

## Coast Revenue Tonnage Market Share

In the table below, the column labeled "Percent of Coast" represents the cargo tonnage as a percent of the coast total for that sector. This percentage represents what is commonly referred to as "market share". The six major ports listed below handled 86.8% of the total coast tonnage in 2017 and 99.1% of the containerized cargo.

For each of the six major ports and for **All Other Ports**, the number of assessable container TEUs and the revenue tonnage reported in each of the other four cargo sectors are shown for each year.

The **Port Total** tonnage includes container tonnage. Container TEUs are converted to tonnage by multiplying the number of TEUs by 17 tons.

|                        | 2017               |                  | 2016               |                  | 2015               |                  | 2014               |                  | 2013               |                  |
|------------------------|--------------------|------------------|--------------------|------------------|--------------------|------------------|--------------------|------------------|--------------------|------------------|
|                        | TEUs/Tons          | Percent of Coast | TEUs/Tons          | Percent of Coast | TEUs/Tons          | Percent of Coast | TEUs/Tons          | Percent of Coast | TEUs/Tons          | Percent of Coast |
| <b>LONG BEACH</b>      |                    |                  |                    |                  |                    |                  |                    |                  |                    |                  |
| Automobiles and Trucks | 3,634,769          | 13.3%            | 3,489,912          | 13.4%            | 3,653,575          | 14.4%            | 3,396,584          | 14.2%            | 3,369,222          | 14.6%            |
| Bulk Cargo             | 8,612,015          | 16.9%            | 7,037,847          | 15.5%            | 6,980,352          | 16.8%            | 9,339,263          | 20.4%            | 9,722,837          | 23.2%            |
| Containerized Cargo    | 5,332,731          | 32.3%            | 4,969,817          | 31.2%            | 5,151,773          | 33.6%            | 5,128,955          | 32.8%            | 5,140,273          | 32.9%            |
| General Cargo          | 806,844            | 12.4%            | 567,368            | 8.8%             | 581,537            | 7.2%             | 558,787            | 6.5%             | 503,716            | 7.1%             |
| Logs and Lumber        | 149,649            | 8.8%             | 160,230            | 8.9%             | 141,958            | 8.2%             | 125,508            | 5.7%             | 97,510             | 4.0%             |
| <b>Port Total:</b>     | <b>103,859,704</b> | <b>28.3%</b>     | <b>95,742,246</b>  | <b>27.3%</b>     | <b>98,937,563</b>  | <b>29.4%</b>     | <b>100,612,377</b> | <b>29.0%</b>     | <b>101,077,926</b> | <b>29.7%</b>     |
| <b>LOS ANGELES</b>     |                    |                  |                    |                  |                    |                  |                    |                  |                    |                  |
| Automobiles and Trucks | 3,164,764          | 11.6%            | 2,571,894          | 9.8%             | 2,251,639          | 8.9%             | 1,708,672          | 7.2%             | 2,201,359          | 9.5%             |
| Bulk Cargo             | 1,096,611          | 2.2%             | 892,049            | 2.0%             | 1,184,281          | 2.9%             | 841,889            | 1.8%             | 1,274,214          | 3.0%             |
| Containerized Cargo    | 6,613,784          | 40.0%            | 6,352,573          | 40.0%            | 5,837,716          | 38.1%            | 6,104,955          | 39.0%            | 5,889,239          | 37.7%            |
| General Cargo          | 2,424,447          | 37.2%            | 2,485,052          | 38.7%            | 3,185,438          | 39.7%            | 3,493,221          | 40.4%            | 2,581,259          | 36.4%            |
| <b>Port Total:</b>     | <b>119,120,155</b> | <b>32.4%</b>     | <b>113,942,736</b> | <b>32.5%</b>     | <b>105,862,530</b> | <b>31.4%</b>     | <b>109,828,017</b> | <b>31.7%</b>     | <b>106,173,895</b> | <b>31.2%</b>     |
