. 10. 10. 10.			
2022  North San F 2017 2018 2019 2020 2021 2022	nern Calife Francisco 3,071,605 3,199,338 3,327,061 3,150,961 3,255,869	9.4% 9.5% 10.3% 10.3% 9.1% 9.4%	75.8% 76.2% 76.3% 75.9% 76.3%	17.6% 17.1% 16.7% 17.2% 16.9%	6.6% 6.7% 7.0% 6.9% 6.8%	\$172,568 \$184,774 \$194,882 \$192,364 \$204,247	\$54.68 \$56.11 \$56.65 \$59.24 \$60.86	<b>/Rich</b> \$55.78 \$57.62 \$58.90 \$61.01 \$62.63	**************************************	Crockett/E 38,469,387 39,973,829 41,461,356 40,324,365 38,786,588	3enici 10.5% 10.5% 11.5% 11.7% 10.5%	a/Por 81.3% 79.2% 77.8% 80.5% 83.1%	-t Ch - 0.2% 0.1% - 0.1%	icag - - - -	O 10.8% 11.3% 13.3% 11.4% 9.6%	7.9% 9.3% 8.8% 8.1% 7.2%	10. 10. 10. 10.			
2022  North San F 2017 2018 2019 2020 2021 2022  Stock	nern Califo Francisco 3,071,605 3,199,338 3,327,061 3,150,961 3,255,869 3,395,585	9.4% 9.5% 10.3% 10.3% 9.1% 9.4%	75.8% 76.2% 76.3% 75.9% 76.3%	17.6% 17.1% 16.7% 17.2% 16.9%	6.6% 6.7% 7.0% 6.9% 6.8%	\$172,568 \$184,774 \$194,882 \$192,364 \$204,247	\$54.68 \$56.11 \$56.65 \$59.24 \$60.86	<b>/Rich</b> \$55.78 \$57.62 \$58.90 \$61.01 \$62.63	**************************************	Crockett/E 38,469,387 39,973,829 41,461,356 40,324,365 38,786,588	3enici 10.5% 10.5% 11.5% 11.7% 10.5%	a/Por 81.3% 79.2% 77.8% 80.5% 83.1% 82.3%	-t Ch - 0.2% 0.1% - 0.1%	icag - - - -	O 10.8% 11.3% 13.3% 11.4% 9.6%	7.9% 9.3% 8.8% 8.1% 7.2%	10. 10. 10. 10. 8.			
2022  North San F 2017 2018 2019 2020 2021 2022  Stock 2017	nern Califo Francisco 3,071,605 3,199,338 3,327,061 3,150,961 3,255,869 3,395,585 kton/Pitts	9.4% 9.5% 10.3% 10.3% 9.1% 9.4% burg	75.8% 76.2% 76.3% 75.9% 76.3% 75.2%	17.6% 17.1% 16.7% 17.2% 16.9% 18.0%	6.6% 6.7% 7.0% 6.9% 6.8% 6.8%	\$172,568 \$184,774 \$194,882 \$192,364 \$204,247 \$214,355	\$54.68 \$56.11 \$56.65 \$59.24 \$60.86 \$61.15	<b>/Rich</b> \$55.78 \$57.62 \$58.90 \$61.01 \$62.63 \$63.17	\$74.51 \$76.89 \$78.66 \$81.11 \$83.84 \$84.76	Crockett/E 38,469,387 39,973,829 41,461,356 40,324,365 38,786,588 36,240,234	3enici: 10.5% 10.5% 11.5% 11.7% 10.5% 10.4%	a/Por 81.3% 79.2% 77.8% 80.5% 83.1% 82.3%	0.2% 0.1% 0.1% 0.1%	icag - - - - - -	0 10.8% 11.3% 13.3% 11.4% 9.6% 9.6%	7.9% 9.3% 8.8% 8.1% 7.2% 8.0%	10. 10. 10. 10. 8.			
2022  North San F 2017 2018 2019 2020 2021 2022  Stock 2017 2018	nern Califo Francisco 3,071,605 3,199,338 3,327,061 3,150,961 3,255,869 3,395,585 kton/Pitts	9.4% 9.5% 10.3% 10.3% 9.1% 9.4% burg 0.8%	75.8% 76.2% 76.3% 75.9% 75.2%	17.6% 17.1% 16.7% 17.2% 16.9% 18.0%	6.6% 6.7% 7.0% 6.9% 6.8% 6.8% 9.8%	\$172,568 \$184,774 \$194,882 \$192,364 \$204,247 \$214,355	\$54.68 \$56.11 \$56.65 \$59.24 \$60.86 \$61.15 \$50.81 \$52.36	<b>/Rich</b> \$55.78 \$57.62 \$58.90 \$61.01 \$62.63 \$63.17	\$74.51 \$76.89 \$78.66 \$81.11 \$83.84 \$84.76 \$73.20 \$74.99	Crockett/E 38,469,387 39,973,829 41,461,356 40,324,365 38,786,588 36,240,234 3,617,280	3enici: 10.5% 10.5% 11.5% 11.7% 10.5% 10.4%	81.3% 79.2% 77.8% 80.5% 83.1% 82.3%	- 0.2% 0.1% - 0.1% 0.1%	icag - - - - - -	0 10.8% 11.3% 13.3% 11.4% 9.6% 9.6%	7.9% 9.3% 8.8% 8.1% 7.2% 8.0% 88.6% 90.6%	10. 10. 10. 10. 10. 8.			
2022  North San F 2017 2018 2019 2020 2021 2022  Stock 2017 2018 2019	nern Califo Francisco, 3,071,605 3,199,338 3,327,061 3,150,961 3,255,869 3,395,585 kton/Pitts 259,239 234,301	9.4% 9.5% 10.3% 10.3% 9.1% 9.4% <b>burg</b> 0.8% 0.7%	75.8% 76.2% 76.3% 75.9% 76.3% 75.2% 73.0% 72.7%	17.6% 17.1% 16.7% 17.2% 16.9% 18.0%	6.6% 6.7% 7.0% 6.9% 6.8% 6.8% 9.8% 9.8%	\$172,568 \$184,774 \$194,882 \$192,364 \$204,247 \$214,355 \$13,884 \$12,914	\$54.68 \$56.11 \$56.65 \$59.24 \$60.86 \$61.15 \$50.81 \$52.36 \$53.86	<b>'Rich</b> \$55.78 \$57.62 \$58.90 \$61.01 \$62.63 \$63.17  \$54.05 \$55.44	\$74.51 \$76.89 \$78.66 \$81.11 \$83.84 \$84.76 \$73.20 \$74.99	Crockett/E 38,469,387 39,973,829 41,461,356 40,324,365 38,786,588 36,240,234  3,617,280 3,657,338	3enici: 10.5% 10.5% 11.5% 11.5% 11.7% 10.5% 10.4% 1.0% 1.0%	a/Por 81.3% 79.2% 77.8% 80.5% 83.1% 82.3% 0.6% 0.1%	-0.2% 0.1% -0.1% 0.1% 0.1%	icag	0 10.8% 11.3% 13.3% 11.4% 9.6% 9.6%	7.9% 9.3% 8.8% 8.1% 7.2% 8.0% 88.6% 90.6%	10. 10. 10. 10. 8.			
