

2004/05		DIVISOR: 36,067,570											
		Payroll Hour Rates (Effective July 3, 2004)		Tonnage Rates (Effective July 1, 2004)									
				Offshore and Intercoastal Rates					Coastwise (Inbound from CA, OR, WA)				
BENEFITS PLANS		Longshore & Clerk	Walking Boss/ Foreman	Containers (per R.U.)	General Cargo	Lumber & Logs	Autos & Trucks	Bulk Cargo	Containers (per R.U.)	General Cargo	Lumber & Logs	Autos & Trucks	Bulk Cargo
Benefits Total		\$ 15.62	\$ 15.62	\$ 13.65	\$ 0.803	\$ 0.803	\$ 0.065	\$ 0.016	\$ 9.64	\$ 0.331	\$ 0.331	\$ 0.027	\$ 0.007
OTHER ASSESSMENTS													
CFS Program Fund		-	-	0.12	-	-	-	-	0.08	-	-	-	-
Clerk Redundancy Fund		-	-	-	-	-	-	-	-	-	-	-	-
L/S & Clerk 401(k)		0.82	-	-	-	-	-	-	-	-	-	-	-
Walking Boss 401(k)		-	3.82	-	-	-	-	-	-	-	-	-	-
PMA CARGO DUES													
PMA Cargo Dues		0.58	0.58	3.37	0.198	0.198	0.198	0.004	3.37	0.198	0.198	0.198	0.004
TOTAL ASSESSMENT RATE		\$ 17.02	\$ 20.02	\$ 17.14	\$ 1.001	\$ 1.001	\$ 0.263	\$ 0.020	\$ 13.09	\$ 0.529	\$ 0.529	\$ 0.225	\$ 0.011
PAYROLL SERVICES													
Electronic Input		\$ 0.12	\$ 0.12										
Diskette Input		\$ 0.16	\$ 0.16										
Payroll Time Sheet Input		\$ 0.36	\$ 0.36										

2005/06		DIVISOR: 43,578,918											
		Payroll Hour Rates (Effective July 2, 2005)		Tonnage Rates (Effective July 1, 2005)									
				Offshore and Intercoastal Rates					Coastwise (Inbound from CA, OR, WA)				
BENEFITS PLANS		Longshore & Clerk	Walking Boss/ Foreman	Containers (per R.U.)	General Cargo	Lumber & Logs	Autos & Trucks	Bulk Cargo	Containers (per R.U.)	General Cargo	Lumber & Logs	Autos & Trucks	Bulk Cargo
Benefits Total		\$ 15.71	\$ 15.71	\$ 14.79	\$ 0.870	\$ 0.870	\$ 0.070	\$ 0.017	\$ 10.44	\$ 0.359	\$ 0.359	\$ 0.029	\$ 0.007
OTHER ASSESSMENTS													
CFS Program Fund		-	-	0.09	-	-	-	-	0.06	-	-	-	-
Clerk Redundancy Fund		-	-	-	-	-	-	-	-	-	-	-	-
L/S & Clerk 401(k)		0.87	-	-	-	-	-	-	-	-	-	-	-
Walking Boss 401(k)		-	1.35	-	-	-	-	-	-	-	-	-	-
PMA CARGO DUES													
PMA Cargo Dues		0.53	0.53	3.06	0.180	0.180	0.180	0.004	3.06	0.180	0.180	0.180	0.004
TOTAL ASSESSMENT RATE		\$ 17.11	\$ 17.59	\$ 17.94	\$ 1.050	\$ 1.050	\$ 0.250	\$ 0.021	\$ 13.56	\$ 0.539	\$ 0.539	\$ 0.209	\$ 0.011
PAYROLL SERVICES													
Electronic Input		\$ 0.12	\$ 0.12										
Diskette Input		\$ 0.16	\$ 0.16										
Payroll Time Sheet Input		\$ 0.36	\$ 0.36										

Projections as % of Previous Rates: 100.5% 87.9% 104.7% 104.9% 104.9% 95.1% 105.0% 103.6% 101.9% 101.9% 92.9% 100.0%