| <b>OAKLAND</b>         |                    |                  |                    |                  |                    |                  |                    |                  |                    |                  |
| Automobiles and Trucks | 169,778            | 0.6%             | 191,270            | 0.7%             | 181,090            | 0.7%             | 276,300            | 1.2%             | 308,581            | 1.3%             |
| Containerized Cargo    | 1,835,496          | 11.1%            | 1,817,377          | 11.4%            | 1,695,872          | 11.1%            | 1,779,849          | 11.4%            | 1,799,040          | 11.5%            |
| General Cargo          | 15,225             | 0.2%             | 13,691             | 0.2%             | 9,325              | 0.1%             | 6,686              | 0.1%             | 13,803             | 0.2%             |
| <b>Port Total:</b>     | <b>31,388,435</b>  | <b>8.5%</b>      | <b>31,100,370</b>  | <b>8.9%</b>      | <b>29,020,239</b>  | <b>8.6%</b>      | <b>30,540,419</b>  | <b>8.8%</b>      | <b>30,906,064</b>  | <b>9.1%</b>      |
| <b>PORTLAND</b>        |                    |                  |                    |                  |                    |                  |                    |                  |                    |                  |
| Automobiles and Trucks | 4,091,938          | 15.0%            | 3,639,485          | 13.9%            | 3,245,825          | 12.8%            | 3,177,993          | 13.3%            | 2,987,992          | 12.9%            |
| Bulk Cargo             | 8,092,539          | 15.8%            | 6,059,105          | 13.3%            | 6,192,789          | 14.9%            | 8,479,081          | 18.5%            | 7,115,048          | 17.0%            |
| Containerized Cargo    | -                  | 0.0%             | 1,687              | <0.1%            | 16,457             | 0.1%             | 130,094            | 0.8%             | 151,564            | 1.0%             |
| General Cargo          | -                  | 0.0%             | 15,974             | 0.3%             | 79,826             | 1.0%             | 704,316            | 8.2%             | 891,452            | 12.6%            |
| <b>Port Total:</b>     | <b>12,184,477</b>  | <b>3.3%</b>      | <b>9,743,243</b>   | <b>2.8%</b>      | <b>9,798,209</b>   | <b>2.9%</b>      | <b>14,572,988</b>  | <b>4.2%</b>      | <b>13,571,080</b>  | <b>4.0%</b>      |
| <b>TACOMA</b>          |                    |                  |                    |                  |                    |                  |                    |                  |                    |                  |
| Automobiles and Trucks | 2,314,488          | 8.5%             | 2,507,904          | 9.6%             | 2,670,728          | 10.6%            | 2,661,783          | 11.1%            | 2,372,091          | 10.3%            |
| Bulk Cargo             | 5,327,069          | 10.4%            | 5,298,282          | 11.7%            | 3,331,035          | 8.0%             | 5,125,856          | 11.2%            | 3,492,726          | 8.3%             |
| Containerized Cargo    | 1,551,837          | 9.4%             | 1,750,502          | 11.0%            | 1,607,555          | 10.5%            | 1,551,760          | 9.9%             | 1,483,509          | 9.5%             |
| General Cargo          | 625,293            | 9.6%             | 539,283            | 8.4%             | 748,366            | 9.3%             | 682,392            | 7.9%             | 650,339            | 9.2%             |
| Logs and Lumber        | 49,080             | 2.9%             | 48,780             | 2.7%             | 70,855             | 4.1%             | 85,854             | 3.9%             | 126,380            | 5.1%             |
| <b>Port Total:</b>     | <b>34,697,159</b>  | <b>9.4%</b>      | <b>38,152,783</b>  | <b>10.9%</b>     | <b>34,149,419</b>  | <b>10.1%</b>     | <b>34,935,805</b>  | <b>10.1%</b>     | <b>31,861,189</b>  | <b>9.4%</b>      |
| <b>SEATTLE</b>         |                    |                  |                    |                  |                    |                  |                    |                  |                    |                  |