2022  North San F 2017 2018 2019 2020 2021 2022  Stock 2017 2018 2019 2020	nern Califo Francisco 3,071,605 3,199,338 3,327,061 3,150,961 3,255,869 3,395,585 kton/Pitts 259,239 234,301 227,443	9.4% 9.5% 10.3% 10.3% 9.1% 9.4% <b>burg</b> 0.8% 0.7%	75.8% 76.2% 76.3% 75.9% 76.3% 75.2% 73.0% 72.7% 72.6%	17.6% 17.1% 16.7% 17.2% 16.9% 18.0% 17.2% 17.5%	6.6% 6.7% 7.0% 6.9% 6.8% 6.8% 9.8% 9.8% 9.9%	\$172,568 \$184,774 \$194,882 \$192,364 \$204,247 \$214,355 \$13,884 \$12,914 \$12,915	\$54.68 \$56.11 \$56.65 \$59.24 \$60.86 \$61.15 \$50.81 \$52.36 \$53.86	<b>/Rich</b> \$55.78 \$57.62 \$58.90 \$61.01 \$62.63 \$63.17 \$54.05 \$55.44 \$57.52	\$74.51 \$76.89 \$78.66 \$81.11 \$83.84 \$84.76 \$73.20 \$74.99 \$76.87	7Crockett/E 38,469,387 39,973,829 41,461,356 40,324,365 38,786,588 36,240,234 3,617,280 3,657,338 3,458,744	3enici: 10.5% 10.5% 11.5% 11.7% 10.5% 10.4% 1.0% 1.0% 1.0%	a/Por 81.3% 79.2% 77.8% 80.5% 83.1% 82.3% 0.6% 0.1%	-t Ch - 0.2% 0.1% - 0.1% 0.1% 10.8% 9.3%	icag	0 10.8% 11.3% 13.3% 11.4% 9.6% 9.6%	7.9% 9.3% 8.8% 8.1% 7.2% 8.0% 88.6% 90.6%	10. 10. 10. 10. 8.			
2022  North San F 2017 2018 2019 2020 2021 2022  Stock 2017 2018 2019 2020 2021	nern Calife Francisco. 3,071,605 3,199,338 3,327,061 3,150,961 3,255,869 3,395,585 kton/Pitts 259,239 234,301 227,443 178,675	9.4% 9.5% 10.3% 10.3% 9.1% 9.4% <b>burg</b> 0.8% 0.7% 0.7%	75.8% 76.2% 76.3% 75.9% 75.9% 75.2% 73.0% 72.7% 72.6% 69.3%	17.6% 17.1% 16.7% 17.2% 16.9% 18.0% 17.2% 17.5% 20.6%	6.6% 6.7% 7.0% 6.9% 6.8% 6.8% 9.8% 9.8% 9.9% 10.1%	\$172,568 \$184,774 \$194,882 \$192,364 \$204,247 \$214,355 \$13,884 \$12,914 \$12,915 \$10,677	\$54.68 \$56.11 \$56.65 \$59.24 \$60.86 \$61.15 \$52.36 \$53.86 \$56.61 \$56.85	\$55.78 \$57.62 \$58.90 \$61.01 \$62.63 \$63.17 \$54.05 \$55.44 \$57.52 \$59.90	\$74.51 \$76.89 \$78.66 \$81.11 \$83.84 \$84.76 \$73.20 \$74.99 \$76.87 \$81.07 \$83.86	7Crockett/E 38,469,387 39,973,829 41,461,356 40,324,365 38,786,588 36,240,234 3,617,280 3,657,338 3,458,744 2,610,056	3enici: 10.5% 10.5% 11.5% 11.7% 10.5% 10.4% 10.4%	a/Por 81.3% 79.2% 77.8% 80.5% 83.1% 82.3% 0.6% 0.1%	-0.2% 0.1% 0.1% -0.1% 0.1% 10.8% 10.8% 8.2%	icag	0 10.8% 11.3% 13.3% 11.4% 9.6% 	7.9% 9.3% 8.8% 8.1% 7.2% 8.0% 88.6% 90.6% 89.2% 91.8%	10. 10. 10. 10. 1. 1. 1. 1.			
2022  North San F 2017 2018 2019 2020 2021 2022  Stock 2017 2018 2019 2020 2021 2020 2021 2022	nern Calife Francisco. 3,071,605 3,199,338 3,327,061 3,150,961 3,255,869 3,395,585 kton/Pitts 259,239 234,301 227,443 178,675 266,501	9.4% 9.5% 10.3% 10.3% 9.1% 9.4% <b>burg</b> 0.8% 0.7% 0.6% 0.7% 1.0%	75.8% 76.2% 76.3% 75.9% 75.9% 75.2% 73.0% 72.7% 69.3% 72.7%	17.6% 17.1% 16.7% 17.2% 16.9% 18.0% 17.2% 17.5% 20.6% 16.9%	6.6% 6.7% 7.0% 6.9% 6.8% 6.8% 9.8% 9.8% 9.9% 10.1%	\$172,568 \$184,774 \$194,882 \$192,364 \$204,247 \$214,355 \$13,884 \$12,914 \$12,915 \$10,677 \$16,137	\$54.68 \$56.11 \$56.65 \$59.24 \$60.86 \$61.15 \$52.36 \$53.86 \$56.61 \$56.85	/Rich \$55.78 \$57.62 \$58.90 \$61.01 \$62.63 \$63.17 \$54.05 \$55.44 \$57.52 \$59.90 \$62.08	\$74.51 \$76.89 \$78.66 \$81.11 \$83.84 \$84.76 \$73.20 \$74.99 \$76.87 \$81.07 \$83.86	7Crockett/E 38,469,387 39,973,829 41,461,356 40,324,365 38,786,588 36,240,234 3,617,280 3,657,338 3,458,744 2,610,056 3,636,390	3enici: 10.5% 10.5% 11.5% 11.7% 10.5% 10.4% 10.4% 1.0% 1.0% 1.0% 1.0% 1.0%	a/Por 81.3% 79.2% 77.8% 80.5% 83.1% 82.3% 0.6% 0.1%	0.2% 0.1% 0.1% 0.1% 0.1% 10.8% 9.3% 10.8% 8.2% 10.8%	icag	0 10.8% 11.3% 13.3% 11.4% 9.6% 	7.9% 9.3% 8.8% 8.1% 7.2% 8.0% 88.6% 90.6% 89.2% 91.8%	10. 10. 10. 10. 1. 1. 1. 1.			
2022  North San F 2017 2018 2019 2020 2021 2022  Stock 2017 2018 2019 2020 2021 2020 2021	nern Califo Francisco 3,071,605 3,199,338 3,327,061 3,150,961 3,255,869 3,395,585 kton/Pitts 259,239 234,301 227,443 178,675 266,501 371,835	9.4% 9.5% 10.3% 10.3% 9.1% 9.4% burg 0.8% 0.7% 0.7% 1.0% 1.0% nto	75.8% 76.2% 76.3% 75.9% 76.3% 75.2% 73.0% 72.7% 72.6% 69.3% 72.7% 71.2%	17.6% 17.1% 16.7% 16.7% 16.9% 18.0% 17.2% 17.5% 20.6% 16.9% 18.7%	6.6% 6.7% 7.0% 6.9% 6.8% 6.8% 9.8% 9.8% 9.9% 10.1% 10.4%	\$172,568 \$184,774 \$194,882 \$192,364 \$204,247 \$214,355 \$13,884 \$12,914 \$12,915 \$10,677 \$16,137	\$54.68 \$56.11 \$56.65 \$59.24 \$60.86 \$61.15 \$50.81 \$52.36 \$53.86 \$56.61 \$56.85	/Rich \$55.78 \$57.62 \$58.90 \$61.01 \$62.63 \$63.17 \$54.05 \$55.44 \$57.52 \$59.90 \$62.08 \$63.26	\$74.51 \$76.89 \$78.66 \$81.11 \$83.84 \$84.76 \$73.20 \$74.99 \$76.87 \$81.07 \$83.86 \$85.91	7Crockett/E 38,469,387 39,973,829 41,461,356 40,324,365 38,786,588 36,240,234 3,617,280 3,657,338 3,458,744 2,610,056 3,636,390 3,222,840	3enici: 10.5% 10.5% 11.5% 11.7% 10.5% 10.4% 1.0% 1.0% 1.0% 0.8% 1.0% 0.9%	a/Por 81.3% 79.2% 77.8% 80.5% 83.1% 82.3% 0.6% 0.1% - - - 0.9%	0.2% 0.1% 0.1% 0.1% 0.1% 10.8% 9.3% 10.8% 8.2% 10.8% 20.0%	icag 1.1%	0 10.8% 11.3% 13.3% 11.4% 9.6% 9.6%	7.9% 9.3% 8.8% 8.1% 7.2% 8.0% 88.6% 90.6% 89.2% 91.8% 89.2% 78.0%	10. 10. 10. 10. 8. 1. 1. 1. 2.			
2022  North San F 2017 2018 2019 2020 2021 2022  Stock 2017 2018 2019 2020 2021 2020 2021 2020 2021 2022  West 2017	nern Califo Francisco, 3,071,605 3,199,338 3,327,061 3,150,961 3,255,869 3,395,585 kton/Pitts 259,239 234,301 227,443 178,675 266,501 371,835 Sacrame	9.4% 9.5% 10.3% 9.1% 9.4% 9.4% 9.5% 10.3% 9.1% 9.4% 0.7% 0.6% 0.7% 1.0% nto	75.8% 76.2% 76.3% 75.9% 76.3% 75.2% 73.0% 72.7% 72.6% 69.3% 72.7% 71.2%	17.6% 17.1% 16.7% 17.2% 16.9% 18.0% 17.2% 17.5% 20.6% 16.9% 18.7%	6.6% 6.7% 7.0% 6.9% 6.8% 6.8% 9.8% 9.8% 9.9% 10.1% 10.4%	\$172,568 \$184,774 \$194,882 \$192,364 \$204,247 \$214,355 \$13,884 \$12,914 \$12,915 \$10,677 \$16,137 \$22,536	\$54.68 \$56.11 \$56.65 \$59.24 \$60.86 \$61.15 \$50.81 \$52.36 \$53.86 \$56.61 \$56.85 \$56.32	\$55.78 \$55.78 \$57.62 \$58.90 \$61.01 \$62.63 \$63.17 \$54.05 \$55.44 \$57.52 \$59.90 \$62.08 \$63.26	\$74.51 \$76.89 \$78.66 \$81.11 \$83.84 \$84.76 \$73.20 \$74.99 \$76.87 \$81.07 \$83.86 \$85.91	Crockett/E 38,469,387 39,973,829 41,461,356 40,324,365 38,786,588 36,240,234 3,617,280 3,657,338 3,458,744 2,610,056 3,636,390 3,222,840 672,152	10.5% 10.5% 11.5% 11.5% 11.7% 10.5% 10.4% 1.0% 1.0% 0.8% 1.0% 0.9%	a/Por 81.3% 79.2% 77.8% 80.5% 83.1% 82.3% 0.6% 0.1%	0.2% 0.1% 0.1% 0.1% 0.1% 10.8% 9.3% 10.8% 8.2% 10.8% 20.0%	icag	0 10.8% 11.3% 13.3% 11.4% 9.6% 	7.9% 9.3% 8.8% 8.1% 7.2% 8.0% 88.6% 90.6% 89.2% 91.8% 89.2% 78.0%	10. 10. 10. 10. 1. 1. 1. 1. 2.			
2022  North San F 2017 2018 2019 2020 2021 2022  Stock 2017 2018 2019 2020 2021 2020 2021 2022  West 2017 2018	nern Califoration (1988)  nern Califoration (1988) 3,071,605 3,199,338 3,327,061 3,150,961 3,255,869 3,395,585  kton/Pitts 259,239 234,301 227,443 178,675 266,501 371,835  Sacrame 86,892 63,634	9.4% 9.5% 10.3% 10.3% 9.4% 9.4% 9.5% 10.3% 0.7% 0.6% 0.7% 1.0% nto 0.3% 0.2%	75.8% 76.2% 76.3% 75.9% 76.3% 75.2% 73.0% 72.7% 72.6% 69.3% 72.7% 71.2%	17.6% 17.1% 16.7% 17.2% 16.9% 18.0% 17.2% 17.5% 20.6% 16.9% 17.5% 16.4%	6.6% 6.7% 7.0% 6.9% 6.8% 6.8% 9.8% 9.8% 9.9% 10.1% 10.4% 10.1%	\$172,568 \$184,774 \$194,882 \$192,364 \$204,247 \$214,355 \$13,884 \$12,914 \$12,915 \$10,677 \$16,137 \$22,536 \$4,609 \$4,626	\$54.68 \$56.11 \$56.65 \$59.24 \$60.86 \$61.15 \$50.81 \$52.36 \$53.86 \$56.61 \$56.85 \$56.32	\$55.78 \$57.62 \$58.90 \$61.01 \$62.63 \$63.17 \$54.05 \$55.44 \$57.52 \$59.90 \$62.08 \$63.26	\$74.51 \$76.89 \$78.66 \$81.11 \$83.84 \$84.76 \$73.20 \$74.99 \$76.87 \$81.07 \$83.86 \$85.91	Crockett/E 38,469,387 39,973,829 41,461,356 40,324,365 38,786,588 36,240,234 3,617,280 3,657,338 3,458,744 2,610,056 3,636,390 3,222,840 672,152 716,010	10.5% 10.5% 11.5% 11.5% 11.7% 10.5% 10.4% 1.0% 1.0% 0.8% 1.0% 0.9%	a/Por 81.3% 79.2% 77.8% 80.5% 83.1% 82.3% 0.6% 0.1% - - 0.9%	0.2% 0.1% 0.1% 0.1% 0.1% 10.8% 9.3% 10.8% 8.2% 10.8% 38.5% 30.8%		0 10.8% 11.3% 13.3% 11.4% 9.6% 9.6%	7.9% 9.3% 8.8% 8.1% 7.2% 8.0% 88.6% 90.6% 89.2% 91.8% 89.2% 78.0%	10. 10. 10. 10. 8. 1. 1. 1. 2.			
2022  North San F 2017 2018 2019 2020 2021 2022  Stock 2017 2018 2019 2020 2021 2022  West 2017 2018 2017	nern Califorancisco, 3,071,605 3,199,338 3,327,061 3,150,961 3,255,869 3,395,585 kton/Pitts 259,239 234,301 227,443 178,675 266,501 371,835 Sacrame 86,892 63,634 87,450	9.4% 9.5% 10.3% 10.3% 9.4% 9.4% 9.5% 10.3% 9.1% 9.4% burg 0.8% 0.7% 0.6% 0.7% 1.0% nto 0.3% 0.2% 0.3%	75.8% 76.2% 76.3% 75.9% 76.3% 75.2% 73.0% 72.7% 72.6% 69.3% 72.7% 71.2% 74.1% 74.7%	17.6% 17.1% 16.7% 17.2% 16.9% 18.0% 17.2% 17.5% 20.6% 16.9% 18.7%	9.8% 9.8% 9.9% 10.1% 10.1% 8.4% 8.5%	\$172,568 \$184,774 \$194,882 \$192,364 \$204,247 \$214,355 \$13,884 \$12,914 \$12,915 \$10,677 \$16,137 \$22,536 \$4,609 \$4,626 \$4,911	\$54.68 \$56.11 \$56.65 \$59.24 \$60.86 \$61.15 \$52.36 \$53.86 \$56.61 \$56.85 \$56.32	\$55.78 \$57.62 \$58.90 \$61.01 \$62.63 \$63.17 \$54.05 \$55.44 \$57.52 \$59.90 \$62.08 \$63.26 \$53.06 \$55.70 \$57.06	\$74.51 \$76.89 \$78.66 \$81.11 \$83.84 \$84.76 \$73.20 \$74.99 \$76.87 \$81.07 \$83.86 \$85.91 \$73.04 \$75.60 \$773.7	7Crockett/E 38,469,387 39,973,829 41,461,356 40,324,365 38,786,588 36,240,234 3,617,280 3,657,338 3,458,744 2,610,056 3,636,390 3,222,840 672,152 716,010 724,985	3enici: 10.5% 10.5% 11.5% 11.5% 11.7% 10.5% 10.4% 1.0% 1.0% 0.8% 1.0% 0.9% 0.2% 0.2%	a/Por 81.3% 79.2% 77.8% 80.5% 83.1% 82.3% 0.6% 0.1% - - 0.9%	0.2% 0.1% 0.1% 0.1% 0.1% 10.8% 9.3% 10.8% 8.2% 10.8% 20.0% 38.5% 30.8% 33.5%		0 10.8% 11.3% 13.3% 11.4% 9.6% 	7.9% 9.3% 8.8% 8.1% 7.2% 8.0% 88.6% 90.6% 89.2% 91.8% 89.2% 78.0%	10. 10. 10. 10. 8. 1. 1. 1. 2.			