| Automobiles and Trucks | 121,359            | 0.4%             | 130,236            | 0.5%             | 112,288            | 0.4%             | 82,229             | 0.3%             | 103,597            | 0.4%             |
| Bulk Cargo             | 19,892             | <0.1%            | 21,541             | <0.1%            | 24,843             | 0.1%             | 22,061             | 0.1%             | 16,552             | <0.1%            |
| Containerized Cargo    | 1,040,961          | 6.3%             | 879,198            | 5.5%             | 866,743            | 5.7%             | 835,120            | 5.3%             | 1,049,838          | 6.7%             |
| General Cargo          | 10,143             | 0.2%             | 36,141             | 0.6%             | 34,387             | 0.4%             | 120,496            | 1.4%             | 136,568            | 1.9%             |
| <b>Port Total:</b>     | <b>17,847,731</b>  | <b>4.9%</b>      | <b>15,134,284</b>  | <b>4.3%</b>      | <b>14,906,149</b>  | <b>4.4%</b>      | <b>14,421,826</b>  | <b>4.2%</b>      | <b>18,103,963</b>  | <b>5.3%</b>      |
| <b>ALL OTHER PORTS</b> |                    |                  |                    |                  |                    |                  |                    |                  |                    |                  |
| Automobiles and Trucks | 13,801,747         | 50.6%            | 13,616,314         | 52.1%            | 13,178,113         | 52.1%            | 12,609,333         | 52.7%            | 11,768,751         | 50.9%            |
| Bulk Cargo             | 27,961,369         | 54.7%            | 26,184,884         | 57.5%            | 23,842,963         | 57.4%            | 21,976,187         | 48.0%            | 20,358,530         | 48.5%            |
| Containerized Cargo    | 158,461            | 0.9%             | 149,275            | 0.9%             | 144,162            | 0.9%             | 130,733            | 0.8%             | 119,626            | 0.8%             |
| General Cargo          | 2,644,807          | 40.4%            | 2,766,287          | 43.0%            | 3,390,175          | 42.2%            | 3,078,365          | 35.6%            | 2,312,709          | 32.6%            |
| Logs and Lumber        | 1,495,266          | 88.3%            | 1,599,024          | 88.4%            | 1,516,717          | 87.7%            | 2,003,886          | 90.5%            | 2,233,792          | 90.9%            |
| <b>Port Total:</b>     | <b>48,597,026</b>  | <b>13.2%</b>     | <b>46,704,184</b>  | <b>13.3%</b>     | <b>44,378,722</b>  | <b>13.2%</b>     | <b>41,890,232</b>  | <b>12.1%</b>     | <b>38,707,424</b>  | <b>11.4%</b>     |
| <b>COAST TOTALS</b>    |                    |                  |                    |                  |                    |                  |                    |                  |                    |                  |
| Automobiles and Trucks | 27,298,843         |                  | 26,147,015         |                  | 25,293,258         |                  | 23,912,894         |                  | 23,111,593         |                  |
| Bulk Cargo             | 51,109,495         |                  | 45,493,708         |                  | 41,556,263         |                  | 45,784,337         |                  | 41,979,907         |                  |
| Containerized Cargo    | 16,533,270         |                  | 15,920,429         |                  | 15,320,278         |                  | 15,661,466         |                  | 15,633,089         |                  |
| General Cargo          | 6,526,759          |                  | 6,423,796          |                  | 8,029,054          |                  | 8,644,263          |                  | 7,089,846          |                  |
| Logs and Lumber        | 1,693,995          |                  | 1,808,034          |                  | 1,729,530          |                  | 2,215,248          |                  | 2,457,682          |                  |
| <b>Coast Total:</b>    | <b>367,694,682</b> |                  | <b>350,519,846</b> |                  | <b>337,052,831</b> |                  | <b>346,801,664</b> |                  | <b>340,401,541</b> |                  |