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2022 North San F 2017 2018 2019 2020 2021 2022 Stock 2017 2018 2019 2020 2021 2022 West 2017 2018 2019 2020 2021 2020 2021 2020 2021 2020 2021 2020	nern Califo Francisco 3,071,605 3,199,338 3,327,061 3,150,961 3,255,869 3,395,585 kton/Pitts 259,239 234,301 227,443 178,675 266,501 371,835 Sacrame 86,892 63,634 87,450 95,317 120,854 100,842	9.4% 9.5% 10.3% 9.1% 9.4% 9.1% 9.4% burg 0.8% 0.7% 0.6% 0.7% 1.0% nto 0.3% 0.2% 0.3% 0.3%	75.8% 76.2% 76.3% 75.9% 76.3% 75.2% 73.0% 72.7% 72.6% 69.3% 72.7% 71.2% 74.1% 74.7% 74.7%	17.6% 17.1% 16.7% 17.2% 16.9% 18.0% 17.2% 17.5% 20.6% 16.9% 18.7%	9.8% 9.8% 9.9% 10.1% 10.1% 8.4% 8.9% 8.5% 10.2% 10.3%	\$172,568 \$184,774 \$194,882 \$192,364 \$204,247 \$214,355 \$13,884 \$12,914 \$12,915 \$10,677 \$16,137 \$22,536 \$4,609 \$4,626 \$4,911 \$5,677	\$54.68 \$56.11 \$56.65 \$59.24 \$60.86 \$61.15 \$50.81 \$52.36 \$53.86 \$56.61 \$56.85 \$56.32	\$55.78 \$57.62 \$58.90 \$61.01 \$62.63 \$63.17 \$54.05 \$55.44 \$57.52 \$59.90 \$62.08 \$63.26 \$55.70 \$57.06 \$60.85	\$74.51 \$76.89 \$78.66 \$81.11 \$83.84 \$84.76 \$73.20 \$74.99 \$76.87 \$81.07 \$83.86 \$85.91 \$73.04 \$75.60 \$77.37 \$81.74 \$84.57	7Crockett/E 38,469,387 39,973,829 41,461,356 40,324,365 38,786,588 36,240,234 3,617,280 3,657,338 3,458,744 2,610,056 3,636,390 3,222,840 672,152 716,010 724,985 891,627	3enici: 10.5% 10.5% 11.5% 11.5% 11.7% 10.5% 10.4% 1.0% 1.0% 1.0% 0.8% 1.0% 0.9% 0.2% 0.2% 0.2% 0.3%	a/Por 81.3% 79.2% 77.8% 80.5% 83.1% 82.3% 0.6% 0.1% - - 0.9%	0.2% 0.1% 0.1% 0.1% 10.8% 9.3% 10.8% 8.2% 10.8% 20.0% 38.5% 30.8% 33.5% 28.0%		0 10.8% 11.3% 13.3% 11.4% 9.6% 	7.9% 9.3% 8.8% 8.1% 7.2% 8.0% 88.6% 90.6% 89.2% 78.0% 61.5% 69.2% 66.5% 72.0%	10. 10. 10. 10. 1. 1. 1. 2. 2. 2. 2.			
2022 North San F 2017 2018 2019 2020 2021 2022 Stock 2017 2018 2019 2020 2021 2022 West 2017 2018 2019 2020 2021 2022 Eurek	nern Califorancisco, 3,071,605 3,199,338 3,327,061 3,150,961 3,255,869 3,395,585 kton/Pitts 259,239 234,301 227,443 178,675 266,501 371,835 Sacrame 86,892 63,634 87,450 95,317 120,854 100,842	0rnia /Oakla 9.4% 9.5% 10.3% 10.3% 9.1% 9.4% burg 0.8% 0.7% 0.6% 0.7% 1.0% nto 0.3% 0.3% 0.3% 0.3% 0.3%	75.8% 76.2% 76.3% 75.9% 76.3% 75.2% 73.0% 72.7% 72.6% 69.3% 72.7% 71.2% 74.1% 74.7% 74.7% 73.2% 73.9%	17.6% 17.1% 16.7% 16.7% 16.9% 18.0% 17.2% 17.5% 20.6% 16.9% 17.5% 16.4% 16.8% 16.6% 17.4%	9.8% 9.8% 9.8% 9.9% 10.1% 10.1% 8.4% 8.9% 8.5% 10.2%	\$172,568 \$184,774 \$194,882 \$192,364 \$204,247 \$214,355 \$13,884 \$12,914 \$12,915 \$10,677 \$16,137 \$22,536 \$4,609 \$4,626 \$4,911 \$5,677 \$7,248	\$54.68 \$56.11 \$56.65 \$59.24 \$60.86 \$61.15 \$52.36 \$53.86 \$56.61 \$56.85 \$56.32 \$55.86 \$56.32	\$55.78 \$57.62 \$58.90 \$61.01 \$62.63 \$63.17 \$54.05 \$55.44 \$57.52 \$59.90 \$62.08 \$63.26 \$55.70 \$57.06 \$60.85 \$61.39 \$60.72	\$74.51 \$76.89 \$78.66 \$81.11 \$83.84 \$84.76 \$73.20 \$74.99 \$76.87 \$81.07 \$83.86 \$85.91 \$75.60 \$77.37 \$81.74 \$84.57 \$84.69	7Crockett/E 38,469,387 39,973,829 41,461,356 40,324,365 38,786,588 36,240,234 3,617,280 3,657,338 3,458,744 2,610,056 3,636,390 3,222,840 672,152 716,010 724,985 891,627 1,034,015 788,986	10.5% 10.5% 11.5% 11.5% 11.7% 10.5% 10.4% 1.0% 1.0% 0.8% 1.0% 0.9% 0.2% 0.2% 0.2% 0.3% 0.3%	a/Por 81.3% 79.2% 77.8% 80.5% 83.1% 82.3% 0.6% 0.1% - - 0.9%	0.2% 0.1% 0.1% 0.1% 0.1% 10.8% 9.3% 10.8% 8.2% 10.8% 30.8% 33.5% 28.0% 25.9% 34.3%	icag 1.1%	0 10.8% 11.3% 13.3% 11.4% 9.6% - - - - - - - - -	7.9% 9.3% 8.8% 8.1% 7.2% 8.0% 88.6% 90.6% 89.2% 91.8% 89.2% 61.5% 69.2% 66.5% 72.0% 74.1% 65.7%	10. 10. 10. 10. 8. 1. 1. 2. 2. 2. 2. 2.			
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2022 North San F 2017 2018 2019 2020 2021 2022 Stock 2017 2018 2019 2020 2021 2022 West 2017 2018 2019 2020 2021 2022 Eurek 2017 2018 2019 2020 2021 2022	nern Califorancisco, 3,071,605 3,199,338 3,327,061 3,150,961 3,255,869 3,395,585 kton/Pitts 259,239 234,301 227,443 178,675 266,501 371,835 Sacrame 86,892 63,634 87,450 95,317 120,854 100,842 ka 7,301 13,888 6,445 5,989	0rnia /Oakla 9.4% 9.5% 10.3% 10.3% 9.1% 9.4% burg 0.8% 0.7% 0.6% 0.7% 1.0% nto 0.3% 0.2% 0.3% 0.3% 0.3% 0.3% 0.3% 0.3% 0.1% 0.2% 0.3% 0.3% 0.3% 0.3% 0.4%	75.8% 76.2% 76.3% 75.9% 76.3% 75.2% 73.0% 72.7% 72.6% 69.3% 72.7% 71.2% 74.1% 74.7% 73.2% 73.9% 74.1% 74.7% 74.7% 74.7% 73.9%	17.6% 17.1% 16.7% 17.2% 16.9% 18.0% 17.2% 17.5% 20.6% 16.9% 18.7% 17.5% 16.4% 16.6% 17.4% 17.6% 18.2% 17.5%	6.6% 6.7% 7.0% 6.9% 6.8% 6.8% 9.8% 9.8% 9.9% 10.1% 10.4% 10.1% 8.4% 8.5% 10.2% 10.3% 8.5% 10.8% 9.5% 9.5%	\$172,568 \$184,774 \$194,882 \$192,364 \$204,247 \$214,355 \$13,884 \$12,914 \$12,915 \$10,677 \$16,137 \$22,536 \$4,609 \$4,626 \$4,911 \$5,677 \$7,248 \$5,963 \$717 \$348 \$334	\$54.68 \$56.11 \$56.65 \$59.24 \$60.86 \$61.15 \$50.81 \$52.36 \$53.86 \$56.61 \$56.85 \$56.32 \$56.32 \$55.86 \$55.86 \$55.86 \$55.82 \$55.82	\$55.78 \$57.62 \$58.90 \$61.01 \$62.63 \$63.17 \$54.05 \$55.44 \$57.52 \$59.90 \$62.08 \$63.26 \$55.70 \$57.06 \$60.85 \$61.39 \$60.72	\$74.51 \$76.89 \$78.66 \$81.11 \$83.84 \$84.76 \$73.20 \$74.99 \$76.87 \$81.07 \$83.86 \$85.91 \$73.04 \$75.60 \$773.04 \$75.60 \$773.7 \$81.74 \$84.57 \$84.69	Crockett/E  38,469,387  39,973,829  41,461,356  40,324,365  38,786,588  36,240,234  3,617,280  3,657,338  3,458,744  2,610,056  3,636,390  3,222,840  672,152  716,010  724,985  891,627  1,034,015  788,986  236,006  238,892  277,097  209,017	3enici: 10.5% 10.5% 11.5% 11.5% 11.7% 10.5% 10.4% 1.0% 1.0% 0.8% 1.0% 0.9% 0.2% 0.2% 0.2% 0.2% 0.2% 0.1% 0.1% 0.1% 0.1%	a/Por 81.3% 79.2% 77.8% 80.5% 83.1% 82.3% 0.6% 0.1% - - - - - - - -	0.2% 0.1% 0.1% 0.1% 0.1% 0.1% 0.1% 0.8% 9.3% 10.8% 8.2% 10.8% 33.5% 28.0% 25.9% 34.3%	icag 1.1%	O 10.8% 11.3% 13.3% 11.4% 9.6% 9.6%	7.9% 9.3% 8.8% 8.1% 7.2% 8.0%  88.6% 90.6% 89.2% 91.8% 69.2% 66.5% 72.0% 74.1% 65.7%  100.0% 100.0% 100.0%	10. 10. 10. 10. 1. 1. 1. 2. 2. 2. 2. 0. 0.			
2022 North San F 2017 2018 2019 2020 2021 2022 Stock 2017 2018 2019 2020 2021 2020 2021 2022 West 2017 2018 2019 2020 2021 2020 2021 2020 2021 2020 2021 2020 2021 2020 2021 2020 2021 2020	nern Califorancisco, 3,071,605 3,199,338 3,327,061 3,150,961 3,255,869 3,395,585 kton/Pitts 259,239 234,301 227,443 178,675 266,501 371,835 Sacrame 86,892 63,634 87,450 95,317 120,854 100,842 ka 7,301 13,888 6,445	0rnia /Oakla 9.4% 9.5% 10.3% 10.3% 9.1% 9.4% burg 0.8% 0.7% 0.6% 0.7% 1.0% nto 0.3% 0.3% 0.3% 0.3% 0.3% 0.3% 0.3% 0.3% 0.3% 0.4%	75.8% 76.2% 76.3% 75.9% 76.3% 75.2% 73.0% 72.7% 72.6% 69.3% 72.7% 74.1% 74.7% 74.7% 73.2% 73.9%	17.6% 17.1% 16.7% 17.2% 16.9% 18.0% 17.2% 17.5% 20.6% 16.9% 18.7% 17.5% 16.4% 16.6% 17.4% 17.6%	6.6% 6.7% 7.0% 6.9% 6.8% 6.8% 9.8% 9.8% 9.9% 10.1% 10.4% 10.1% 8.4% 8.5% 10.2% 10.3% 8.5% 10.8% 9.5% 9.5% 9.5%	\$172,568 \$184,774 \$194,882 \$192,364 \$204,247 \$214,355 \$13,884 \$12,914 \$12,915 \$10,677 \$16,137 \$22,536 \$4,609 \$4,626 \$4,911 \$5,677 \$7,248 \$5,963	\$54.68 \$56.11 \$56.65 \$59.24 \$60.86 \$61.15 \$50.81 \$52.36 \$53.86 \$56.61 \$56.85 \$56.32 \$56.32 \$56.32 \$55.80 \$53.54 \$56.20 \$55.82 \$56.32	\$55.78 \$57.62 \$58.90 \$61.01 \$62.63 \$63.17 \$54.05 \$55.44 \$57.52 \$59.90 \$62.08 \$63.26 \$55.70 \$57.06 \$60.85 \$61.39 \$60.72	\$74.51 \$76.89 \$78.66 \$81.11 \$83.84 \$84.76 \$73.20 \$74.99 \$76.87 \$81.07 \$83.86 \$85.91 \$73.04 \$75.60 \$773.04 \$75.60 \$773.7 \$81.74 \$84.57 \$84.69	Crockett/E  38,469,387  39,973,829  41,461,356  40,324,365  38,786,588  36,240,234  3,617,280  3,657,338  3,458,744  2,610,056  3,636,390  3,222,840  672,152  716,010  724,985  891,627  1,034,015  788,986  236,006  238,892  277,097	3enici: 10.5% 10.5% 11.5% 11.5% 11.7% 10.5% 10.4% 1.0% 1.0% 0.8% 1.0% 0.9% 0.2% 0.2% 0.2% 0.3% 0.3% 0.2% <0.1% 0.1%	a/Por 81.3% 79.2% 77.8% 80.5% 83.1% 82.3% 0.6% 0.1% - - - - - - - - -	0.2% 0.1% 0.1% 0.1% 0.1% 0.1% 0.1% 0.18% 9.3% 10.8% 8.2% 10.8% 33.5% 28.0% 25.9% 34.3%	icag 1.1%	O 10.8% 11.3% 13.3% 11.4% 9.6% 9.6%	7.9% 9.3% 8.8% 8.1% 7.2% 8.0%  88.6% 90.6% 89.2% 91.8% 69.2% 66.5% 72.0% 74.1% 65.7%  100.0% 100.0%	10. 10. 10. 10. 10. 11. 1. 1. 1. 2. 2. 2. 2. 2. 0. 0.			

Wages

Hours

		Но	urs				Wag	ges		Tonnage								
		Percent	Perce	rcent of Port To		Total	Avera	ge Hourly	/ Wage		Percent		Perce	ent of Po	rt Total		Per	
'ear	Total Hours	of Coast Total	Jobs	Clk Jobs	Fmn Jobs	Wages Paid (000s)	I <sub>L/S</sub>	Clk	Fmn	Total Tonnage	of Coast Total	Contain- erized		Lumber & Logs		Bulk Cargo	"Weighted	
acific	Northw	est: C	Drego	n and	d Col	umbia R	liver											
orth	Bend/Co	os Ba	ay															
017	50,705	0.2%	85.9%	6.1%	8.0%	\$2,555	\$47.81	\$58.74	\$71.60	1,819,420	0.5%	-	0.7%	4.9%	-	94.4%	2.	
018	58,726	0.2%	85.9%	5.8%	8.3%	\$3,082	\$49.87	\$60.28	\$74.06	1,913,013	0.5%	-	0.8%	6.4%	-	92.3%	2.	
019	51,207	0.2%	85.4%	6.2%	8.4%	\$2,808	\$51.92	\$63.68	\$77.97	1,743,372	0.5%		0.1%	6.1%		93.8%	2	
020	42,785	0.1%	83.7%	7.9%	8.4%	\$2,429	\$53.92	\$63.16	\$79.37	1,395,725	0.4%	-	-	4.8%		95.2%	2	
021	56,953	0.2%	82.2%	8.7%	9.1%	\$3,393	\$56.55	\$64.83	\$82.06	2,251,839	0.6%	-	0.2%	3.3%		96.5%	2	
022	69,848	0.2%	84.4%	6.9%	8.7%	\$4,151	\$56.32	\$67.06	\$83.41	2,337,615	0.7%	-	-	6.4%	-	93.6%	2	
ewpo							*											
017	562	<0.1%	100.0%	-	-	\$28	\$50.46		-				-	_				
018	551	<0.1%	100.0%	_	_	\$29	\$52.56		-		_		_	_				
019	582 548	<0.1%	100.0%	_	_	\$32 \$31	\$54.37 \$57.32		_				_					
1020	792	<0.1%	100.0%	_		\$43	\$53.92		_									
022	751	<0.1%	100.0%	_	_	\$40	\$53.67	_	_		_		_	_		_		
storia		101170	1001070			Ψίο	φοσισι		'									
017	33,742	0.1%	85.4%	4.9%	9.7%	\$1,582	\$44.27	\$52.08	\$67.32	96,297	<0.1%	_	_	100.0%	_	_	2	
2018	29,681	0.1%	84.7%	4.8%	10.5%	\$1,477	\$46.90	\$55.08	\$70.58	79,338	<0.1%			100.0%			2	
2019	12,539	<0.1%	90.1%	2.8%	7.1%	\$641	\$49.53	\$53.69	\$70.34	19,268	<0.1%	_		100.0%		_	1	
2020	4,281	<0.1%	96.8%	1.6%	1.6%	\$236	\$54.90	\$58.09	\$72.61	-	-	_	_	-		_		
2021	5,652	<0.1%	93.2%	2.9%	3.9%	\$320	\$55.63	\$60.16	\$75.66	_	_	_	_	_	_	_		
1022	4,956	<0.1%	99.8%	_	0.2%	\$287	\$57.85	_	\$97.74	_	_	_	_	_	_	_		
ortla	nd/St. He	elens				•												
2017	710,038	2.2%	81.2%	11.4%	7.4%	\$37,562	\$50.47	\$56.70	\$73.66	12,184,477	3.3%	_	_	_	33.6%	66.4%	1	
2018	753,108	2.2%	79.3%	12.6%	8.1%	\$41,220	\$52.21	\$57.35	\$75.27	13,418,224	3.5%	_	_	_	31.0%	69.0%	1	
2019	645,931	2.0%	76.1%	15.4%	8.5%	\$36,620	\$54.03	\$58.66	\$76.87	12,661,110	3.5%	_	0.1%	_	34.4%	65.5%	1	
2020	703,031	2.3%	76.2%	15.9%	7.9%	\$41,273	\$56.14	\$60.38	\$80.09	11,111,876	3.3%	5.2%	_	_	31.5%	63.3%	1	
2021	833,814	2.3%	77.9%	14.6%	7.5%	\$49,516	\$56.65	\$61.51	\$83.50	12,749,004	3.5%	11.1%	_	_	28.0%	60.9%	2	
2022	865,732	2.4%	77.5%	15.0%	7.5%	\$51,972	\$57.25	\$62.17	\$84.63	12,256,126	3.5%	18.6%	0.1%	-	26.4%	54.9%	3	
Vanco	ouver																	
2017	436.503	1.3%	80.7%	12.1%	7.2%	\$22,899	\$50.77	\$51.73	\$72.52	2,866,445	0.8%	_	30.1%	_	37.0%	32.9%	2	
2018	429,414	1.3%	80.8%	11.7%	7.5%	\$23,218	\$52.19	\$53.58	\$75.16	3,085,683	0.8%	_	31.2%	_	35.3%	33.5%	2	
2019	481,786	1.5%	80.6%	11.0%	8.4%	\$27,005	\$53.80	\$56.22	\$77.44	2,959,865	0.8%	_	32.3%	_	35.8%	31.9%	2	
2020	486,079	1.6%	80.3%	10.8%	8.9%	\$28,138	\$55.43	\$57.99	\$79.78	2,645,309	0.8%	0.1%	24.0%	-	41.9%	34.0%	1	
2021	433,963	1.2%	80.0%	11.5%	8.5%	\$25,160	\$55.35	\$58.65	\$81.75	2,255,073	0.6%	_	19.8%	-	39.5%	40.7%	1.	
2022	521,538	1.4%	78.2%	13.0%	8.8%	\$31,113	\$56.99	\$59.39	\$83.73	2,435,047	0.7%	0.2%	21.1%	-	40.9%	37.8%	1	
.ongvi	iew/Kala	ıma																
2017	650,781	2.0%	86.2%	5.2%	8.6%	\$33,823	\$49.41	\$57.08	\$74.43	17,083,152	4.6%	0.6%	2.5%	5.0%	-	91.9%	2	
2018	657,764	2.0%	86.6%	4.8%	8.6%	\$35,169	\$50.86	\$58.78	\$76.76	18,459,594	4.9%	0.6%	2.2%	4.2%	-	93.0%	2	
2019	600,723	1.9%	87.0%	4.7%	8.3%	\$33,169	\$52.67	\$60.38	\$78.92	14,629,218	4.0%	0.6%	2.5%	4.0%	-	92.9%	2	
2020	615,475	2.0%	87.3%	4.2%	8.5%	\$34,895	\$54.01	\$61.96	\$81.69	12,134,725	3.6%	0.2%	2.7%	4.8%	-	92.3%	1	
2021	726,462	2.0%	85.4%	6.2%	8.4%	\$42,148	\$55.05	\$63.20	\$84.29	12,115,424	3.3%	_	3.8%	4.7%	_	91.5%	1.	
022	786,016	2.2%	86.2%	5.6%	8.2%	\$46,777	\$56.69	\$64.63	\$85.44	11,036,292	3.2%	0.5%	4.1%	3.9%	-	91.5%	1.	

		Но	urs				Wa	ges		Tonnage									
		Percent		ent of Po	rt Total	Total	Avera	ge Hourly	Wage				Per	ent of P	ort Tota	ı	er led		
Year	Total Hours	of Coast Total		Clk Jobs	Fmn Jobs	Wages Paid (000s)	L/S	Clk	Fmn	Total Tonnage	Percent of Coast Total	Contain- erized		Lumber & Logs		Bulk Cargo	"Weighted Tons" Per		
Pacific	Northwe	st: Wa	shing	ton (c	ontinue	ed)													
Port A	Angeles																		
2017	41,551	0.1%	89.0%	3.7%	7.3%	\$2,044	\$47.20	\$56.33	\$69.97	162,228	<0.1%	-	-	100.0%	-	-	3.90		
2018	42,225	0.1%	87.6%	4.1%	8.3%	\$2,141	\$48.27	\$58.87	\$72.48	188,331	<0.1%	-	-	76.9%	-	23.1%	3.45		
2019	23,376	0.1%	89.2%	3.4%	7.4%	\$1,210	\$49.70	\$59.43	\$73.15	68,208	<0.1%		_	100.0%			2.92		
2020	19,114	0.1%	89.6%	3.8%	6.6%	\$1,037	\$52.29	\$61.65	\$76.57	53,060	<0.1%	-	-	100.0%	-	-	2.78		
2021	29,511	0.1%	88.1%	4.1%	7.8%	\$1,669	\$54.18	\$64.39	\$79.52	84,342	<0.1%			100.0%			2.90		
2022	26,609	0.1%	88.8%	4.1%	7.1%	\$1,467	\$52.63	\$65.62	\$80.46	92,470	<0.1%	-	-	76.2%	-	23.8%	2.66		
Port	Gamble																		
2017	832	<0.1%	100.0%	-		\$44	\$52.44	_	-		-	_	_	-	_	_	-		
2018	832	<0.1%	100.0%	-	-	\$45	\$54.25	-	-			_	_	-			_		
2019	913	<0.1%	100.0%	_		\$50	\$55.23		_		_		_	_					
2020	864	<0.1%	100.0%	_	-	\$50	\$57.66			_			_	-			-		
2021	1,000	<0.1%	100.0%	_	-	\$56	\$55.97		-		-			_					
2022	1,064	<0.1%	100.0%	-	-	\$61	\$57.09	-	-	-	-	-	_	-	-	-	-		
Olym	ріа					•													
2017	49,185	0.2%	82.1%		12.1%	\$2,366	\$44.94		\$67.53	222,618	0.1%	-	0.5%		-	10.7%	4.05		
2018	42,798	0.1%	85.7%	3.6%	10.7%	\$2,168	\$47.75	\$57.64	\$71.49	194,074	0.1%	_	0.4%	99.5%	_	0.1%	4.53		
2019	39,730	0.1%	85.3%		10.5%	\$2,082	\$49.39	\$60.11	\$73.74	192,409	0.1%		0.4%	99.5%		0.1%	4.84		
2020	45,922	0.1%	85.6%		10.4%	\$2,454	\$50.50	\$60.34	\$75.10	193,281	0.1%		2.9%	96.9%		0.2%	4.20		
2021	58,476	0.2%	84.6%		11.0%	\$3,176	\$51.06	\$61.21	\$76.49	261,402	0.1%	-	3.2%	96.2%		0.6%	4.40		
2022	73,142	0.2%	79.6%	8.3%	12.1%	\$4,229	\$54.35	\$60.72	\$78.64	265,061	0.1%	-	20.7%	79.2%	-	0.1%	3.62		
Tacon	na					•													
2017	2,666,189	8.3%	74.0%	19.5%	6.5%	\$147,645	\$53.67	\$55.69	\$73.93	34,697,159	9.4%	76.0%	1.8%	0.1%	6.7%	15.4%			
2018	2,636,625	7.8%	74.3%	19.3%	6.4%	\$151,475	\$55.77	\$57.50	\$76.82	33,829,605	8.9%	75.5%	2.3%	-	6.9%	15.3%	10.16		
2019	2,679,400	8.3%	73.9%	19.5%	6.6%	\$157,835	\$57.10	\$59.10	\$78.55	31,517,916	8.7%	81.0%	2.4%	-	9.3%		10.00		
2020	2,313,222	7.5%	74.7%	18.9%	6.4%	\$141,052	\$59.33	\$60.72	\$80.90	25,074,951	7.3%	89.8%	0.8%	-	9.4%		9.99		
2021	2,687,612	7.5%	74.8%	18.7%	6.5%	\$167,654	\$60.52	\$62.24	\$84.20	26,422,644	7.3%	89.1%	1.1%	_	9.8%		9.00		
2022	2,635,722	7.3%	74.1%	19.3%	6.6%	\$167,780	\$01.79	\$63.53	\$84.89	24,151,996	7.0%	87.1%	1.6%	-	11.3%	-	8.30		
Seattl				.=			*	4	<b>.</b>										
2017	1,742,701	5.3%	75.9%	17.4%	6.7%	\$97,789		\$55.92	\$75.47	17,847,731	4.9%	99.1%	0.1%	-	0.7%		10.17		
2018	2,036,838	6.1%	76.4%	16.4%	7.2%	\$117,240	\$55.50		\$78.27	19,785,648	5.2%	98.8%	0.3%	-	0.7%	0.2%	9.65		
2019	2,023,512	6.3%		15.8%		\$118,531		\$59.84		17,918,518	5.0%	99.2%		_	0.6%		8.80		
2020	1,514,271	4.9%	74.3%	18.3%	7.4%	\$91,511		\$61.72		16,942,369	5.0%	99.4%	0.1%	_	0.4%		11.14		
2021	1,773,603	4.9% 5.3%	73.0%	19.1%	7.9%	\$109,932 \$118,438		\$62.73	\$84.89 \$85.14	17,726,751	4.8%	99.6%	0.1%	_			7.68		
		0.5%	74.170	10.470	7.5%	φ110, <del>4</del> 30	φυθ.Ζυ	φυσ.21	φου. 14	14,730,300	4.270	99.070	0.176	_	-	0.5%	7.00		
Evere		0.00/	75.40/	10.10/	44.00/	<b>#</b> 4.044	<b>#</b> 40.00	φ <u>ε</u> 4.50	<b>#00.04</b>	200.005	0.40/	44.00/	10.50/	44 50/	0.40/	0.4.00/	0.07		
2017	78,466	0.2%	75.1%	13.1%		\$4,044		\$54.59	\$68.34	306,065	0.1%		13.5%	11.5%	9.4%	24.3%	2.67		
2018	87,666	0.3%	73.8%	14.8%	_	\$4,673		\$56.22	\$70.80	267,074	0.1%		10.9%	4.5%		43.0%	1.76		
2019	109,313	0.3%	73.8%	14.2%		\$6,022		\$58.09		305,849	0.1%		15.5%	_		45.7%	1.54		
2020	79,650	0.3%	72.0%	15.3% 18.6%		\$4,566		\$59.27		276,799	0.1%		32.1%	_		35.3% 22.9%	2.27		
2021	169,388 204,168	0.5%	69.4% 70.1%	18.5%	_	\$10,156 \$12,434		\$63.17 \$64.44	\$80.68	878,757 985,444	0.2%		20.1%	_		17.1%	4.00		
Anaco	·	0.070	7 0.1 70	10.7 /0	11.2/0	Ψ12,404	Ψυυ.40	ψυ-1.44	ΨυΖ.υυ	300,444	0.070	02.470	20.070		-	17.170	7.02		
2017	15,075	<0.1%	76.7%	8 1%	15.2%	\$826	\$51.12	\$57.70	\$71.83	253,097	0.1%	_	0.3%	_		99.7%	0.38		
2017	21,549	<0.1%	73.3%		16.8%	\$1,244		\$59.72	\$74.56	379,344	0.1%		-	_		100.0%	0.30		
2019	19,253	0.1%	72.9%		17.5%	\$1,244		\$61.66		368,171	0.1%		0.1%	_		99.9%	0.40		
2020	11,600	<0.1%	73.9%		16.8%	\$698		\$62.79	\$78.90	231,849	0.1%		-			100.0%	0.40		
2021	14,345	<0.1%	72.0%		18.5%	\$917		\$65.90	\$82.33	261,764	0.1%	_	_	_		100.0%	0.40		
2022	17,265	<0.1%	70.1%		20.2%	\$1,158			\$83.87	317,680	0.1%					100.0%			

		Но	urs				Wa	ges		Tonnage								
		Davasut	Percent of Port Total			Takal	Avera	ge Hourly	/ Wage				Perce	ent of Po	rt Total		ted Per aid	
Year	Total Hours	Percent of Coast Total		Clk Jobs	Fmn Jobs	Total Wages Paid (000s)	L/S	Clk	Fmn	Total Tonnage	Percent of Coast Total	Contain- erized			Autos & Trucks	Bulk Cargo	"Weighted Tons" Per Hour Paid	
Pacifi	c Northwe	st: Wa	shing	ton (c	ontinu	ed)												
	ngham	7011 110	9	1011 (0	01141114	ouj												
2017	3,133	<0.1%	91.0%	4.5%	4.5%	\$164	\$50.89	\$58.11	\$74.92	4,093	<0.1%	_	_	_	_	100.0%	0.03	
2018	6,263	<0.1%	87.8%	7.6%	4.6%	\$315	\$49.76	\$43.71	\$70.01	8,747	<0.1%	_	100.0%			-	1.40	
2019	5,315	<0.1%	87.2%	12.8%	-	\$271	\$52.29	\$42.42	φ/ 0.0 i	-	-	_	-	_		_	-	
2020	4,212	<0.1%	88.1%	11.9%	_	\$232	\$56.49	\$44.63	_	_	_	_	_			_	_	
2021	4,991	<0.1%	90.9%	8.3%	0.8%	\$280	\$56.85	\$45.60	\$72.47	_	_	_	_	_	_	_	_	
2022	10,652	<0.1%	76.2%	19.0%	4.8%	\$599	\$56.21	\$50.27	\$80.97	36,743	<0.1%	-	-	-	-	100.0%	0.07	
Area	Summari	es																
SOU	THERN (	CALIF	ORN	IA SI	JMN	<b>IARY</b>												
2017	22,546,615	69.2%	75.7%	18.3%	6.0%	\$1,271,679	\$54.63	\$57.86	\$74.23	234,083,975	63.6%	87.8%	1.6%	0.1%	6.2%	4.3%	9.41	
2018	23,116,575	68.8%	76.0%	18.0%	6.0%	\$1,349,926	\$56.62	\$59.68	\$76.98	240,286,308	63.3%	88.1%	1.6%	0.1%	5.6%	4.6%	9.44	
2019	21,868,877	67.6%	76.1%	17.9%	6.0%	\$1,320,372	\$58.72	\$61.20	\$79.04	229,660,734	63.5%	88.1%	1.4%	0.1%	5.8%	4.6%	9.52	
2020	21,266,265	69.3%	76.2%	17.9%	5.9%	\$1,321,823	\$60.46	\$62.99	\$81.35	223,407,535	65.6%	90.1%	1.0%	0.1%	4.6%	4.2%	9.67	
2021	25,383,546	70.6%	75.3%	18.7%	6.0%	\$1,611,193	\$61.54	\$64.75	\$83.85	245,770,744	67.0%	89.3%	1.3%	0.1%	4.4%	4.9%	8.90	
2022	24,837,611	69.0%	74.7%	19.2%	6.1%	\$1,613,123	\$63.11	\$65.69	\$85.17	235,497,997	67.9%	88.5%	1.3%	0.1%	4.9%	5.2%	8.60	
NOR	THERN (	CALIF	ORN	IA S	JMN	//ARY												
2017	3,425,037	10.5%	75.5%	17.6%	6.9%	\$191,435	\$54.29	\$55.56	\$74.31	42,994,825	11.7%	72.7%	1.6 %	-	9.7%	16.0%	9.57	
2018	3,531,161	10.5%	75.9%	17.1%	7.0%	\$203,032	\$55.77	\$57.40	\$76.66	44,616,069	11.8%	71.0%	1.4%	_	10.1%	17.5%	9.40	
2019	3,648,399	11.3%	75.9%	16.8%	7.3%	\$213,055	\$56.40	\$58.74	\$78.46	45,922,182	12.7%	70.3%	1.4%	_	12.0%	16.3%	9.32	
2020	3,430,942	11.2%	75.4%	17.4%	7.2%	\$209,052	\$59.02	\$60.90	\$81.12	44,035,065	12.9%	73.7%	1.1%		10.4%	14.8%	9.86	
2021	3,650,135	10.2%	75.9%	16.9%	7.2%	\$228,042	\$60.43	\$62.51	\$83.86	43,841,986	11.9%	73.5%	1.6%		8.5%	16.4%	9.20	
2022	3,875,506	10.8%	74.7%	18.1%	7.2%	\$243,298	\$60.57		\$84.91	40,573,434	11.7%	73.6%	2.3%	0.1%	8.6%	15.4%	8.10	
PACI	FIC NOP	RIHW	EST:	ORE	GON	A COL	.UME	SIA R		SUMMAR	Y							
2017	1,882,331	5.8%	82.9%	9.2%	7.9%	\$98,450	\$49.97	\$55.24	\$73.51	34,049,791	9.3%	0.3%	3.8%	3.0%		77.8%	2.03	
2018	1,929,244	5.7%	82.4%	9.4%	8.2%	\$104,196	\$51.56	\$56.59	\$75.65	36,955,852	9.6%	0.3%	3.7%		14.2%	79.2%	2.04	
2019	1,792,768	5.5%	81.3%	10.3%	8.4%	\$100,274	\$53.38	\$58.30	\$77.69	32,012,833	8.9%	0.3%	4.2%	2.2%		76.4%	1.97	
2020	1,852,199	6.0%	81.2%	10.4%	8.4%	\$107,002	\$55.14	\$59.99	\$80.52	27,287,635	8.0%	2.2%	3.5%	2.4%		75.0%	1.84	
2021	2,057,636	5.7%	81.1%	10.8%	8.1%	\$120,580	\$55.78	\$61.28	\$83.35	29,371,340	8.0%	4.8%	3.1%		15.2%	74.7%	2.00	
2022	2,248,841	6.3%	80.9%	11.0%	8.1%	\$134,340	\$56.95	\$61.94	\$84.65	28,065,080	8.1%	8.4%	3.4%	2.1%	15.1%	71.0%	2.20	
	FIC NOF																	
2017	4,742,519	14.5%	75.3%	18.0%	6.7%	\$263,054		\$55.77		56,566,091	15.4%	78.1%	1.3%	0.9%		13.7%	9.73	
2018	5,031,749	15.0%	75.7%	17.4%	6.9%	\$288,476		\$57.72	\$77.13	57,940,229	15.3%	77.9%	1.6%	0.7%		14.2%	9.38	
2019	5,057,523	15.6%	75.4%	17.3%	7.3%	\$296,708		\$59.37 \$61.13	\$79.19	53,944,058	14.9%	80.5%	1.6%	0.5%	7.2%	10.2%	8.96	
2020	4,129,890	13.5%	74.6% 74.1%	17.9% 18.2%	7.5%	\$250,894		\$62.50	\$81.38 \$84.25	45,875,909	13.5%	86.1%	0.7%	0.5%	5.4%	7.3% 5.7%	9.81	
2021	4,856,915 5,017,812	13.5%	74.1%	18.3%	7.7%	\$301,762 \$315,536		\$63.50	\$84.96	47,939,939 42,823,157	13.1%	87.1% 84.9%	1.0%	0.6%			8.90 7.50	
2022	5,017,612	13.970	74.070	10.3 //	1.170	φ310,030	φ00.42	φ03.50	φ04.90	42,023,137	12.3%	04.970	1.070	0.770	0.470	0.576	7.50	
COAS	ST SUMM	IARY																
2017	32,596,502	100.0%	76.1%	17.6%	6.3%	\$1,824,618		\$57.23	\$74.18	367,694,682	100.0%	76.4%	1.8%	0.5%		13.9%	9.04	
2018	33,608,729	100.0%	76.3%	17.3%	6.4%	\$1,945,640	\$56.04	\$59.05	\$76.87	379,798,458	100.0%	76.0%	1.8%	0.4%	7.0%	14.8%	9.00	
2019	32,367,567		76.2%	17.3%	6.5%	\$1,930,409		\$60.55	\$78.90	361,539,807	100.0%	76.9%	1.7%	0.3%	7.8%	13.3%	8.99	
2020	30,679,294		76.2%	17.4%	6.4%	\$1,888,771		\$62.39	\$81.26	340,606,144	100.0%	80.4%	1.2%	0.3%		11.7%	9.24	
2021	35,948,232	100.0%	75.5%	18.0%	6.5%	\$2,261,577		\$64.11	\$83.88	366,924,009	100.0%	80.4%	1.4%	0.3%	5.9%	12.0%	8.50	
2022	35,979,770	100.0%	74.9%	18.5%	6.6%	\$2,306,297	\$62.05	\$64.98	\$85.06	346,959,668	100.0%	79.8%	1.6%	0.3%	6.4%	11.9%	8.00	

# Management



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Senior Vice President
Labor Relations
and Chief Operating Officer



Michael H. Wechsler Senior Vice President Finance and Administration and Chief Financial Officer



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William Bartelson Vice President Contract Administration and Arbitration



Parin Jhaveri Vice President Information Technology



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Bettye Page-Wilson
Vice President
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Robin Donovick Senior Benefits Director Contract Benefits



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Sachin Bujone



Miguel



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Jose Martinez

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Legacy

Moore





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Michelle Pedro-Cabanada Robbins



Stoner



Stephanie Tejeda





Jaci Briscoe Payroll Specialist, retires after 11 years of service

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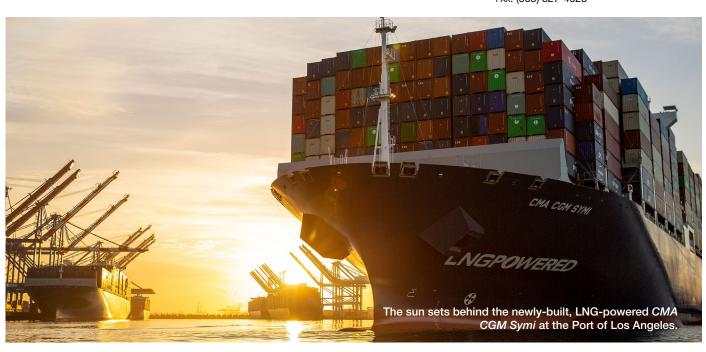
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International Transportation Service

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Pacific Crane Maintenance Company and Pacific Terminal Services Company work in partnership at Terminal 46 to support Ocean Carrier and BCO activity growth through the Seattle gateway.



2022 Annual Report

## **Pacific Maritime Association**

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